





#### MAYOR MURIEL BOWSER

Dear Small Business Stakeholder:

In 2015, to best leverage our procurement dollars to support small business growth, I promised the small business enterprise (SBE) community that our government would improve the utilization of its procurement power to connect small businesses to government opportunities. That is why, in 2015, we released the inaugural FY16 Green Book and launched cbeconnect. dc.gov. Four years later, I am proud to say that my Administration has consistently delivered on that promise and exceeded our SBE spending targets with record expenditures each year.

Small and local businesses are the lifeline of our city and the success of each business continues to have a profound impact on our economic activity, neighborhoods, and residents across all eight wards. In FY16 and FY17, the District surpassed our SBE spending targets with record expenditures. FY16 spending was 217% over the target and after that success, we increased our FY17 spending target by nearly a quarter- billion dollars and we exceeded that target by 132%. In our third year, FY 18, we spent over \$814 million with SBEs. As we continue building on these triumphs, we are aiming even higher in FY19 and are committed to achieving an SBE spending goal of at least \$844 million.

In an effort to funnel resources and provide optimal opportunities to small and local businesses in Washington, DC, we have expanded the breadth of the FY19 Green Book by including the Small Business Enterprise (SBE) procurement opportunities of our regional partners the Metropolitan Washington Airports Authority, Pepco, Washington Gas, DC Water, and the Washington Metropolitan Area Transit Authority.

Over the last four years, my Administration has revamped our approach to procurement and developed a transparent system to ensure District government agencies are held accountable for SBE participation in procurement opportunities. I have witnessed how small businesses transform our city each and every day, invest in our communities, and give residents employment opportunities, all the while putting more Washingtonians on pathways to the middle class. Through this FY19 edition of the Green Book and our CBE Connect website (cbeconnect.dc.gov), we remain committed to ensuring the District is a place where small and local businesses thrive and succeed.

Sincerely,
Sincerely,



## INTERIM DEPUTY MAYOR BRENDA DONALD

Dear Small Business Community:

The District of Columbia has been recognized as one of the strongest economies in the U.S. and consistently leads the country as a place where businesses can start, thrive and grow. Our growing numbers of small businesses are the engines that strengthen our local economy and continue to create pathways to the middle class for DC residents. With this rapidly growing economy of startups, entrepreneurs and small businesses, Mayor Muriel Bowser remains committed to empowering these businesses in innovative ways.

Because of Mayor Bowser's commitment, we have:

- Distributed \$1.9M in Micro loans for small and local businesses in the District
- Created innovative programs like Project 500 and Ascend2020 with a \$1M investment in DC entrepreneurs by JP Morgan Chase
- Launched the now nationally recognized Aspire to Entrepreneurship to promote entrepreneurship among returning citizens
- Increased DC government CBE/SBE spending to more than \$700 million annually
- Eased the re-certification process so that CBEs can recertify in minutes

We know there is more to be done and a major part of that is leveraging the District's significant procurement power to grow resident-owned small businesses throughout the city, particularly in overlooked and underserved corridors. This guide is a roadmap to help SBEs identify and access more than \$500 million dollars in contracting opportunities available to SBEs in District government agencies.

It is my hope that resident owned businesses will use this SBE Opportunity Guide to connect with government opportunities that will allow them to deliver much needed services to District agencies and grow their business to strengthen the local District economy.

Sincerely,

Brenda Donald Interim Deputy Mayor for Greater Economic Opportunity



# DIRECTOR, DEPARTMENT OF SMALL AND LOCAL BUSINESS DEVELOPMENT

#### **KRISTI C. WHITFIELD**

Dear Small Business Stakeholder:

For many of us, starting a business was a chance at a fair shot – it allowed us to provide for our families, our communities and ourselves. We know that when small businesses thrive, cities flourish. As the Director of DC Department of Small and Local Business Development (DSLBD) and a former small business owner, I am committed to providing the District's small business community with transparency and access to opportunities.

Under the leadership of Mayor Bowser, DSLBD is spearheading the District's efforts to develop a transparent system that ensures compliance with the District's CBE law to ensure SBEs are accessing opportunities fairly and with ease. As a result, District Government agencies are not only reaching the SBE spending goal year after year but achieving record spending with small businesses, more than doubling the goal. We have, yet again, set an ambitious but attainable goal for FY19. Mayor Bowser is committed to holding agencies accountable and re-envisioning the way we approach procurement.

With the aim of leveling the playing field and ensuring maximum SBE participation, we have enhanced the Green Book this year to include the following:

- Top industries with high opportunities based on an in-depth analysis of waiver requests and special exceptions
- Opportunities from Regional Partners such as Pepco, Metropolitan Washington Airports Authority, Washington Gas, Washington Metropolitan Area Transit Authority and DC Water

We believe that, equipped with this user-friendly guide full of tangible opportunities, small businesses can plan, prepare and better navigate the District's procurement process.

We are proud to implement Mayor Bowser's vision to utilize our government's procurement power to drive small business growth and we will continue to adopt new approaches for undertaking existing challenges as we seek solutions that engage and empower our small and local businesses.

Sincerely,

Kristi C. Whitfield

Director, DC Department of Small and Local Business Development



# COUNCILMEMBER KENYAN R. MCDUFFIE, WARD 5

Dear Small Business Stakeholder:

Small and local businesses are the engines of our local economy and vital to the District's fiscal health. I am proud to serve as Chair of the DC Council's Committee on Business and Economic Development. My Committee stands at the intersection of inclusive development and smart investment into the small business community, artfully creating seamless, thoughtful, and efficient synergy between these two sectors.

As Chair, I spent this summer engaging business owners and aspiring entrepreneurs from across the city in a series of Business Engagement Forums. In each of these sessions, the business community articulated its desire for the District Government to be more accessible, transparent, and streamlined. The release of the third annual Small Business Enterprise Opportunity Guide (Green Book) will continue to be the catalyst that assists you in leveraging procurement opportunities.

I must emphasize that the Green Book is an innovative tool in a robust treasury of resources provided by the District Government, particularly, the Department of Small and Local Business Development (DSLBD). The Green Book provides you with timely information, from which you will be able to prepare, forecast, and identify procurement opportunities for the year.

I also know that this tool works best when Government makes a comprehensive investment in you. That is why I introduced and passed a suite of legislation to make it easier for vendors to conduct business with the District Government. These efforts include the passage of L22-O121, the "Accessible and Transparent Procurement Amendment Act of 2017" and the introduction of B22-845, the "Local Communities Having Opportunities to Promote Equity Grant Fund Establishment Act of 2018", which, together will:

- Create a single web page to link all DC Government contracting opportunities
- Bring vendor invoicing and payments online
- Ease dispute resolution between prime and subcontractors
- Establish the HOPE fund to direct targeted investment into small business development and capacity building initiatives particularly in underserved communities

When the business community, government, and local community work together, the partnership gives everyone a seat at the table and, ultimately, helps every resident have a stake in our economic growth. When small business succeeds, the District succeeds.

Sincerely,

Kenyan R. McDuffie, Ward 5

Chair, D.C. Council Committee on Business and Economic Development Chair Pro Tempore, D.C. Council Top Five Hottest Industries Your Company Should Be Targeting!

# WHAT'S NEW IN THE 2019 GREEN BOOK?

Opportunities With Regional Partners Like MWAA And DC Water!



19

Summary of SBE Goal Spending For All Monitored Agencies

20

Top Industries
For Potential Growth

34

Individual Agency Details

40

Monitored Agencies for Fiscal

130

**Regional Partners** 

141

**Appendices** 

#### **HOW TO USE THIS GUIDE**

#### **GUIDE OVERVIEW**

The Green Book—coupled with the online resource CBEconnect.dc.gov — is designed to help Small Business Enterprise (SBE) business owners:



#### Understand The Government Of District Of Columbia's:

- Goal for spending its Fiscal Year 2019 budget with with SBEs via agencies subject to monitoring (summary page 19; agency detail pages (40 to 127); and
- Progress on spending its Fiscal Year 2018 budget with SBEs subject to monitoring (summary page 15; agency detail pages 40 to 127).



# Learn How To Use The Data In This Guide And At CBEconnect.dc.gov to:

- Understand the types of products and services sought by the DC Government:
- Locate current and pending contract opportunities for these products and services;
- Consider whether to expand a business to compete for contracts that request products/services similar to its current business model; and
- Connect with free, in-depth contracting assistance to help small and local businesses build their capacity to compete effectively for DC Government contracts.

## WHICH AGENCIES ARE INCLUDED IN THE GUIDE?

There are 84 monitored agencies included in this guide.

34 to 37, and their individual agency detail on pages 34 to 127.

Monitored Agencies have budgets with expenditures that can be spent with SBEs and will be monitored to determine if they meet their annual SBE Spending Goal. Review the list of these agencies on pages

Non-monitored Agencies or Funds do not have an expendable budget and are not required to participate in the DC Government's SBE goal setting process.

# WHAT ARE SMALL BUSNESS ENTERPRISES (SBES)?

This guide focuses on Small Business Enterprises (SBEs). SBE is a subcategory of the DC Government's Certified Business Enterprise (CBE) program that gives certified businesses a preference when bidding on DC Government contracts.

To be certified as an SBE, a business must demonstrate that they are local and receive the Local Business Enterprise (LBE) designation. Then, the business must demonstrate that it is independently owned, operated and controlled; meets the U.S. Small Business Administration definition of a small business; and has not exceeded DSLBD thresholds for annualized gross receipts over the past 3 years.

#### NAVIGATING GREEN BOOK TERMS

The Summary of Agencies Monitored for FY19 SBE Spending (page 34) and individual agency pages (pages 40 to 127) of this guide contain the following information:

- 1. FY19 BUDGET Details
- 2. FY19 SBE Spending Goal & Calculation
- 3. FY19 Planned Acquisitions Highlights
- 4. Previous Fiscal Years' SBE Spending

#### 1. FY19 BUDGET Details

**Total Budget** is the Fiscal Year 2019 (FY19) Total Appropriated Monitored Budget, which includes operating and capital dollars. FY18 begins October 1, 2018 and ends September 30, 2019. FY19 BUDGET information published in this book is current as of October 30, 2017. For the most current data, please visit **CBEconnect.dc.gov.** 

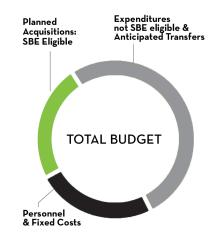
**Personnel & Fixed Costs** are the expenditures for agency staff salaries, utilities, rent and other fixed costs that cannot be contracted out to SBEs. These costs are not subject to the SBE spending requirement. These are also called **Automatic Exclusions.** 

Expenditures that agencies proposed and DSLBD confirmed are not SBE eligible & Anticipated Transfers. This amount is also referred to as Special Exceptions and comprises the types of expenditures listed below. During FY19, agencies may report that some of these funds are contracts for which SBEs may apply. DSLBD will update the agency's online record at CBEconnect. dc.gov.

a) Anticipated Transfers are funds that one agency will transfer to another agency for services. For example, the transfer of funds from an agency to the Office of Chief Technology Officer to provide technology upgrades.

**b)** Reasons to approve **Special Exceptions** are outlined in 27 DCMR 830.6 and approved by the DSLBD Director, which may include:

- No SBEs are available to provide the product/ service due to lack of availability, interest and/ or business capacity;
- Local or federal law controlling the expenditure of the funds (such as Medicaid services);
- Proprietary products/services that are owned by another entity or require special licensure (such as Lexis Nexus subscription service);
- Specialized services that require specific expertise unique to a particular agency (such as biologists to support watershed restoration efforts); and
  - c) Waivers: District Government contracts exceeding \$250,000 require a 35 percent subcontracting set-aside with SBEs. Subcontracting requirements may be waived by the Department of Small and Local Business Development (DSLBD) if an agency submits an official waiver request to DSLBD justifying why the requirement cannot be met by SBEs.



Planned Acquisitions: SBE Eligible, also referred to as an agency's Expendable Budget, is the amount of the agency budget remaining for purchasing products and services after subtracting the aforementioned Automatic Exclusions and Special Exceptions, and Anticipated Transfers. By law, agencies are required to spend 50% of their Expendable Budget with SBEs.

Businesses are encouraged to review the detailed records for this budget category at CBEconnect.dc.gov to identify potential areas in which to expand their business and pursue contract opportunities.

Businesses are encouraged to review the detailed records for this budget category at CBEconnect.dc.gov to identify potential areas in which to expand their business and pursue contract opportunities.

#### 2. FY19 SBE Spending Goal & Calculation

The FY19 SBE Spending Goal is the minimum amount that each DC government agency is required to spend with SBEs between October 1, 2018 and September 30, 2019. The goal is set by dividing the Expendable Budget in half (50%). Goals will be adjusted throughout the year based on budget changes and adjustments (ADJUSTED GOAL).



Total Budget



Expenditures that are not SBE Eligible SPECIAL EXCEPTIONS







#### 3. FY19 Planned Acquisitions Highlights

Annually, agencies report how they plan to spend their procurement dollars on various products and services. They update their forecasted spending plans throughout the year.

This guide highlights some of Planned Acquisitions by category and includes the associated NIGP/commodity code. These highlighted examples may be of particular interest to SBEs because:

- in the past agencies indicated they could not find SBEs for the product/service; or
- these are products/services that SBEs could provide directly, via subcontracting with primes, teaming with other CBEs and/or building the business' capacity.

FY19 Planned Acquisitions Highlights data published in this book is current as of November 6, 2018. For the most current data, please visit CBEconnect.dc.gov.

#### 4. Previous Fiscal Years' SBE Spending

The SBE Spending is the total amount of funds that an Agency spent with SBEs. The amounts for FY15, FY16 and FY17 are final (audited and verified).

The FY18 Preliminary SBE Spending amount included herein are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of October 30, 2018. These expenditures are preliminary and unaudited which are subject to change based on final adjustments and modifications to the District's accounting records in preparation for the District of Columbia 2018 Comprehensive Annual Financial Report (CAFR).

Agency's SBE Spending amounts may vary year to year depending on several factors including:

- Priorities specific to a fiscal year;
- Overall budget increases and decreases, such as technology upgrade or other mission critical procurements that may be funded in one fiscal year but not the next; and
- The source of the funds received may have a restricted use and is not be available to SBEs.

#### Goals will be adjusted throughout the year based on budget changes and adjustments.

To view the FY18 Adjusted SBE Spending Goal and Actual SBE Spending based on final, audited data, visit CBEconnect.dc.gov in February 2019 and click Reporting.

#### Requirements Behind The SBE Goal Setting And Spending

To read the full text of the policy and legislation governing the SBE goal setting, agency spending requirements and the CBE program, visit **CBEconnect.dc.gov** and click *Review Agency SBE Requirements*.

#### WHAT IS A CBE?

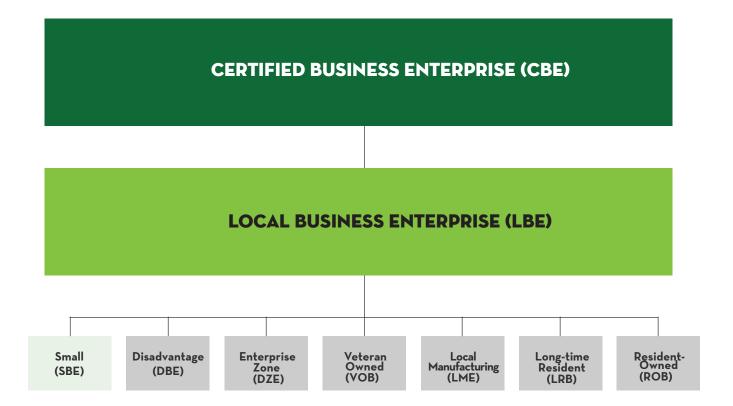
- Procurement Preference. CBEs are registered companies with the Department of Small and Local Business Development (DSLBD) and receive preference in District Government contracting and procurement.
- Certification Categories. To become certified, a business must meet the requirements of an LBE, a Local Business Enterprise, by demonstrating the business is headquartered in the District and that more than fifty percent of employees, owners, or assets or gross receipts reside in the District of Columbia.
- Subcategory. CBEs can apply for additional certifications to receive added preference in procurement, including Small, Disadvantaged, Resident-Owned, Longtime Resident, Enterprise Zone, Veteran-Owned, and Local Manufacturing.

#### WHAT IS A SBE?

- Procurement Preference. SBEs are a CBE subcategory. District agencies monitored by DSLBD are subject to an annual SBE spending goal requirement, and SBEs receive preference within set-aside procurements.
- Certification Requirements. To be certified as an SBE, a business must demonstrate that they are local; are independently owned, operated, and controlled; meet the U.S. Small Business Administration definition of a small business; and have not exceeded DSLBD thresholds for annualized gross receipts over the past 3 years.
- Agency requirements. While agencies have SBE spending requirements, if no SBEs are available to complete work, agencies must spend with CBEs.

# WHY DO CERTAIN DSLBD DOCUMENTS REFERENCE CBE SPENDING GOALS?

Prior to the 2014 Small and Certified Business Enterprise Development and Assistance Amendment Act, all CBEs received equal preference for District contract and procurement. The 2014 Act added priority to SBEs. Public recognition of the program has continued to follow the term CBE. While DSLBD has implemented the update in the law, rebranding of the spending goal to match the new priority will take time.



#### CONTRACTING ASSISTANCE

This guide is part of a larger suite of services that the District offers to connect SBEs to procurement opportunities.

## 1. Finding Contract Opportunities Using Cbeconnect.dc.gov

The Department of Small and Local Business Development (DSLBD) is dedicated to maximizing SBE participation by linking existing SBEs to contracting opportunities.

CBE Connect is a comprehensive and robust undertaking by DSLBD to provide CBEs a one-stop shop for all contracting and procurement needs.

#### 2. Available Assistance To Help SBEs Compete For Contract Opportunities

**DSLBD's DC Procurement and Technical Assistance (DC PTAC)** program offers free, in-depth contracting assistance to qualified DC businesses. Once SBEs meet DC PTAC requirements they may work with PTAC contracting specialists to expand their business to identify and compete for local and federal contract opportunities.

**Requirements:** Must have a business plan, have a DUNS number, be a registered business with DCRA, and have past performance (government preferred). People often have the misconception that any CBE/SBE can work with PTAC, but they must meet the requirements.

Contact DC PTAC at 202.727.3900 or dslbd.dc.gov/ptac





#### **OCP Ombudsman**

The OCP Ombudsman provides contractors and subcontractors performing work or providing services under a District contract a fair, informal, impartial and confidential voice through which they may communicate their complaints and concerns regarding contracting and procurement. Contact OCP Ombudsman William Peter Teague (Pete) at 202.724.4197 or William.Teague2@dc.gov.

# HOW TO FIND AN AGENCY'S CONTRACT OPPORTUNITIES

Visit CBEconnect.dc.gov

Click FIND OPPORTUNITIES and review:



Current contracts open for bid



Potential Business
Expansion Opportunities to
provide products/services for
which agencies are seeking
waivers



FY19 Planned Acquisitions

#### 3. Worksheet

DSLBD created a worksheet (page 15) as a companion tool to help SBEs use this book and CBEconnect.dc.gov to find and prepare for DC Government contracts.

| PRODUCTS & SERVI<br>does your business se                              | CES: What products/services<br>:II?                                  | 2 NIGP CODES: Loc<br>ocp.dc.gov/page/r   | ok up at<br>nigp-commodity-codes |
|--|--|--|----------------------------------|
| ree Removal  |  | 968-88-00  |                                  |
| 3 SIMILAR PRODUCTS   | i/SERVICES: What related produc                                      | cts/services could my busin  |                                  |
| wrote above in Step 2  | a.gov/page/nigp-commodity-code<br>2. Use Step 7 to note ways your bu | siness may need to expan   |                                  |
| wrote above in Step 2<br>Graffití Removal                              |  |  |                                  |
| wrote above in Step 2<br>Graffití Removal                              |  | osiness may need to expan  |                                  |
| wrote above in Step 2 Graffití Removal Snow Removal  4 CURRENT CONTRAC |  | osiness may need to expand<br>968 44-31<br>968 72-70<br>bid that seek products/ser | vices that my business already   |

#### **WORKSHEET**

A companion tool to help SBEs use this book and CBEconnect.dc.gov to find and prepare for DC Government contracts. Download fillable version of this form at CBEconnect.dc.gov/worksheet.

|     | PRODUCTS & SERVICES: does your business sell?   | What products/services                                       | NIGP CODES: Look up at ocp.dc.gov/page/nigp-commodity-codes  |                           |  |
|-----|---|--|--|---------------------------|--|
| TRE | E REMOVAL   |  | 968-88-00  |                           |  |
|     |   |  |  |                           |  |
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| 3   | business? Visit ocp.dc.gov  |  | ts/services could my business provi<br>Search using the first 3 digits of th<br>siness may need to expand.     |                           |  |
| GRA | GRAFFITI REMOVAL  |  | 968-14-31  |                           |  |
| SNo | Now removal   |  | 968-72-70  |                           |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
| 4   |   | Which contracts are out for backgov click Find Opportunities | oid that seek products/services that<br>then Current Opportunities   | t my business already     |  |
|     | Name of Opportunity   | Solicitation #   | Closing Date   | Contracting Officer       |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
| 5   | WAIVERS: Are agencies requesting not to spend funds with SBEs for products/services that I provide?  CBEconnect.dc.gov click Find Opportunities then Agency Waivers |  |  | at I provide?             |  |
|     | Name of Opportunity   | Waiver #   | Comments Deadline  | Contracting Officer Email |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
| 6   | PLANNED ACQUISITIONS: Are agencies planning to purchase products/services that I provide?  CBEconnect.dc.gov click Find Opportunities then Planned Acquisitions     |  |  |                           |  |
|     | Project   | Agency   | NIGP Code  | Contracting Officer Email |  |
|     |   |  |  |                           |  |
|     |   |  |  |                           |  |
| 7   | For example: Hire staff, B  | uy equipment, Team/subcontr                                  | my business to compete for contra<br>act, Get certified, Research marke<br>ater for assistance at 202.727.3900 | t.                        |  |
|     |   |  |  |                           |  |
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MARVIN COLES President and CEO - The Coles Group

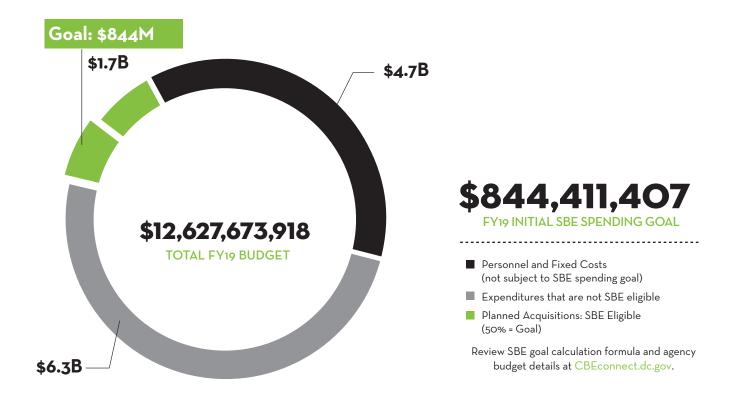
The services provided by DSLBD are second to none! By attending and actively participating in trainings and workshops such as "I'm Certified, Now What?!" to PTAC and Export DC programs, The Coles Group gained knowledge and tools securing business with over 20 DC Government Agencies, awarded an Export DC grant to attend the Caribbean Trade Mission as well as was receiving the prestigious 2017 CBE of the Year Award! All in less than four years!"



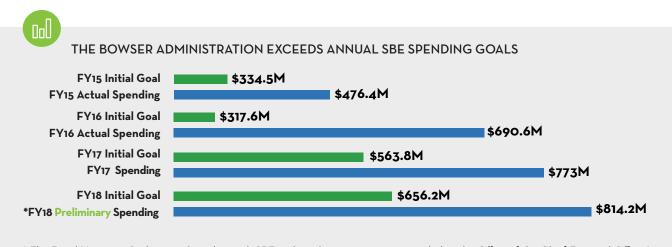
MARNI BARRON President/CEO - Soul Tree, LLC

As a former 20 year public school teacher turned entrepreneur, it is in large part a reality as a result of the support my company has received from DSLBD. Thanks to the services offered by the D.C. Procurement Technical Assistance Center and Specialists, Soul Tree, LLC has become CBE certified, been named as 2018 Top 100 MBE's in the Capital Region, grown from 2-55 employees, secured prime contracts with 9 different D.C. Government Agencies and secured sub-contracts with 4 different Fortune 500 companies. The resources offered by DSLBD have made growing a small business from a mere idea to a thriving company possible. I would encourage any local small business to take part in the events and opportunities that DSLBD consistently offers."

#### FY 2019 SUMMARY FOR ALL MONITORED AGENCIES



To learn about additional procurement opportunities, visit CBEconnect.dc.gov and click Find Opportunities or contact the agency.



<sup>\*</sup> The Fiscal Year 2018 Preliminary Spending with SBEs is based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of October 30, 2018. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY15, FY16 and FY17 SBE spending, visit CBEconnect.dc.gov.

## **TOP 10 INDUSTRIES** TO TARGET

This year, for the first time ever, we have identified the top 10 industries with high opportunity for SBEs. This section features over \$200 million worth of opportunities. This information is based on an in-depth analysis of waivers and special exceptions submitted by agencies. SBEs can utilize this information to gain faster insight as to where potential business opportunities exist that align with their service offerings.

#### FEATURED OPPORTUNITY AREAS



**EDUCATION SERVICES** 

\$105.8M



**FINANCIAL SERVICES** 

\$41.3M



**INFORMATION TECHNOLOGY** 

\$30.7M



**HUMAN RESOURCES** 

\$18.4M



CARE



**TRANSPORTATION** 



**FOOD SERVICES** 



**LABORATORY SERVICES** 



**LEGAL** 



**TRAINING** & PROFESSIONAL **DEVELOPMENT** 

\$26.3M

\$8.9M

\$8.5M

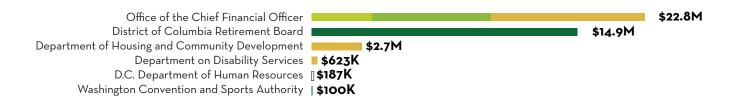
# EDUCATION SERVICES Misc./School Support Ed. Program Services Specialized Academic Ed. Services Specialized Training Ed. and Performing Arts Services





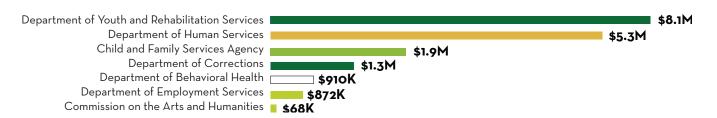




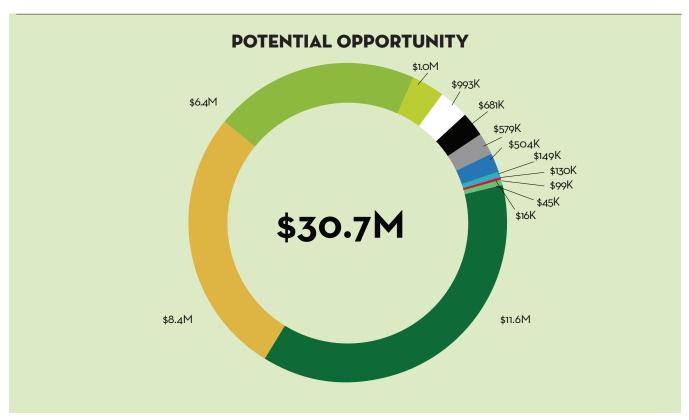


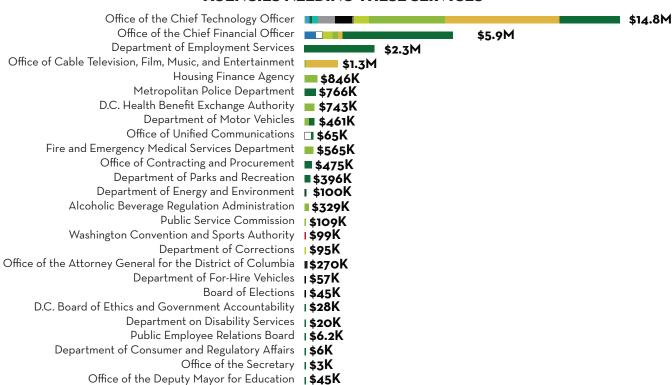




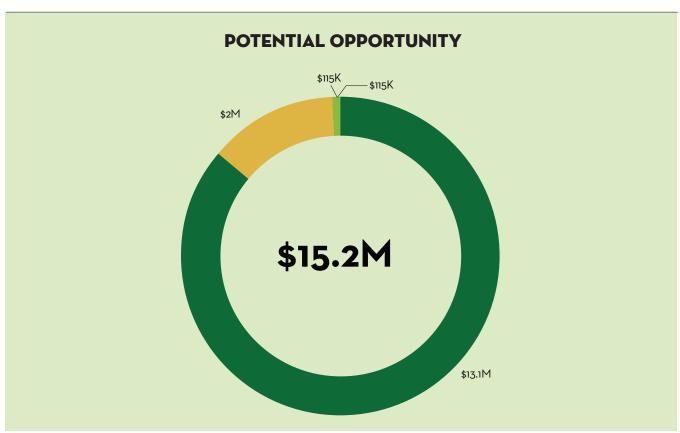






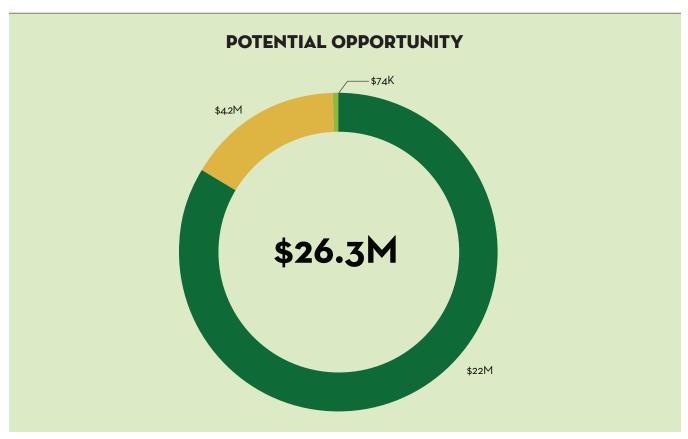


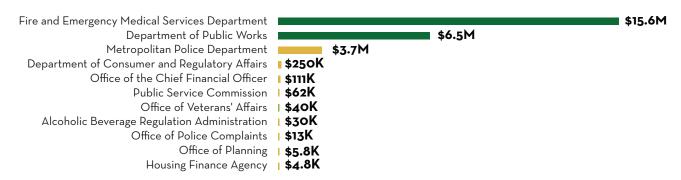




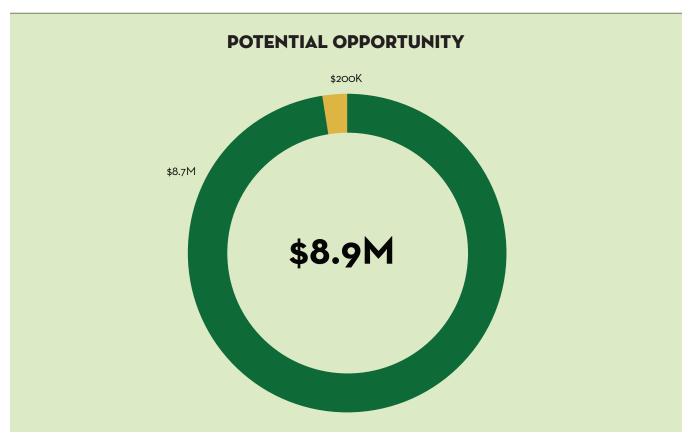






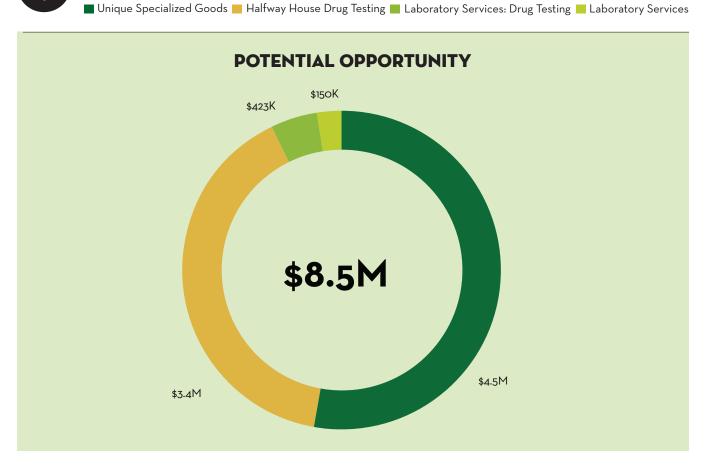


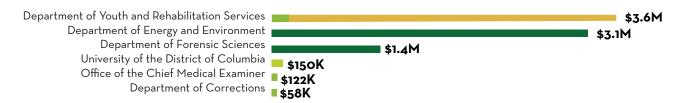






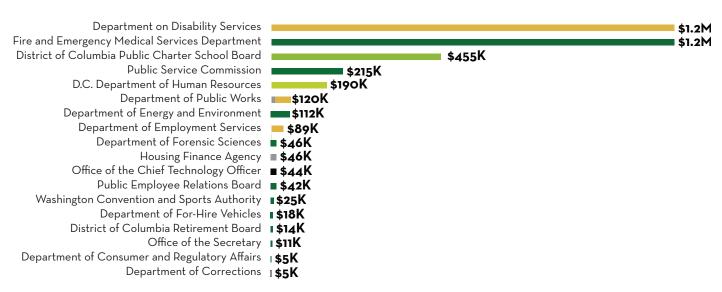
# LABORATORY SERVICES LIbrigue Specialized Goods - Halfway Hause Drug Testing - Labor



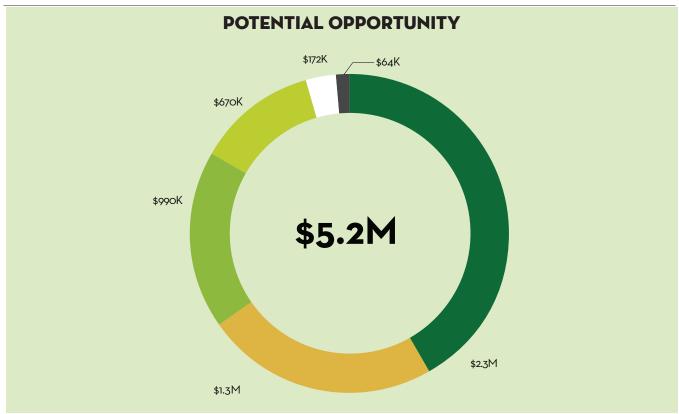


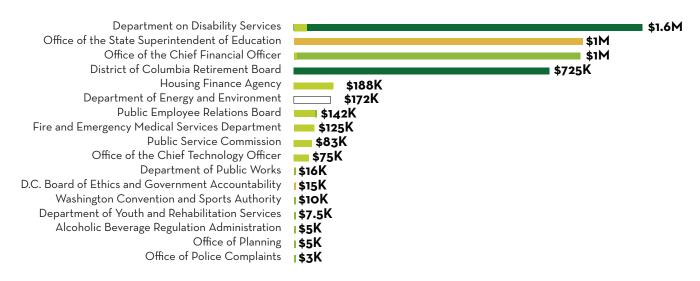














**ANDRÉS ECHEVERRI** President and CEO - ACSI Translations

As a business owner in the Mid-Atlantic region, one must have a strategic approach in terms of the different location options our region has to offer. Years ago, we decided to move our business from Maryland into the District because the DSLBD's CBE program is designed to work with local companies that are willing to invest locally and build capacity for long term growth. DSLBD staff does a great job at vetting, nurturing, and partnering with you as your company navigates the different stages you experience from startup to scaling up. Thanks to the help we received from DSLBD, my company has evolved from a subcontractor to a prime. I look forward to continuing to work closely with the Fantastic team at DSLBD, in order to contribute to our local economy with job creation, tax generation and innovative solutions that solve the ever changing language access needs of our clients."



RAHAMA WRIGHT CEO - Shea Yeleen

I design and create high-quality shea butter products in the District. I opened my business, Shea Yeleen, in 2005. Since then, I've utilized Department of Small and Local Business Development (DSLBD) services for their general operations and monetary support. We are a Certified Business Enterprise (CBE) business with the DSLBD, and that certification has helped us stay competitive, showing our potential clients that we are a valid, legitimate, and trustworthy company. And through DSLBD, I've just recently received a grant to do an international trip abroad, making market linkages internationally, meeting distributors, potential buyers, and retail divisions, especially in the Ivory Coast and Ghana. Thanks to the exposure and visibility given by the DSLBD and their programming, we were selected as the 2018 "DC Maker of the Year."

# AGENCIES MONITORED FOR FY19 SBE SPENDING

SBE Spending Goal will be adjusted throughout the year based on budget changes and adjustments. To review the most current agency budget and SBE spending goal, visit CBEconnect.dc.gov. This data is current as of October 30, 2018.

| AGENCY NAME  | AGENCY<br>CODE | FY19 SBE<br>SPENDING<br>GOAL | PG.<br>NO. |
|--|----------------|------------------------------|------------|
| Advisory Neighborhood Commissions                  | DXØ            | \$16,052                     | 40         |
| Alcoholic Beverage Regulation Administration       | LQØ            | \$274,876                    | 41         |
| Board of Elections                                 | DLØ            | \$251,746                    | 42         |
| Child and Family Services Agency                   | RLØ            | \$5,410,841                  | 43         |
| Contract Appeals Board                             | AFØ            | \$32,680                     | 44         |
| Corrections Information Council                    | FIØ            | \$5,500                      | 45         |
| Criminal Justice Coordinating Council              | FJØ            | \$749,990                    | 46         |
| D.C. Board of Ethics and Government Accountability | AGØ            | \$46,544                     | 47         |
| D.C. Commission on the Arts and Humanities         | BXØ            | \$876,968                    | 48         |
| D.C. Department of Human Resources                 | BEØ            | \$259,551                    | 49         |
| D.C. Office of Risk Management                     | RKØ            | \$11,084                     | 50         |
| D.C. Office on Aging                               | BYØ            | \$4,327,456                  | 51         |
| D.C. State Board of Education                      | GEØ            | \$73,458                     | 52         |
| Department of Behavioral Health                    | RMØ            | \$34,017,745                 | 53         |
| Department of Consumer and Regulatory Affairs      | CRØ            | \$4,648,978                  | 54         |
| Department of Corrections                          | FLØ            | \$12,554,971                 | 55         |
| Department of Employment Services                  | CFØ            | \$7,821,293                  | 56         |
| Department of Energy and Environment               | KGØ            | \$19,590,917                 | 57         |
| Department of For-Hire Vehicles                    | TCØ            | \$4,925,640                  | 58         |
| Department of Forensic Sciences                    | FRØ            | \$1,107,414                  | 59         |
| Department of General Services                     | AMØ            | \$236,405,288                | 60         |
| Department of Health                               | HCØ            | \$6,519,098                  | 61         |
| Department of Health Care Finance                  | НТØ            | \$65,609,037                 | 62         |
| Department of Housing and Community Development    | DBØ            | \$5,386,161                  | 63         |
| Department of Human Services                       | JAØ            | \$12,197,836                 | 64         |

| AGENCY NAME   | AGENCY<br>CODE | FY19 SBE<br>SPENDING<br>GOAL | PG.<br>NO. |
|---|----------------|------------------------------|------------|
| Department of Insurance, Securities, and Banking                      | SRØ            | \$587,928                    | 65         |
| Department of Motor Vehicles  | KVØ            | \$6,729,823                  | 66         |
| Department of Parks and Recreation                                    | HAØ            | \$3,580,168                  | 67         |
| Department of Public Works  | KTØ            | \$6,748,176                  | 68         |
| Department of Small and Local Business Development                    | ENØ            | \$315,051                    | 69         |
| Department of Youth and Rehabilitation Services                       | JZØ            | \$6,573,452                  | 70         |
| Department on Disability Services                                     | JMØ            | \$3,722,914                  | 71         |
| District Department of Transportation                                 | KAØ            | \$122,610,578                | 72         |
| District of Columbia National Guard                                   | FKØ            | \$1,396,351                  | 73         |
| District of Columbia Public Charter School Board                      | GBØ            | \$652,140                    | 74         |
| District of Columbia Public Library                                   | CEØ            | \$18,592,488                 | 75         |
| District of Columbia Public Schools                                   | GAØ            | \$20,938,002                 | 76         |
| District of Columbia Retirement Board                                 | DYØ            | \$2,320,228                  | 77         |
| District of Columbia Sentencing and Criminal Code Revision Commission | FZØ            | \$235,642                    | 78         |
| Employees' Compensation Fund  | BGØ            | \$37,500                     | 79         |
| Fire and Emergency Medical Services Department                        | FBØ            | \$4,653,072                  | 80         |
| Health Benefit Exchange Authority                                     | HIØ            | \$5,274,088                  | 81         |
| Homeland Security and Emergency Management Agency                     | BNØ            | \$1,086,442                  | 82         |
| Homeland Security Grants  | FTØ            | \$198,923                    | 83         |
| Housing Finance Agency  | HFØ            | \$965,822                    | 84         |
| Mayor's Office on Latino Affairs                                      | BZØ            | \$89,742                     | 85         |
| Metropolitan Police Department  | FAØ            | \$36,853,785                 | 86         |
| Not-for-Profit Hospital Corporation                                   | HWØ            | \$3,000,000                  | 87         |
| Office of Administrative Hearings                                     | FSØ            | \$210,726                    | 88         |
| Office of Cable Television, Film, Music, and Entertainment            | CIØ            | \$1,184,757                  | 89         |
| Office of Campaign Finance  | CJØ            | \$362,199                    | 90         |
| Office of Contracting and Procurement                                 | POØ            | \$346,317                    | 91         |
| Office of Disability Rights   | JRØ            | \$132,420                    | 92         |
| Office of Employee Appeals  | CHØ            | \$45,412                     | 93         |
| Office of Finance and Resource Management                             | ASØ            | \$172,151                    | 94         |

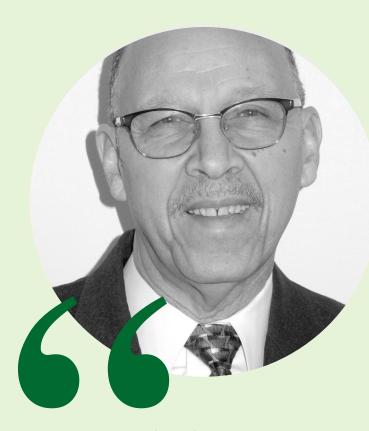
| AGENCY NAME  | AGENCY<br>CODE | FY19 SBE<br>SPENDING<br>GOAL | PG.<br>NO. |
|--|----------------|------------------------------|------------|
| Office of Human Rights   | НМØ            | \$317,325                    | 95         |
| Office of Lottery and Charitable Games                           | DCØ            | \$6,723,752                  | 96         |
| Office of Planning   | BDØ            | \$331,699                    | 97         |
| Office of Police Complaints                                      | FHØ            | \$54,205                     | 98         |
| Office of the Attorney General for the District of Columbia      | CBØ            | \$2,861,344                  | 99         |
| Office of the Chief Financial Officer                            | ATØ            | \$17,506,043                 | 100        |
| Office of the Chief Medical Examiner                             | FXØ            | \$316,484                    | 101        |
| Office of the Chief Technology Officer                           | TOØ            | \$47,944,058                 | 102        |
| Office of the City Administrator                                 | AEØ            | \$267,437                    | 103        |
| Office of the Deputy Mayor for Education                         | GWØ            | \$1,769,546                  | 104        |
| Office of the Deputy Mayor for Greater Economic Opportunity      | EMØ            | \$259,912                    | 105        |
| Office of the Deputy Mayor for Health and Human Services         | HGØ            | \$51,683                     | 106        |
| Office of the Deputy Mayor for Planning and Economic Development | EBØ            | \$17,581,353                 | 107        |
| Office of the Deputy Mayor for Public Safety and Justice         | FQØ            | \$51,256                     | 108        |
| Office of the District of Columbia Auditor                       | ACØ            | \$90,049                     | 109        |
| Office of the Inspector General                                  | ADØ            | \$1,030,290                  | 110        |
| Office of the Mayor  | AAØ            | \$559,377                    | 111        |
| Office of the People's Counsel                                   | DJØ            | \$597,620                    | 112        |
| Office of the Secretary  | BAØ            | \$165,818                    | 113        |
| Office of the Senior Advisor                                     | AIØ            | \$70,310                     | 114        |
| Office of the State Superintendent of Education                  | GDØ            | \$15,940,872                 | 115        |
| Office of the Tenant Advocate                                    | CQØ            | \$879,761                    | 116        |
| Office of Unified Communications                                 | UCØ            | \$7,812,382                  | 117        |
| Office of Veterans' Affairs                                      | VAØ            | \$11,059                     | 118        |
| Office of Victim Services and Justice Grants                     | FOØ            | \$98,461                     | 119        |
| Office of Zoning   | BJØ            | \$135,664                    | 120        |
| Office on Asian and Pacific Islander Affairs                     | APØ            | \$98,517                     | 121        |
| Public Employee Relations Board                                  | CGØ            | \$13,555                     | 122        |
| Public Service Commission  | DHØ            | \$588,503                    | 123        |
| Real Property Tax Appeals Commission                             | DAØ            | \$19,986                     | 124        |
| Special Education Transportation                                 | GOØ            | \$4,783,482                  | 125        |

| AGENCY NAME                                | AGENCY<br>CODE | FY19 SBE<br>SPENDING<br>GOAL | PG.<br>NO. |
|--|----------------|------------------------------|------------|
| University of the District of Columbia     | GFØ            | \$26,813,231                 | 126        |
| Washington Convention and Sports Authority | ESØ            | \$15,928,952                 | 127        |



LATRELL FITCHETT Owner - Promoting Love & Wisdom Home Childcare Center, LLC

I am the owner of Promoting Love & Wisdom Home Childcare Center, LLC (PLWHCC), a home-based childcare center located in Ward 7 of Washington, DC. PLWHCC is a Certified Business Enterprise (CBE) with twelve preference points, one of which is for being a Resident Owned Business. I completed the Build-A-Dream program, a 10-week entrepreneurial training and technical assistance series offered by DSLBD, where I learned how to conceptualize PLWHCC into a business plan and pitch deck. Additionally, PLWHCC received funding through DSLBD's District Capitalized access to capital program totaling over \$10,000. DSLBD has truly helped me to promote my business to the next level of growth.



**BILL REDDICK** President - Plenary Enterprises

I am the President of Plenary Enterprises, a CBE/SBE General Contractor that selfperforms commercial roofing, electrical and civil construction. My business hit a decline
resulting from a health-related condition, however, once in remission, I was able to
secure a contract for one of the buildings on the old Walter Reed Campus. Under normal
circumstances, the story would end there, however due to the decline of the business,
Plenary was unable to get a bond for the contract. I engaged with DSLBD and they
connected us with Construction Bonds, an Authorized Agent in the DC Surety Bond
Guarantee Program that secured Plenary Enterprises with receiving a \$268,000 bond. We
are now working to successfully complete the project and expect to get additional work at
Walter Reed.

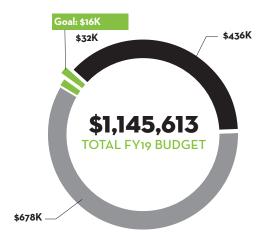
## **ADVISORY NEIGHBORHOOD COMMISSIONS**

#### DEPARTMENT BUDGET CODE: DXØ

website: anc.dc.gov | email: oanc@dc.gov | phone: 202.727.9945 | address: 1350 Pennsylvania Avenue NW, Suite 11, Washington DC 20004

The mission of the Advisory Neighborhood Commissions (ANC) is to advise the District Government on matters of public policy, including decisions regarding planning, streets, recreation, social service programs, health, safety, and sanitation in respective neighborhood areas. This mission, supported by the Office of ANC, in the Agency Management program, includes reviewing and making recommendations on zoning changes, variances, public improvements, licenses, and permits of significance for neighborhood planning and development.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

ПпП

budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$32,103, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

This agency is under the DC Council. To learn about procurement opportunities, contact the DC Council 202.724.8000.

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



#### SPENDING WITH SBEs



# ALCOHOLIC BEVERAGE REGULATION ADMINISTRATION

#### DEPARTMENT BUDGET CODE: LOØ

website: abra.dc.gov | email: abra@dc.gov | phone: 202.442.4423 | address: 2000 14th Street NW, Suite S400, Washington DC 20009

The mission of the Alcoholic Beverage Regulation Administration (ABRA) is to support the public's health, safety, and welfare through the control and regulation of the sale and distribution of alcoholic beverages.

\$274,876

**FY19 SBE SPENDING GOAL** 



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

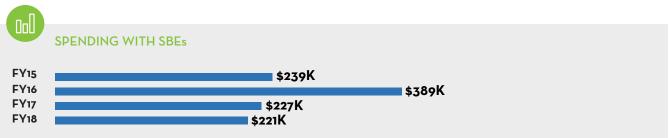
This agency's FY19 Planned Acquisitions total approximately **\$549,752**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE EQUIPMENT                        | NIGP<br>CODES    | PRODUCT/SERVICE TECHNOLOGY                                      | NIGP<br>CODES |
|--|------------------|---|---------------|
| Copiers, Color, New PROFESSIONAL SERVI           | 600-38-50<br>CES | Programming for<br>Database Web<br>Development                  | 920-40-59     |
| Transcription Services,<br>Medical, Professional | 961-72-52        | Environment Programming Services for Computer Software          | 920-40-63     |
|  |                  | File Conversion Services<br>for A High Density Filing<br>System | 958-82-21     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE         | TOTAL    | PRODUCT/SERVICE        | TOTAL    |
|-------------------------|----------|------------------------|----------|
| Fleet Services          | \$30,000 | Insurance Consulting   | \$2,500  |
| Copier and Audio Visual | \$42,000 | Investigation Services | \$73,000 |

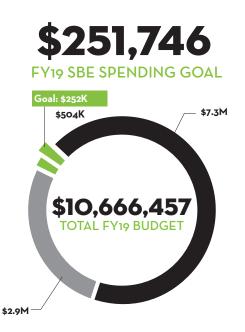


### **BOARD OF ELECTIONS**

#### DEPARTMENT BUDGET CODE: DLØ

website: dcboee.org | email: press@dcboee.org | phone: 202.727.2525 | address: 441 4th Street NW, Suite 250 North, Washington DC 20001

The Board of Elections (BOE), a chartered independent agency, is comprised of a three-member Board along with a small, dedicated staff that carries out the agency's mission. The mission of the Board is to enfranchise eligible residents, conduct elections, and assure the integrity of the electoral process as mandated by both federal and local laws.



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$503,492, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE  | NIGP<br>CODES | PRODUCT/SERVICE                 | NIGP<br>CODES |
|--|---------------|---------------------------------|---------------|
| EQUIPMENT  |               | <b>HUMAN RESOURCES</b>          |               |
| Computer Equipment TECHNOLOGY                                  | 204-13-39     | Temporary Personnel<br>Services | 962-69-41     |
| Voting Systems, Including<br>Parts and Accessories<br>SUPPLIES | 578-34-80     | Printing Services               | 966-59-80     |
| Desk Accessories   | 615-33-01     |                                 |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE  | TOTAL     | PRODUCT/SERVICE                        | TOTAL    |
|--|-----------|--|----------|
| Graphic Design Services<br>for Printing<br>Printing Services | \$140,200 | Copier and Audio<br>Visual Maintenance | \$21,000 |
|  | \$330,000 | IT Services: Software<br>Maintenance   | \$45,000 |



## CHILD AND FAMILY SERVICES AGENCY

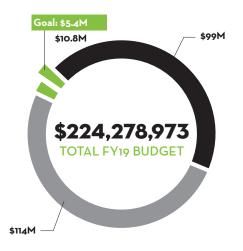
#### DEPARTMENT BUDGET CODE: RLØ

website: cfsa.dc.gov | email: cfsa@dc.gov | phone: 202.442.6100 | address: 200 | Street SE, Washington DC 20003

The mission of the Child and Family Services Agency (CFSA) is to ensure the safety, permanence, and well-being of abused and neglected children and to strengthen troubled families in the District of Columbia.

## \$5,410,840

#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

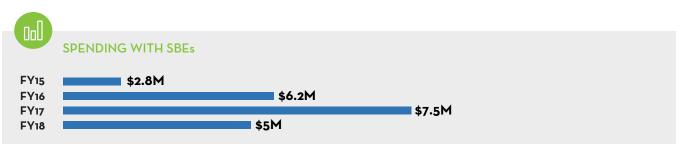
This agency's FY19 Planned Acquisitions total approximately **\$10,821,681**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE   | NIGP<br>CODES | PRODUCT/SERVICE                  | NIGP<br>CODES |
|---|---------------|----------------------------------|---------------|
| HUMAN SERVICES  |               | TECHNOLOGY                       |               |
| Clinical Health Services/<br>Family and Social Services | 952-43-00     | Security Systems and Equipment   | 725-54-00     |
| HUMAN RESOURCES   |               | Software Maintenance/<br>Support | 920-45-00     |
| Court Reporting Services                                | 961-24-00     | Sapport                          |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE             | TOTAL       | PRODUCT/SERVICE                  | TOTAL       |
|-----------------------------|-------------|----------------------------------|-------------|
| Court Reporting<br>Services | \$570,497   | Security Services and<br>Systems | \$2,459,864 |
| Clinical Health<br>Services | \$1,940,000 | •                                |             |



### CONTRACT APPEALS BOARD

#### DEPARTMENT BUDGET CODE: AFØ

website: cab.dc.gov | email: cab@dc.gov | phone: 202.727.6597 | address: 441 4th Street NW, Suite 350 North, Washington DC 20001

The mission of the Contract Appeals Board (CAB) is to provide an impartial, expeditious, inexpensive, and knowledgeable forum for the hearing and resolving of contractual disputes, protests, debarments, and suspensions involving the District and its contracting communities.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

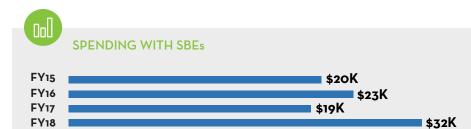
Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$65,360**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



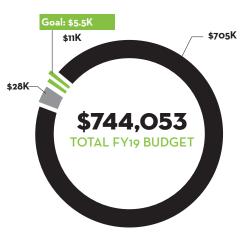
## **CORRECTIONS INFORMATION COUNCIL**

#### DEPARTMENT BUDGET CODE: FIØ

website: cic.dc.gov | email: dc.cic@dc.gov | phone: 202.478.9211 | address: 2901 14th Street NW, Ground Floor, Washington DC 20009

The Corrections Information Council (CIC) is mandated by the federal and District governments to monitor and inspect the prisons, jails, and halfway houses where District residents convicted of D.C. Code offenses are incarcerated. The facilities to be monitored and inspected include all Federal Bureau of Prisons facilities, Department of Corrections facilities, and contract facilities where District residents are incarcerated. The CIC reports its findings and recommendations on conditions of confinement to the Mayor, City Council, the District's Congressional representatives, corrections agency heads, and the community.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$11,000**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                   | NIGP<br>CODES   |
|-----------------------------------|---|
| TECHNOLOGY                        |   |
| Application Software              | 20-811-00   |
| Software Maintenance              | 208-80-75   |
| Security Systems and<br>Equipment | 725-54-00   |
|                                   | TECHNOLOGY  Application Software Software Maintenance |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



## CRIMINAL JUSTICE COORDINATING COUNCIL

#### DEPARTMENT BUDGET CODE: FJØ

website: cjcc.dc.gov | email: dccjcc@dc.gov | phone: 202.442.9283 | address: 441 4th Street NW, Suite 715 North, Washington DC 20001

The mission of the Criminal Justice Coordinating Council (CJCC) is to serve as the forum for identifying issues and their solutions, proposing actions, and facilitating cooperation that will improve public safety and the criminal and juvenile justice system of the District of Columbia for its residents, visitors, victims, and offenders.



#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

FY<sub>18</sub>

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

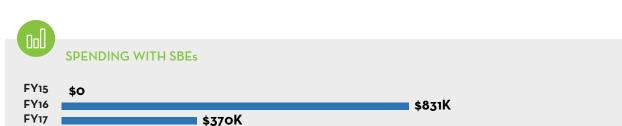
#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$1,499,980**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                             | NIGP<br>CODES | PRODUCT/SERVICE       | NIGP<br>CODES |
|---|---------------|-----------------------|---------------|
| LEGAL                                       |               | PROFESSIONAL SERV     | ICES          |
| Medical Claims<br>Adjudication              | 948-07-40     | Surveillance Services | 990-80-00     |
| TECHNOLOGY                                  |               | Medical Claims        |               |
| Computer Hardware<br>Manufacturing Services | 967-27-00     | Adjudication          | 948-07-40     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



The Fiscal Year 2018 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of October 30, 2018. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY15, FY16, FY17 and FY18 SBE spending, visit CBEconnect.dc.gov.

■ \$786K

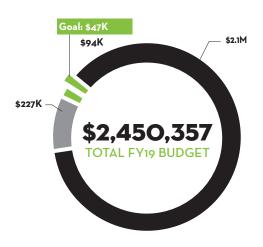
# D.C. BOARD OF ETHICS AND GOVERNMENT ACCOUNTABILITY

#### DEPARTMENT BUDGET CODE: AGØ

website: bega-dc.gov | email: bega@dc.gov | phone: 202.481.3411 | address: 441 4th Street NW, 830 South, Washington DC 20001

The Board of Ethics and Government Accountability (BEGA) is responsible for overseeing the Office of Government Ethics and the Office of Open Government. The Office of Government Ethics administers and enforces the District of Columbia Code of Conduct. The Office of Open Government enforces government-wide compliance with the D.C. Freedom of Information Act and the Open Meetings Act."





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$93,087**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

#### PRODUCT/SERVICE

NIGP

#### **TECHNOLOGY**

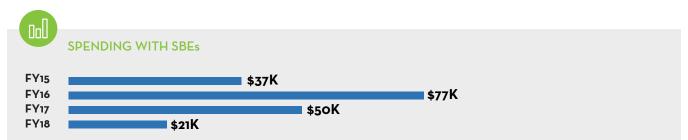
Software Implementation

920-64-50

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                    | TOTAL     | PRODUCT/SERVICE   | TOTAL     |
|------------------------------------|-----------|---|-----------|
| Litigation Consultancy<br>Services | \$187,260 | Professional<br>Development Specialty<br>Services/Translation | \$368,565 |
| Software Licensing                 | \$142,895 | Services/ Iranslation<br>Services                             | 4300,303  |



# D.C. COMMISSION ON THE ARTS AND HUMANITIES

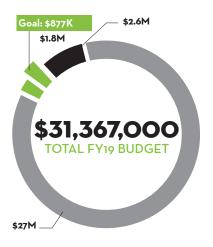
DEPARTMENT BUDGET CODE: BXØ

website: dcarts.dc.gov | email: cah@dc.gov | phone: 202.724.5613 | address: 200 | Street SE, Washington DC 20003

The mission of the D.C. Commission on the Arts and Humanities (DCCAH) is to provide grants, programs, and educational activities that encourage diverse artistic expressions and learning opportunities so that all District of Columbia residents and visitors can experience the rich culture of our city.



#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$1,753,936**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                   | NIGP<br>CODES | PRODUCT/SERVICE         | NIGP<br>CODES |
|-----------------------------------|---------------|-------------------------|---------------|
| PROFESSIONAL SERVIC               | ES            | SUPPLIES                |               |
| Arts Services/Consulting          | 962-07-00     | General Office Supplies | 615-60-40     |
| EQUIPMENT                         |               | DOCUMENT MANAGEM        | IENT          |
| Equipment Maintenance<br>Services | 938-79-50     | Photocopying Services   | 966-18-54     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

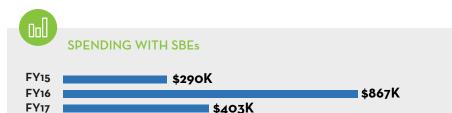
■\$906K

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

#### PRODUCT/SERVICE TOTAL

Arts Services (Cultural, Design, Visual, Etc.)

\$647,000



# D.C. DEPARTMENT OF HUMAN RESOURCES

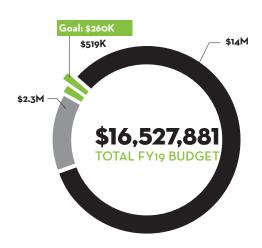
#### DEPARTMENT BUDGET CODE: BEØ

website: dchr.dc.gov | email: dchr@dc.gov | phone: 202.442.9700 | address: 441 4th Street NW, 330 South, Washington DC 20001

The mission of the D.C. Department of Human Resources (DCHR) is to strengthen individual and organizational performance and enable the District Government to attract, develop, and retain a highly qualified, diverse workforce.

## \$259,550

#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$519,101**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                         | NIGP<br>CODES | PRODUCT/SERVICE                           | NIGP<br>CODES |
|---|---------------|---|---------------|
| EQUIPMENT                               |               | Human Resources<br>Consulting             | 918-66-00     |
| Copier Maintenance and Repairs          | 204-88-64     | Drug and Alcohol                          | 952-07-38     |
| <b>HUMAN RESOURCES</b>                  |               | Screening Tests                           | , , , , ,     |
| Professional Court<br>Reporter Services | 961-24-58     | Background Checks for<br>Hiring Personnel | 961-30-16     |
| PROFESSIONAL SERVICE                    | CES           | Medical Services                          | 918-66-00     |
| Employee Benefits<br>Consulting         | 918-40-30     | Translation Services                      | 715-90-20     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL     | PRODUCT/SERVICE                                   | TOTAL     |
|--|-----------|---|-----------|
| Accounting Services                    | \$187,260 | Specialized Training:<br>Computer Based           | \$375,590 |
| Copier and Audio Visual<br>Maintenance | \$142,895 | Specialized Training:<br>Professional Development | \$150,122 |
| Investigation Services                 | \$368,565 | ·   |           |



### D.C. OFFICE OF RISK MANAGEMENT

#### DEPARTMENT BUDGET CODE: RKØ

website: orm.dc.gov | email: orm@dc.gov | phone: 202.727.8600 | address: 441 4th Street NW, Suite 800 South, Washington DC 20001

The mission of the Office of Risk Management (ORM) is to reduce the probability, occurrence, and cost of risk to the District of Columbia government through the provision of risk identification and insurance analysis and support to District agencies, and by efficiently and fairly administering the District's public sector Workers' Compensation, Tort Liability, and Insurance programs.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$22,168**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| NIGP<br>CODES |
|---------------|
| CES           |
| 956-60-05     |
|               |
|               |
|               |
|               |
|               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE TOTAL IT Services: Software Maintenance \$57,981



## D.C. OFFICE ON AGING

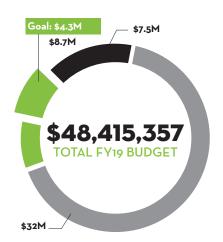
#### DEPARTMENT BUDGET CODE: BYØ

website: dcoa.dc.gov | email: dcoa@dc.gov | phone: 202.724.5626 | address: 500 K Street NE, Washington DC 20002

The mission of the District of Columbia Office on Aging (DCOA) is to advocate, plan, implement, and monitor programs in health, education and social services that promote longevity, independence, dignity, and choice for older District residents (age 60 plus), people with disabilities (age 18 to 59), and their caregivers.

## \$4,327,455

#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

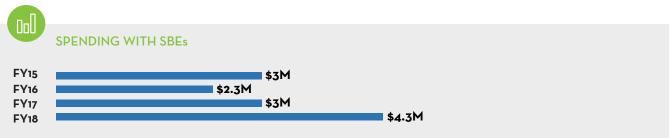
This agency's FY19 Planned Acquisitions total approximately **\$8,654,911**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                       | NIGP<br>CODES | PRODUCT/SERVICE                         | NIGP<br>CODES |
|---|---------------|---|---------------|
| COMMUNICATIONS  |               | FINANCIAL SERVICES                      |               |
| Journalistic Services/<br>Publications                | 715-52-00     | Professional organization FOOD SERVICES | 963-48-40     |
| PROFESSIONAL SERVIC                                   | ES            | Meals. Delivered                        | 952-30-50     |
| Case Management  EVENT MANAGEMENT                     | 952-15-00     | TECHNOLOGY                              | 4J2 JO JO     |
|   |               | Microcomputer Software                  |               |
| Decorating Services                                   | 962-60-34     | Maintenance                             | 920-45-33     |
| FACILITY MAINTENANC                                   | E             | SUPPLIES                                |               |
| Appliances and<br>Equipment Maintenance<br>and Repair | 931-07-00     | General Office Supplies                 | 615-03-15     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE               | TOTAL       | PRODUCT/SERVICE                           | TOTAL       |
|-------------------------------|-------------|---|-------------|
| Food Distribution<br>Services | \$1,519,082 | Food Sampling and<br>Preparation Services | \$2,581,261 |



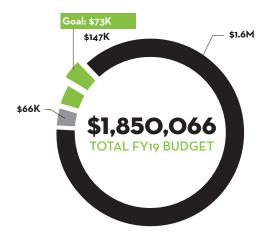
## D.C. STATE BOARD OF EDUCATION

#### DEPARTMENT BUDGET CODE: GEØ

website: sboe.dc.gov | email: sboe@dc.gov | phone: 202.741.0888 | address: 441 4th Street NW, Suite 530 South, Washington DC 20001

The mission of the District of Columbia State Board of Education (SBOE) is to provide policy leadership, support, advocacy, and oversight of public education to ensure that every student is valued and gains the skills and knowledge necessary to become an informed, competent, and contributing global citizen.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$146,916**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                          | NIGP<br>CODES |  |
|--|---------------|--|
| PROFESSIONAL SERVICES                    |               |  |
| English to Speakers of other Languages   | 715-85-22     |  |
| Translation Services, Multiple Languages | 961-75-50     |  |
|  |               |  |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE   | TOTAL   | PRODUCT/SERVICE   | TOTAL   |
|---|---------|---|---------|
| Special Education,<br>English to Speakers of<br>Other Languages | \$3,000 | Special Education,<br>Translation Services,<br>Multiple Languages | \$9,000 |



## DEPARTMENT OF BEHAVIORAL HEALTH

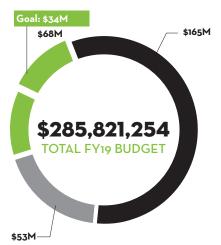
#### DEPARTMENT BUDGET CODE: RMØ

website: dbh.dc.gov | email: dbh@dc.gov | phone: 202.673.2200 | address: 64 New York Avenue NE, 3rd Floor, Washington DC 20002

The mission of the Department of Behavioral Health (DBH) is to support prevention, treatment, resiliency, and recovery for District residents with mental health and substance use disorders through the delivery of high-quality, integrated services.

## \$34,017,745

#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$68,035,490**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                              | NIGP<br>CODES | PRODUCT/SERVICE                               | NIGP<br>CODES |
|--|---------------|---|---------------|
| FOOD SERVICES                                |               | SUPPLIES                                      |               |
| Food WASTE MANAGEMENT                        | 998-44-00     | Medical Supplies and<br>Pharmaceuticals       | 257-26-00     |
| Hazardous Waste Removal                      | 958-96-00     | Medical Examination<br>Equipment and Supplies | 475-55-00     |
| PROFESSIONAL SERVICE Interpretation Services | 909-33-00     | TRANSPORTATION                                |               |
| FACILITY MAINTENANCE                         |               | Ambulance Services                            | 948-12-00     |
| Janitorial Services                          | 910-39-58     |   |               |
| Laundry Services                             | 954-05-40     |   |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                      | TOTAL        | PRODUCT/SERVICE                       | TOTAL        |
|--------------------------------------|--------------|---------------------------------------|--------------|
| Community Development<br>Consulting  | \$794,340    | Medical Protective<br>Health Services | \$23,900,364 |
| Laboratory Services:<br>Drug Testing | \$13,273,930 | Behavioral Services                   | \$910,039    |
| Drug Testing                         | φιυ,2/0,900  | Security Services and                 | \$2,106,042  |



# DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS

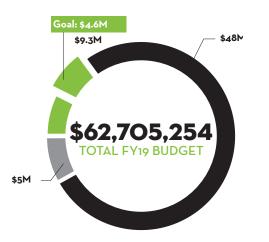
DEPARTMENT BUDGET CODE: CRØ

website: dcra.dc.gov | email: dcra@dc.gov | phone: 202.442.4400 | address: 1100 4th Street SW, Washington DC 20024

The Department of Consumer and Regulatory Affairs (DCRA) protects the health, safety, economic interests, and quality of life of residents, businesses, and visitors in the District of Columbia by ensuring code compliance and regulating business.

## \$4,648,977

#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$9,297,955**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                          | NIGP<br>CODES | PRODUCT/SERVICE                                   | NIGP<br>CODES |
|--|---------------|---|---------------|
| HUMAN RESOURCES                          |               | TECHNOLOGY  |               |
| Administrative and<br>Personnel Services | 920-47-52     | Software, Mainframe<br>Maintenance and<br>Support | 920-45-31     |
| CONSTRUCTION                             |               |   |               |
| Contractor Construction                  |               | LEGAL   |               |
| Services                                 | 909-64-00     | Legal Services,<br>Attorneys                      | 961-49-50     |
| EQUIPMENT                                |               | •   |               |
| C . M . I                                |               | COMMUNICATIONS                                    |               |
| Copier Maintenance and Repairs           | 600-38-50     | Marketing Management                              | 918-90-75     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE              | TOTAL     | PRODUCT/SERVICE  | TOTAL    |
|------------------------------|-----------|--|----------|
| Fleet Management<br>Services | \$250,000 | Recycling Advisory<br>Services, Garbage/Trash<br>Removal | \$50,000 |



### DEPARTMENT OF CORRECTIONS

#### DEPARTMENT BUDGET CODE: FLØ

website: doc.dc.gov | email: doc@dc.gov | phone: 202.673.7316 | address: 2000 14th Street NW, 7th Floor, Washington DC 20009

The mission of the Department of Corrections (DOC) is to provide a safe, secure, orderly, and humane environment for the confinement of pretrial detainees and sentenced inmates, while affording those in custody meaningful rehabilitative opportunities for successful community reintegration.

## \$12,554,971

#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$25,109,942**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| 0                             |               |                                 |               |
|-------------------------------|---------------|---------------------------------|---------------|
| PRODUCT/SERVICE               | NIGP<br>CODES | PRODUCT/SERVICE                 | NIGP<br>CODES |
| FACILITY MAINTENANC           | E             | WASTE MANAGEMENT                |               |
| Builders Supplies             | 998-19-00     | Trash Hauling Services          | 918-06-10     |
| FOOD SERVICES                 |               | TECHNOLOGY                      |               |
| FOOD SERVICES                 |               | Software Maintenance            | 715-90-20     |
| Supplemental Food<br>Services | 952-84-00     | Support and<br>Update Services, |               |
| SUPPLIES                      |               | Microcomputer                   | 920-45-77     |
| Desk Accessories              | 615-33-01     | Software                        |               |
| EQUIPMENT                     |               | APPAREL                         |               |
| Rental of Copy Machines       | 985-26-90     | Uniforms                        | 967-34-00     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                         | TOTAL     | PRODUCT/SERVICE                      | TOTAL        |
|---|-----------|--------------------------------------|--------------|
| Financial Operations/<br>Audit Services | \$505,000 | Laboratory Services:<br>Drug Testing | \$57,783     |
| Barber and<br>Cosmetology Services      | \$225,000 | Food Distribution<br>Services        | \$2,000,000  |
| Facilities Management<br>Services       | \$175,000 | Health Care Center<br>Services       | \$13,067,802 |
| Printing Services                       | \$250,000 | IT Services: Software<br>Maintenance | \$550,000    |

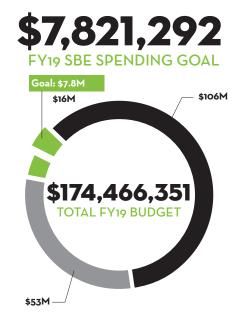


### DEPARTMENT OF EMPLOYMENT SERVICES

#### DEPARTMENT BUDGET CODE: CFØ

website: does.dc.gov | email: does@dc.gov | phone: 202.724.7000 | address: 4058 Minnesota Avenue NE, Washington DC 20019

The Department of Employment Services (DOES) puts people to work. DOES achieves its mission by providing the necessary tools for the District of Columbia workforce to become more competitive using tailored approaches to ensure that workers and employers are successfully paired. DOES also fosters and promotes the welfare of job seekers and wage earners by ensuring safe working conditions, advancing opportunities for employment, helping employers find qualified workers, and tracking labor market information and other national economic measurements impacting the District of Columbia.



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$15,642,585, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                         | NIGP<br>CODES | PRODUCT/SERVICE           | NIGP<br>CODES |
|---|---------------|---------------------------|---------------|
| EDUCATIONAL SERVICE                     | CES           | Legal Services, Attorneys | 961-49-50     |
| Adult Job Training Services             | 918-38-22     | SUPPLIES                  |               |
| FINANCIAL SERVICES                      |               | General Office Supplies   | 615-60-40     |
| Accounting Services                     | 946-11-00     | HUMAN RESOURCES           |               |
| TECHNOLOGY                              |               | Temporary Personnel       | 962-69-41     |
| Applications Software for               |               | Services                  | 902-09-41     |
| Microcomputer Systems                   | 920-07-00     | PROFESSIONAL SERVI        | CES           |
| LEGAL                                   |               | Translation Services      | 715-85-22     |
| Professional Court<br>Reporter Services | 961-24-58     |                           | . 2 . 0       |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                    | TOTAL                    | PRODUCT/SERVICE  | TOTAL       |
|------------------------------------|--------------------------|--|-------------|
| Human Services<br>Legal Consulting | \$871,533<br>\$1,942,077 | IT Services: Software<br>Design, Development,<br>and Integration | \$2,342,782 |
| Security Services and<br>Systems   | \$500,000                | IT Services: Software  | \$3,789,612 |



# DEPARTMENT OF ENERGY AND ENVIRONMENT

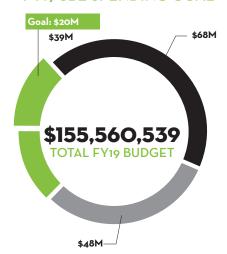
#### DEPARTMENT BUDGET CODE: KGØ

website: doee.dc.gov | email: doee@dc.gov | phone: 202.535.2600 | address: 1200 First Street NE, Washington DC 20002

The mission of the Department of Energy and Environment (DOEE) is to improve the quality of life for the residents and natural inhabitants of the nation's capital by protecting and restoring the environment, conserving our natural resources, mitigating pollution, increasing access to clean and renewable energy, and educating the public on ways to secure a sustainable future.

## \$19,590,917

#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$39,181,834**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| NIGP<br>CODES | PRODUCT/SERVICE                          | NIGP<br>CODES   |
|---------------|--|---|
| CES           | System Analysis, Design                  |   |
| 926-23-00     | Implementation of Multiple               | 920-40-75   |
|               | Database Applications                    |   |
| 913-92-28     | Lead and Asbestos<br>Inspection Services | 92658-00  |
| 925-17-20     | Water Treatment Services                 | 956-60-20   |
|               | COMMUNICATIONS                           |   |
| 925-17-20     | Marketing Consulting                     | 918-76-00   |
|               | 926-23-00<br>913-92-28<br>925-17-20      | 926-23-00  913-92-28  925-17-20  System Analysis, Design Development, and Implementation of Multiple Database Applications  Lead and Asbestos Inspection Services  Water Treatment Services  COMMUNICATIONS |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| TOTAL       | PRODUCT/SERVICE                        | TOTAL  |
|-------------|--|--|
| \$157,504   | Environmental<br>Consulting            | \$38,000   |
| \$2,603,000 | IT Services: Software<br>Maintenance   | \$273,000  |
| \$100,000   | Hazardous Waste<br>Collection Services | \$550,000  |
|             | \$157,504<br>\$2,603,000<br>\$23,000   | \$157,504 Environmental Consulting \$2,603,000 IT Services: Software Maintenance Hazardous Waste |



### DEPARTMENT OF FOR-HIRE VEHICLES

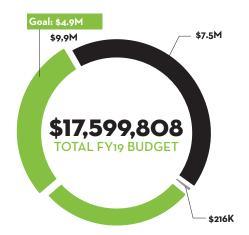
#### DEPARTMENT BUDGET CODE: TCØ

website: dfhv.dc.gov | phone: 202.645.7300 | address: 2235 Shannon Place SE, Suite 3001, Washington DC 20020

The mission of the Department of For-Hire Vehicles (DFHV) is to protect the public interest by regulating the vehicle-for-hire industry to allow the citizens and visitors of the District of Columbia to have safe, affordable, and accessible transportation options.







- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

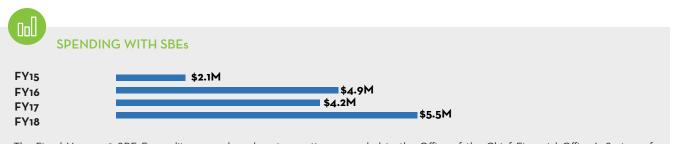
This agency's FY19 Planned Acquisitions total approximately **\$9,851,279**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE             | NIGP<br>CODES | PRODUCT/SERVICE                                | NIGP<br>CODES |
|-----------------------------|---------------|--|---------------|
| EQUIPMENT                   |               | Identification Badge<br>Supplies and Materials | 80-10-33      |
| Accessories for Canon       | 600-46-75     | Supplies and Materials                         | 00-10-33      |
| Digital Copier Models       | 000 40 / 3    | PROFESSIONAL SERVI                             | CES           |
| TECHNOLOGY                  |               | Supportive Services,                           | 017.07.00     |
| Auditing Services, Software | 946-20-10     | Research                                       | 917-27-00     |
| SUPPLIES                    |               | HUMAN RESOURCES                                |               |
| General Office Supplies     | 615-60-40     | Temporary Personnel<br>Services                | 969-44-00     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE      | TOTAL    | PRODUCT/SERVICE                      | TOTAL     |
|----------------------|----------|--------------------------------------|-----------|
| Specialized Training | \$18,220 | IT Services: Software<br>Maintenance | \$118,540 |
| Fleet Services       | \$27,100 |                                      |           |



### DEPARTMENT OF FORENSIC SCIENCES

#### DEPARTMENT BUDGET CODE: FRØ

website: dfs.dc.gov | email: contactDFS@dc.gov | phone: 202.727.8267 | address: 401 E Street SW, Washington DC 20024

The mission of the Department of Forensic Sciences (DFS) is to produce high-quality, timely, accurate, and reliable forensic science with the use of the best available technology and practices, unbiased science, and transparency with the overall goal of enhancing public health and safety.

# \$1,107,413 FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

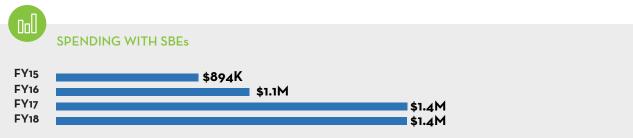
This agency's FY19 Planned Acquisitions total approximately **\$2,214,827**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                      | NIGP<br>CODES | PRODUCT/SERVICE                 | NIGP<br>CODES |
|--------------------------------------|---------------|---------------------------------|---------------|
| COMPUTER EQUIPMEN                    | NT            | DOCUMENT MANAGE                 | MENT          |
| Computers, Parts and                 | 998-29-00     | Courier Services                | 962-24-17     |
| Supplies                             | 990-29-00     | TECHNOLOGY                      | 680-61-00     |
| EQUIPMENT                            |               | Computer Software               | 0/7.00.00     |
| Copier Maintenance and               | 206-74-26     | Manufacturing Services          | 967-28-00     |
| Repairs<br>Natural Science Equipment | 490-63-00     | Enclosures, Computer<br>Servers | 207-34-50     |
| and Supplies, Laboratory             | 4,0 00 00     | TECHNOLOGY                      |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                              | TOTAL     | PRODUCT/SERVICE                        | TOTAL       |
|--|-----------|--|-------------|
| Copier and Audio Visual<br>Maintenance       | \$78,920  | Scientific/Forensic<br>Services        | \$1,930,033 |
| Courier Services                             | \$25,000  | IT Services: Software                  | \$231,584   |
| Scientific/Forensic Services                 | \$440,575 | Maintenance                            | \$231,504   |
| Medical and Dental<br>Equipment and Supplies | \$585,453 | Hazardous Waste<br>Collection Services | \$72,549    |



## DEPARTMENT OF GENERAL SERVICES

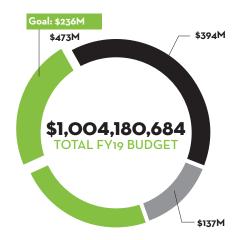
#### DEPARTMENT BUDGET CODE: AMØ

website: dgs.dc.gov | email: dgs@dc.gov | phone: 202.727.2800 | address: 2000 14th Street NW, 8th Floor, Washington DC 20009

The mission of the Department of General Services (DGS) is to elevate the quality of life for the District with superior construction, first-rate maintenance and expert real estate management. By building and maintaining safe and green state-of-the-art facilities, which foster economic growth and elevate educational environments, our trusted and skillful employees create modern and vibrant communities across the District of Columbia.

## \$236,405,288

#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$472,810,576**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                 | NIGP<br>CODES | PRODUCT/SERVICE                 | NIGP<br>CODES |
|---|---------------|---------------------------------|---------------|
| CONSTRUCTION                                    |               | FACILITY MAINTENAN              | NCE           |
| Energy Systems, Solar,<br>Installation Services | 939-38-00     | Locksmith Services              | 910-48-40     |
| Electricity Contracts                           | 911-75-00     | Electronic Cleaning             | 207-25-92     |
| WASTE MANAGEMENT                                | 711 75 00     | Maintenance Services            | 938-79-50     |
| Hazardous Waste Removal                         | 958-96-00     | Facility Management<br>Services | 958-15-39     |
| riazardous vvaste Kernovar                      | 930-90-00     | Snow Removal Services           | 445-61-85     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



### DEPARTMENT OF HEALTH

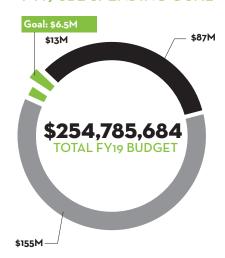
#### DEPARTMENT BUDGET CODE: HCØ

website: doh.dc.gov | email: doh@dc.gov | phone: 202.442.5955 | address: 899 North Capitol Street NE, Washington DC 20002

The District of Columbia Department of Health (DOH) promotes health, wellness and equity, across the District, and protects the safety of residents, visitors, and those doing business in our nation's Capital.

## \$6,519,098

#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

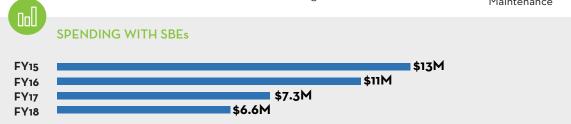
This agency's FY19 Planned Acquisitions total approximately **\$13,038,196**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                 | NIGP<br>CODES | PRODUCT/SERVICE                      | NIGP<br>CODES |
|---------------------------------|---------------|--------------------------------------|---------------|
| TECHNOLOGY                      |               | COMMUNICATIONS                       |               |
| Computer Systems/<br>Networking | 9182810       | Communications Marketing<br>Services | 9152200       |
| Database Analysis               | 9204036       | FACILITY MAINTENANCE                 |               |
| <b>HUMAN SERVICES</b>           |               | Pest Control Services                | 9586800       |
| Health and Wellness             | 0.49.4700     | FINANCIAL SERVICES                   |               |
| Evaluations                     | 9484700       | Cash Management Services             | 9462900       |
| SUPPLIES                        |               | (Incl. Budgeting Services)           | 9402900       |
| Hive Testing Kits and           |               | HUMAN RESOURCES                      |               |
| Supplies Supplies               | 1934041       | Temporary Personnel<br>Services      | 9613023       |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL        | PRODUCT/SERVICE                                      | TOTAL     |
|--|--------------|--|-----------|
| Administrative/<br>Management Services | \$827,754    | Rodent Control                                       | \$58,154  |
| Food Services                          | \$12,843,949 | Psychologists/Psychological and Psychiatric Services | \$571,127 |
| Telecommunications                     | \$850,000    | Security Services and Systems                        | \$309,340 |
| Legal Consulting                       | \$144,333    | ,  |           |
| Nursing Services                       | \$32,120,458 | IT Services: Software<br>Maintenance                 | \$737,934 |



### DEPARTMENT OF HEALTH CARE FINANCE

#### DEPARTMENT BUDGET CODE: HTØ

website: dhcf.dc.gov | email: dhcf@dc.gov | phone: 202.442.5988 | address: 441 4th Street NW, 900 South, Washington DC 20001

The mission of the Department of Health Care Finance (DHCF) is to improve health outcomes by providing access to comprehensive, cost-effective, and quality health care services for residents of the District of Columbia.

## \$65,609,037 EY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

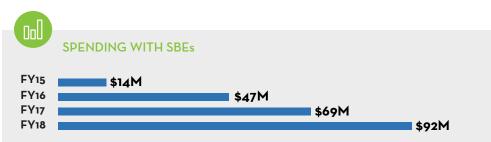
This agency's FY19 Planned Acquisitions total approximately \$13,1218,074, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                               | NIGP<br>CODES | PRODUCT/SERVICE                             | NIGP<br>CODES |
|---|---------------|---|---------------|
| PROFESSIONAL SERVICE                          | CES           | COMMUNICATIONS                              |               |
| Case Management Compliance Consultant         | 948-74-51     | Outreach Services HUMAN RESOURCES           | 915-73-55     |
| Quality Assurance/Control<br>Consulting       | 918-88-00     | Temporary Personnel<br>Services             | 961-30-23     |
| Pharmacy Benefit<br>Management                | 958-56-50     | PROFESSIONAL SERVI                          | CES           |
| Program Management, IT<br>Assessment Services | 958-77-33     | Translation Services,<br>Multiple Languages | 961-75-50     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                       | TOTAL        | PRODUCT/SERVICE                      | TOTAL        |
|---------------------------------------|--------------|--------------------------------------|--------------|
| Medical Protective<br>Health Services | \$28,252,060 | IT Services: Software<br>Maintenance | \$60,945,309 |



# DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT

DEPARTMENT BUDGET CODE: DBØ

website: dhcd.dc.gov | email: dhcd@dc.gov | phone: 202.442.7200 | address: 1800 Martin Luther King Avenue SE, Washington DC 20020

The mission of the Department of Housing and Community Development (DHCD) is to create and preserve opportunities for affordable housing, and economic development, and to revitalize underserved communities in the District of Columbia.

## \$5,386,160 EVIO SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

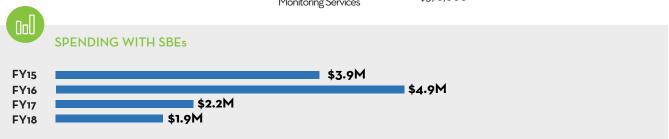
This agency's FY19 Planned Acquisitions total approximately **\$10,772,321**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                         | NIGP<br>CODES | PRODUCT/SERVICE                         | NIGP<br>CODES |
|---|---------------|---|---------------|
| CONSTRUCTION                            |               | PROFESSIONAL SERVI                      | CES           |
| General Construction -<br>Architectural | 906-38-00     | Housing Counseling<br>Services          | 952-21-34     |
| TECHNOLOGY                              |               | COMMUNICATIONS                          |               |
| Implementation of Software              | 918-29-30     | Advertising, Outdoor<br>Billboard, Etc. | 915-04-00     |
| EQUIPMENT                               |               | FACILITY MAINTENAN                      | CE            |
| Equipment Maintenance                   | 600-38-25     | 1                                       |               |
| <b>EVENT MANAGEMENT</b>                 |               | Lead Abatement Services                 | 910-47-00     |
| Interior Design/Decorator<br>Services   | 962-48-00     |   |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE              | TOTAL       | PRODUCT/SERVICE                           | TOTAL       |
|------------------------------|-------------|---|-------------|
| Advertising, Newspaper       | \$20,000    | Financial Management<br>Services          | \$1,993,155 |
| Asset Management<br>Services | \$1,000,000 | Minority and Small<br>Business Consulting | \$1,504,113 |
| Contractor Compliance        | \$570,000   | Business Consulting                       | ψ1,504,115  |



### **DEPARTMENT OF HUMAN SERVICES**

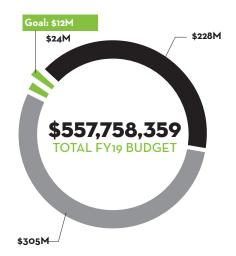
#### DEPARTMENT BUDGET CODE: JAØ

website: dhs.dc.gov | email: dhs@dc.gov | phone: 202.671.4200 | address: 64 New York Avenue NE, 6th Floor, Washington DC 20002

The mission of the District of Columbia Department of Human Services (DHS), in collaboration with the community, is to assist individuals and families to maximize their potential for economic security and self-sufficiency.

## \$12,197,836

#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

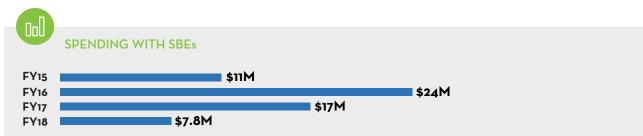
This agency's FY19 Planned Acquisitions total approximately **\$24,395,672** which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE        | NIGP<br>CODES | PRODUCT/SERVICE         | NIGP<br>CODES |
|------------------------|---------------|-------------------------|---------------|
| PROFESSIONAL SERVICE   | ES            | Homelessness Prevention | 952-55-00     |
| Case Management        | 952-15-00     | Services                | 752 55 00     |
| HUMAN RESOURCES        |               | Funeral Services        | 952-64-20     |
| Administrative Support | 918-06-10     | TECHNOLOGY              |               |
| EQUIPMENT              |               | IT Services: Web Design | 918-29-30     |
| Copier Maintenance and | (00.79.50     | TRANSPORTATION          |               |
| Repairs                | 600-38-50     | Transportation Services | 952-94-49     |
| <b>HUMAN SERVICES</b>  |               |                         |               |
| Case Management        | 952-15-00     |                         |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL     | PRODUCT/SERVICE    | TOTAL     |
|--|-----------|--------------------|-----------|
| Accounting Services                    | \$182,000 | Financial Services | \$540,044 |
| Administrative/<br>Management Services | \$255,056 |                    |           |



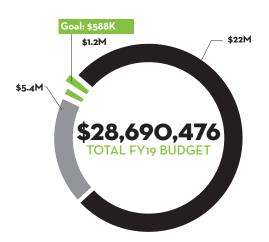
# DEPARTMENT OF INSURANCE, SECURITIES, AND BANKING

DEPARTMENT BUDGET CODE: SRØ

website: disb.dc.gov | email: disb@dc.gov | phone: 202.727.8000 | address: 810 First Street NE, Suite 701, Washington DC 20002

The mission of the Department of Insurance, Securities, and Banking (DISB) is two-fold: (1) protect consumers by providing equitable, thorough, efficient, and prompt regulatory supervision of the financial services companies, firms, and individuals operating in the District of Columbia; and (2) develop and improve market conditions to attract and retain financial services firms to the District of Columbia.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

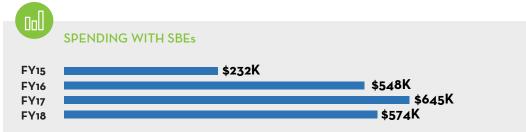
This agency's FY19 Planned Acquisitions total approximately **\$1,175,855**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                       | NIGP<br>CODES          | PRODUCT/SERVICE                                 | NIGP<br>CODES |
|---|------------------------|---|---------------|
| COMMUNICATIONS  |                        | EQUIPMENT                                       |               |
| Promotional Items,<br>Imprinted                       | 37-52-56               | Rental of Copy Machine<br>Parts and Accessories | 985-26-91     |
| Advertising Consulting SUPPLIES                       | 918-07-00              | TECHNOLOGY                                      |               |
| Addressing Machines and Accessories                   | 600-08-00              | Computer Systems/<br>Networking                 | 918-28-10     |
| General Office Supplies<br>Furniture, Office and File | 615-60-40<br>425-48-10 | Maintenance and Support,<br>Software, Mainframe | 920-45-31     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL       | PRODUCT/SERVICE                      | TOTAL     |
|--|-------------|--------------------------------------|-----------|
| Copier and Audio Visual<br>Maintenance | \$81,200    | IT Services:<br>Programmers          | \$142,120 |
| Financial Advisor<br>Services          | \$2,000,000 | IT Services: Software<br>Maintenance | \$153,900 |
| Financial Management                   | \$1,275,000 |                                      |           |



### DEPARTMENT OF MOTOR VEHICLES

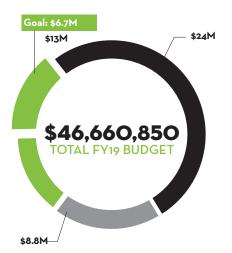
#### DEPARTMENT BUDGET CODE: KYØ

website: dmv.dc.gov | email: dmv@dc.gov | phone: 202.737.4404 | address: 95 M Street SW, Washington, DC 20024

The mission of the Department of Motor Vehicles (DMV) is to promote public safety by ensuring the safe operation of motor vehicles.

## \$6,729,822

#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$13,459,645, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                    | NIGP<br>CODES | PRODUCT/SERVICE                      | NIGP<br>CODES |
|--|---------------|--------------------------------------|---------------|
| CONSULTING SERVICES                                | 5             | COMMUNICATIONS                       |               |
| Consulting Services                                | 918-32-10     | Communications Marketing<br>Services | 915-22-00     |
| FINANCIAL SERVICES                                 |               | SUPPLIES                             |               |
| Accounting/Auditing/<br>Budget Consulting Services | 918-04-05     | General Office Supplies              | 615-60-40     |
| TECHNOLOGY   |               | Toner Cartridges                     | 207-72-93     |
| Maintenance, Micro-                                | 939-21-55     | Decals, Heat Transfer                | 255-24-00     |
| Computer Hardware                                  | 939-21-33     | Labels, Custom Printing              | 966-89-20     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE    | TOTAL     | PRODUCT/SERVICE                      | TOTAL     |
|--------------------|-----------|--------------------------------------|-----------|
| Check Printing     | \$11,000  | Design and Print<br>Services         | \$32,900  |
| Printing Services  | \$12,000  |                                      | Ψ32,700   |
| Education/Training | \$14,000  | IT Services: Software<br>Maintenance | \$285,900 |
| Legal Consulting   | \$910,000 | riantenance                          |           |

### SPENDING WITH SBEs



### DEPARTMENT OF PARKS AND RECREATION

#### DEPARTMENT BUDGET CODE: HAØ

website: dpr.dc.gov | email: dpr@dc.gov | phone: 202.673.7647 | address: 1250 U Street NW, 2nd Floor, Washington DC 20009

The mission of the Department of Parks and Recreation (DPR) is to promote health and wellness, conserve the natural environment, and provide universal access to parks and recreation services.

# \$3,580,168 FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

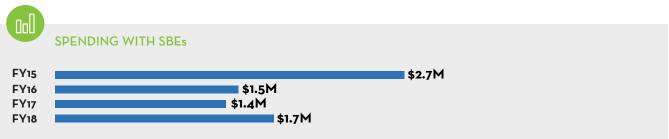
This agency's FY19 Planned Acquisitions total approximately \$7,160,336, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| 9   |               |                         |               |
|---|---------------|-------------------------|---------------|
| PRODUCT/SERVICE   | NIGP<br>CODES | PRODUCT/SERVICE         | NIGP<br>CODES |
| EQUIPMENT   |               | SUPPLIES                |               |
| Computer Equipment                                      | 998-29-00     | General Office Supplies | 615-60-40     |
| FOOD SERVICES   |               | TRANSPORTATION          |               |
| Food  | 969-43-00     | Transportation Services | 969-43-00     |
| EDUCATIONAL SERVIC                                      | ES            | APPAREL                 |               |
| Swimming Equipment                                      | 805-75-75     | Uniforms, Specialized   | 200 05 00     |
| Football, Basketball, Tennis,<br>Dancing, Karate, etc., | 969-43-00     | Cleaning                | 200-85-98     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                          | TOTAL       | PRODUCT/SERVICE                       | TOTAL       |
|--|-------------|---------------------------------------|-------------|
| Health Educational<br>Services: Training | \$1,624,976 | Health Educational<br>Services: Meals | \$2,125,000 |
| Health Educational<br>Services: Health   | \$793,269   | IT Services: Software<br>Maintenance  | \$419,577   |



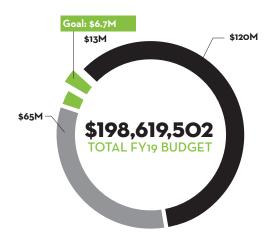
### DEPARTMENT OF PUBLIC WORKS

#### DEPARTMENT BUDGET CODE: KTØ

website: dpw.dc.gov | email: dpw@dc.gov | phone: 202.673.6833 | address: 2000 14th Street NW, Washington DC 20009

The mission of the Department of Public Works (DPW) is to provide the highest quality sanitation, parking enforcement, and fleet management services that are both ecologically sound and cost-effective.

# \$6,748,175 EYING SHE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$13,459,352, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE  | NIGP<br>CODES | PRODUCT/SERVICE  | NIGP<br>CODES          |
|--|---------------|--|------------------------|
| CONSTRUCTION   |               | PROFESSIONAL SERVI   | CES                    |
| Paving, Asphalt, Parking Lot   | 913-94-50     | Management Consulting<br>Services                                  | 91-75-50               |
| FACILITY MAINTENANCE   |               | PROFESSIONAL SERVICES  |                        |
| Cleaning of Amusement<br>Areas, Exposition Centers,<br>Grounds, Parks, Picnic<br>Areas, Rest Areas, Etc. | 988-07-00     | Disposal of Solid Sewage Trash Hauling Services PROFESSIONAL SERVI | 968-71-56<br>450-65-27 |
| Heating, Ventilating and Air<br>Conditioning (HVAC)  | 914-50-00     | Applications Software for Microcomputer Systems                    | 920-07-00              |
| Snow Removal Services  | 968-72-70     | Microcomputer Systems  | ,20 0, 00              |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL       | PRODUCT/SERVICE                      | TOTAL     |
|--|-------------|--------------------------------------|-----------|
| Recycling Advisory<br>Services         | \$5,254,263 | Recycling Advisory<br>Services       | \$100,000 |
| Fleet Management<br>Services           | \$3,975,000 | Snow Removal Services                | \$75,000  |
| Hazardous Waste<br>Collection Services | \$493,330   | IT Services: Software<br>Maintenance | \$592,500 |
| Management<br>Consulting Services      | \$200,000   | Uniforms                             | \$640,000 |



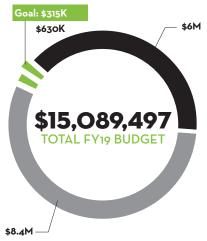
# DEPARTMENT OF SMALL AND LOCAL BUSINESS DEVELOPMENT

DEPARTMENT BUDGET CODE: ENØ

website: dslbd.dc.gov | email: dslbd@dc.gov | phone: 202.727,3900 | address: 441 4th Street NW, Suite 850 North, Washington DC 20001

The Department of Small and Local Business Development (DSLBD) supports the development, economic growth, and retention of District-based businesses and promotes economic development throughout the District's commercial corridors.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

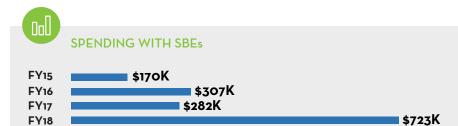
#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$630,102**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE  | NIGP<br>CODES | PRODUCT/SERVICE                             | NIGP<br>CODES |
|--|---------------|---|---------------|
| SUPPLIES   |               | HUMAN RESOURCES MA                          | NAGEMENT      |
| Cases for Notebook Type<br>Computers                   | 530-15-19     | Staffing TECHNOLOGY                         | 918-85-00     |
| General Office Supplies 615-60-40  DOCUMENT MANAGEMENT |               | Website Hosting and<br>Maintenance Services | 915-96-40     |
| Printing Services                                      | 918-32-10     |   |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



# DEPARTMENT OF YOUTH REHABILITATION SERVICES

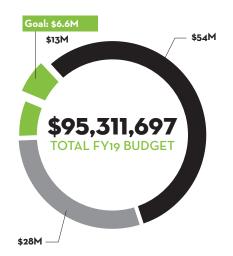
DEPARTMENT BUDGET CODE: JZØ

website: dyrs.dc.gov | email: dyrs@dc.gov | phone: 202.299.5362 | address: 450 H Street NW, Washington DC 20001

The mission of the Department of Youth Rehabilitation Services (DYRS) is to improve public safety and give court-involved youth the opportunity to become more productive citizens by building on the strengths of youth and their families in the least restrictive, most home-like environment consistent with public safety.

## \$6,573,452

#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$13,146,904**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE  | NIGP<br>CODES | PRODUCT/SERVICE             | NIGP<br>CODES |
|--|---------------|-----------------------------|---------------|
| TECHNOLOGY   |               | Educational/Training        | 715-90-20     |
| Janitorial/Custodial                                   |               | TECHNOLOGY                  |               |
| Services   | 910-39-57     | Legal Consulting            | 918-74-00     |
| Acoustical Ceilings and Walls: Cleaning, Installation, |               | TECHNOLOGY                  |               |
| Restoration  | 910-01-00     | Camera, Video Surveillance  | 840-84-28     |
| TECHNOLOGY   |               | TECHNOLOGY                  |               |
| Camera, Video Surveillance                             | 840-84-28     | Bus Transportation Services | 962-16-00     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                      | TOTAL       | PRODUCT/SERVICE                                    | TOTAL                   |
|--------------------------------------|-------------|--|-------------------------|
| Laboratory Services:<br>Drug Testing | \$3,359,480 | Clinical Health Services<br>Mental Health Services | \$15,000<br>\$2,009,574 |
| Food Distribution<br>Services        | \$344,000   | Records Management<br>Services                     | \$33,318                |
| Legal Services,<br>Attorneys         | \$715,000   | Services   |                         |



### **DEPARTMENT ON DISABILITY SERVICES**

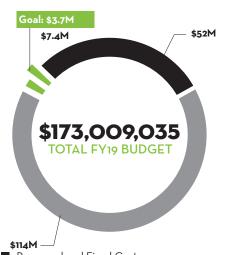
#### DEPARTMENT BUDGET CODE: JMØ

website: dds.dc.gov | email: dds@dc.gov | phone: 202.730.1700 | address: 250 E Street SW, Washington DC 20024

The mission of the Department on Disability Services (DDS) is to provide innovative, high-quality services that enable people with disabilities to lead meaningful and productive lives as vital members of their families, schools, workplaces, and communities in every neighborhood in the District of Columbia.



#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$7,445,828**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE             | NIGP<br>CODES | PRODUCT/SERVICE     | NIGP<br>CODES |
|-----------------------------|---------------|---------------------|---------------|
| EDUCATIONAL SERVIC          | ES            | TECHNOLOGY          |               |
| Adult Job Training Services | 924-20-10     | Database Management | 920-66-00     |
| Special Education           | 924-74-00     | FINANCIAL SERVICES  |               |
| Tutoring Services           | 924-80-80     | Accounting Services | 946-11-00     |
|                             |               |                     |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                              | TOTAL       | PRODUCT/SERVICE                          | TOTAL       |
|--|-------------|--|-------------|
| Auditing Services<br>Auto Parts and Supply   | \$3,325,144 | IT Services: Software<br>Maintenance     | \$20,000    |
| Services                                     | \$36,234    | Quality Assurance/<br>Control Consulting | \$1,392,876 |
| Copier and Audio<br>Visual Maintenance       | \$103,790   | Control Consulting Security Services and | \$263,872   |
| Specialized Academic<br>Educational Services | \$4,507,411 | Systems<br>Adult Job Training            |             |
| Financial Services                           | \$622,782   | Services                                 | \$1,200,000 |
| Legal Services:                              | \$1,743,413 |  |             |



### DEPARTMENT OF TRANSPORTATION

#### DEPARTMENT BUDGET CODE: KAØ

website: ddot.dc.gov | email: ddot@dc.gov | phone: 202.673.6813 | address: 55 M Street SE, Suite 400, Washington DC 20003

The District Department of Transportation's (DDOT) mission is to enhance the quality of life for District residents and visitors by ensuring that people, goods, and information move efficiently and safely, with minimal adverse impact on residents and the environment.

## \$122,610,577



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

**FV18** 

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

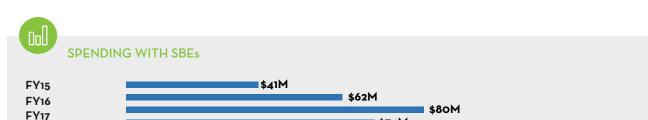
#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$245,221,155**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE   | NIGP<br>CODES | PRODUCT/SERVICE                                    | NIGP<br>CODES |
|---|---------------|--|---------------|
| CONSTRUCTION  |               | LANDSCAPING  |               |
| Construction, Parking Lot and Alley                       | 913-36-00     | Landscaping Maintenance and Repair                 | 912-52-00     |
| Electricity Contracts                                     | 911-75-00     | Planting Intermediate Trees                        | 988-52-53     |
| EQUIPMENT   |               | PROFESSIONAL SERVICE                               | ES            |
| Agricultural, Heavy<br>Industrial and Marine<br>Equipment | 929-67-50     | Traffic and Transportation<br>Engineering          | 925-93-90     |
| Fixtures, Streetlight                                     | 285-76-34     | FINANCIAL SERVICES                                 |               |
|   |               | Accounting/Auditing/<br>Budget Consulting Services | 918-04-05     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



## DISTRICT OF COLUMBIA NATIONAL GUARD

## DEPARTMENT BUDGET CODE: FKØ

website: dc.ng.mil | phone: 202.685.9651 | address: 2001 E Capitol St SE, Washington, DC 20003

Joint Force Headquarters - District of Columbia (JFHQ-DC) maintains and provides trained and ready D.C. National Guard (DCNG) units, personnel, and equipment to achieve the federal war-fighting mission, to support the District of Columbia Emergency Response Plan, and to add value to the community through local programs. JFHQ-DC facilitates the integration of federal and state activities to provide expertise and situational awareness to the District of Columbia and the Department of Defense.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

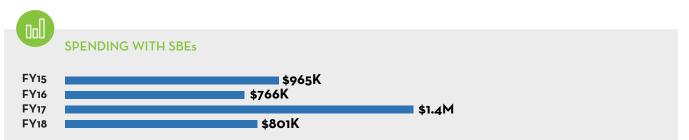
This agency's FY19 Planned Acquisitions total approximately **\$2,792,702**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE | NIGP<br>CODES | PRODUCT/SERVICE         | NIGP<br>CODES |
|-----------------|---------------|-------------------------|---------------|
| FOOD SERVICES   |               | TRANSPORTATION          |               |
| Food            | 998-44-00     | Transportation Services | 962-86-84     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCI/SERVICE | IOIAL    | PRODUCT/SERVICE | IOIAL     |
|-----------------|----------|-----------------|-----------|
| Fleet Services  | \$60,000 | Food Services   | \$514,000 |



DDODUCT/SEDVICE

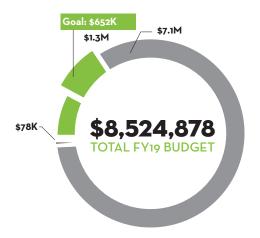
# DISTRICT OF COLUMBIA PUBLIC CHARTER SCHOOL BOARD

DEPARTMENT BUDGET CODE: GBØ

website: dcpcsb.org | email: dcpublic@dcpcsb.org | phone: 202.328.2660 | address: 3333 14th Street NW, Suite 210, Washington DC 20010

D.C. Public Charter School Board's (PCSB) mission is to provide quality public school options for District students, families, and communities by conducting a comprehensive application review process, providing effective oversight, and meaningful support to District public charter schools, and actively engaging key stakeholders.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$1,304,280**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                           | NIGP<br>CODES | PRODUCT/SERVICE                               | NIGP<br>CODES |
|---|---------------|---|---------------|
| COMMUNICATIONS                            |               | TECHNOLOGY                                    |               |
| Communications Consulting HUMAN RESOURCES | 918-24-00     | Computer Hardware<br>Consulting               | 918-28-00     |
| Court Reporting Services                  | 961-72-40     | FACILITY MAINTENANC                           | E             |
|   |               | Complete Water Treatment<br>Systems, Chemical | 890-15-00     |
|   |               |   |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                             | TOTAL       | PRODUCT/SERVICE   | TOTAL     |
|---|-------------|---|-----------|
| Community Outreach<br>Consulting            | \$640,677   | Training, Hazardous<br>Waste Operations and<br>Emergency Response | \$455,000 |
| Educational and<br>Performing Arts Services | \$6,046,921 |   |           |



## DISTRICT OF COLUMBIA PUBLIC LIBRARY

### DEPARTMENT BUDGET CODE: CEØ

website: dclibrary.org | phone: 202.727.1101 | address: 1990 K Street NW Suite 500, Washington DC 20006

The District of Columbia Public Library (DCPL) supports children, teens, and adults with services and materials that promote reading, success in school, lifelong learning, and personal growth.

\$18,592,488

FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$37,184,976, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                 | NIGP<br>CODES | PRODUCT/SERVICE                                  | NIGE<br>CODES |
|---|---------------|--|---------------|
| SUPPLIES  |               | FACILITY MAINTENANC                              | Ε             |
| Books, Library                                  | 715-10-37     | Elevator Maintenance and                         | 910-3-17      |
| CONSTRUCTION                                    |               | Repair Services                                  | 910-3-17      |
|   |               | Janitorial Services                              | 910-39-58     |
| Building Construction Services                  | 909-22-20     | Heating Ventilating and                          |               |
| TECHNOLOGY                                      |               | Heating, Ventilating and Air Conditioning (HVAC) | 914-50-00     |
| Information Technology<br>Consultation Services | 20-10-04      | Snow Removal Services                            | 968-72-70     |
| DOCUMENT MANAGEN                                | 1ENT          |  |               |
| Photocopying Services                           | 966-18-54     |  |               |
|   |               |  |               |

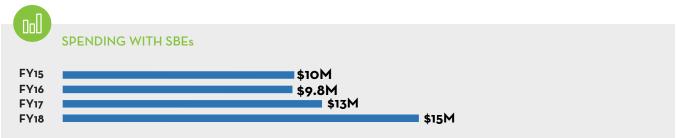
## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE TOTAL

Educational and Performing Arts Services

\$973,978



## DISTRICT OF COLUMBIA PUBLIC SCHOOLS

## DEPARTMENT BUDGET CODE: GAØ

website: dcps.dc.gov | phone: 202.442.5885 | address: 1200 First Street NE, Washington DC 20002

The mission of the D.C. Public Schools (DCPS) is to ensure that every DCPS school provides a world-class education that prepares all of our students, regardless of background or circumstance, for success in college, career, and life.

## \$20,938,001

## FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$41,876,003**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                           | NIGP<br>CODES |
|---|---------------|
| EDUCATIONAL SERVICES                      |               |
| Educational Consultant Services 92        | 24-18-00      |
| Specialized Academic Educational Services | 18-38-22      |
| Training, Professional Development 92     | 24-35-59      |

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                             | TOTAL        | PRODUCT/SERVICE                      | TOTAL       |
|---|--------------|--------------------------------------|-------------|
| Educational Research<br>Services            | \$18,917,908 | Security Services and<br>Systems     | \$206,718   |
| Educational Training<br>Consultant Services | \$2,841,310  | IT Certification Program<br>Services | \$1,430,008 |
| Educational/Training                        | \$69,589,467 | Translation Services                 | \$3,321,114 |
| Food Services                               | \$4,453,917  |                                      |             |



## DISTRICT OF COLUMBIA RETIREMENT BOARD

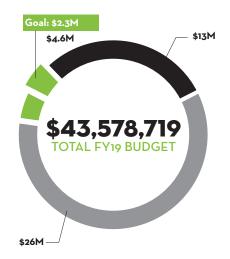
## DEPARTMENT BUDGET CODE: DYØ

website: dcrb.dc.gov | email: dcrb@dc.gov | phone: 202.343.3200 | address: 900 7th Street NW, 2nd Floor, Washington DC 20001

The mission of the District of Columbia Retirement Board (DCRB) is to invest prudently the assets of the police officers, firefighters, and teachers of the District of Columbia, while providing those employees with retirement services.



## Y19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$4,640,456, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

#### **PRODUCT/SERVICE**

#### **TECHNOLOGY**

Consulting

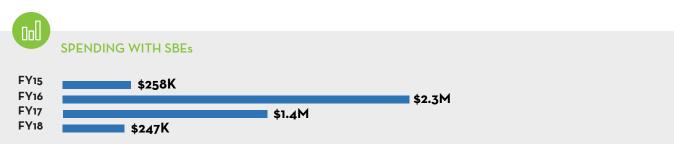
Software Maintenance 208-67-75

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

#### PRODUCT/SERVICE TOTAL PRODUCT/SERVICE **TOTAL** Administrative/ Investment \$1,908,700 \$14,871,750 Management Śervices Management Services Human Resources Legal Services: \$7,095,000 \$725,000

Securities Litigation



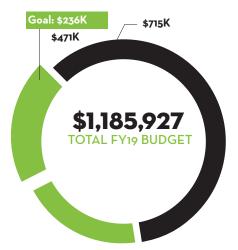
## DISTRICT OF COLUMBIA SENTENCING AND CRIMINAL CODE REVISION COMMISSION

DEPARTMENT BUDGET CODE: FZØ

website: scdc.dc.gov | email: scdc.dc.gov | phone: 202-727-7929 | address: 441 4th Street NW, Suite 430, Washington DC 20001

The mission of the District of Columbia Sentencing Commission is to implement, monitor, and support the District's Voluntary Sentencing Guidelines, to promote fair and consistent sentencing policies, to increase public understanding of sentencing policies and practices, and to evaluate the effectiveness of the guidelines system in order to recommend changes based on actual sentencing and corrections practice and research.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$471,285, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE     | NIGP<br>CODES | PRODUCT/SERVICE                | NIGP<br>CODES |
|---------------------|---------------|--------------------------------|---------------|
| PROFESSIONAL SERV   | ICES          | TECHNOLOGY                     |               |
| Research            | 917-25-00     | Programming for Database       |               |
| Consulting Services | 969-44-00     | Web Development<br>Environment | 920-40-59     |
|                     |               |                                |               |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.





## **EMPLOYEES' COMPENSATION FUND**

### DEPARTMENT BUDGET CODE: BGØ

website: orm.dc.gov | email: orm@dc.gov | phone: 202-727-8600 | address: 4058 Minnesota Avenue NE, Washington DC 20019

The mission of the Employees' Compensation Fund is to provide fiscal resources to administer the Public Sector Workers' Compensation program for District of Columbia government employees and to pay the required claims costs of eligible claimants, pursuant to applicable District laws.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$75,000**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                   | NIGP<br>CODES | PRODUCT/SERVICE                 | NIGP<br>CODES |
|-----------------------------------|---------------|---------------------------------|---------------|
| LEGAL                             |               | Staffing, Claims Processing     | 953-27-00     |
| Legal Consulting HUMAN RESOURCES  | 918-74-00     | Temporary Personnel<br>Services | 961-30-23     |
| Staffing, Call Center<br>Services | 915-2000-     |                                 |               |

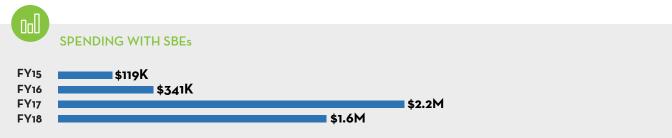
#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE TOTAL

Medical Claims Adjudication

\$2,942,235



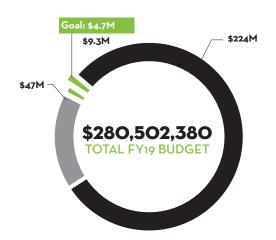
# FIRE AND EMERGENCY MEDICAL SERVICES DEPARTMENT

DEPARTMENT BUDGET CODE: FBØ

website: fems.dc.gov | email: info.fems@dc.gov | phone: 202.673.3320 | address: 2000 14th Street NW, 5th Floor, Washington DC 20009

The mission of the Fire and Emergency Medical Services Department (FEMS) is to preserve life and promote health and safety through excellent pre-hospital treatment and transportation, fire prevention, fire suppression, rescue activities, and homeland security awareness.

# \$4,653,071 FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$9,306,143**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                           | NIGP<br>CODES | PRODUCT/SERVICE   | NIGP<br>CODES |
|---|---------------|---|---------------|
| SUPPLIES                                  |               | Computer System (CPU,                                   | 204-53-27     |
| Cleaning Supplies                         | 485-37-13     | Monitor, and Keyboard)                                  | 204 33 27     |
| General Office Supplies                   | 615-60-40     | <b>HUMAN RESOURCES</b>                                  |               |
| EQUIPMENT                                 |               | Nurse Staffing,   | 948-64-52     |
| Computer Equipment                        | 918-28-10     | Supplemental  |               |
| TECHNOLOGY                                |               | Administrative and Staff<br>Level Services, Specialized | 961-02-05     |
| Integrated Diagnostic<br>System, Database | 204-47-20     | APPAREL   |               |
| Management Management                     | 204 4/-20     | Uniforms  | 936-18-00     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                                 | TOTAL     | PRODUCT/SERVICE                      | TOTAL                     |
|---|-----------|--------------------------------------|---------------------------|
| Copier and Audio<br>Visual Maintenance          | \$344,279 | Medical Examination<br>Equipment and | \$290,000                 |
| Legal Services,<br>Attorneys                    | \$125,000 | Supplies Rescue Equipment            |                           |
| Cleaning Services                               | \$180,000 | Supplies and<br>Accessories          | \$1,161,748               |
| Medical and Dental<br>Equipment and<br>Supplies | \$200,000 | Transporation Services Uniforms      | \$13,362,269<br>\$650,000 |



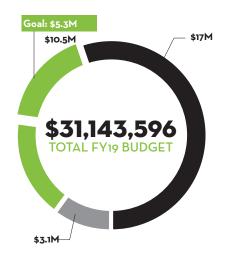
## **HEALTH BENEFIT EXCHANGE AUTHORITY**

### DEPARTMENT BUDGET CODE: HIØ

website: hbx.dc.gov | email: hbx@dchbx.com | phone: 202.715.7576 | address: 1225 Eye Street NW, Suite 400, Washington DC 20005

The mission of the D.C. Health Benefit Exchange Authority (DCHBX) is to implement a health care exchange program in the District of Columbia in accordance with the Patient Protection and Affordable Care Act, thereby ensuring access to quality and affordable health care to all District of Columbia residents.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

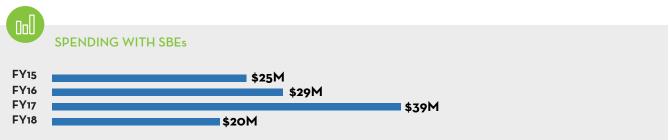
This agency's FY19 Planned Acquisitions total approximately **\$10,548,175**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                           | NIGP<br>CODES | PRODUCT/SERVICE                 | NIGP<br>CODES |
|---|---------------|---------------------------------|---------------|
| PROFESSIONAL SERVIC                       | ES            | TECHNOLOGY                      |               |
| Call Center Services                      | 915-20-00     | Consultant Services,            |               |
| FINANCIAL SERVICES                        |               | Computer Systems/<br>Networking | 918-28-10     |
| Accounting/Auditing/<br>Budget Consulting | 918-04-05     | Cloud Computing Services        | 920-05-10     |
| Budget Consulting<br>Services             | 7.0 04 05     | DOCUMENT MANAGEM                | ENT           |
|   |               | Printing Services               | 966-59-80     |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                             | TOTAL     | PRODUCT/SERVICE                    | TOTAL     |
|---|-----------|------------------------------------|-----------|
| Software Licensing:<br>Application Software | \$743,000 | Software Licensing:<br>Cloud Based | \$550,000 |



## HOMELAND SECURITY AND EMERGENCY MANAGEMENT AGENCY

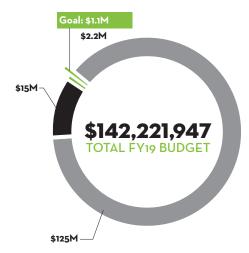
## DEPARTMENT BUDGET CODE: BNØ

website: hsema.dc.gov | email: hsema.info@dc.gov | phone: 202.727.6161 | address: 2720 Martin Luther King Jr Avenue SE, Washington DC 20032

The mission of the District of Columbia Homeland Security and Emergency Management Agency (HSEMA) is to lead the planning and coordination of homeland security and emergency management efforts to ensure that the District of Columbia is prepared to prevent, protect against, respond to, mitigate, and recover from all threats and hazards.

## \$1,086,442

## **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$2,172,884**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE  | NIGP<br>CODES | PRODUCT/SERVICE                      | NIGP<br>CODES    |
|--|---------------|--------------------------------------|------------------|
| TECHNOLOGY   |               | Audio/Video Digital Mixer            | 840-34-05        |
| Microcomputers, Laptop   | 204-54-46     | ED. CONSULTANT SERVICE               | CES              |
| SUPPLIES   |               | Educational/Training                 | 715-90-20        |
| Copier Accessories and   | 575-49-15     | FOOD SERVICES                        |                  |
| Supplies Paper, Adding Machine, Carbonless                       | 615-04-10     | Catering Services PROFESSIONAL SERVI | 961-15-44<br>CES |
| EQUIPMENT  |               | Translation Services, English        | 0/ 175 70        |
| Maintenance and Repair,<br>Desktop Microfiche<br>Reader/Printers | 939-54-17     | to French                            | 96-175-39        |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE TOTAL

Software, Microcomputer, Geographical Data Sharing

\$32,000



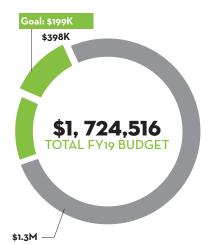
## **HOMELAND SECURITY GRANTS**

### DEPARTMENT BUDGET CODE: FTØ

website: hsema.dc.gov | phone: 202-727-6161 | address: 2720 Martin Luther King Jr Avenue SE, Washington DC 20032

The mission of the District of Columbia Homeland Security and Emergency Management Agency (HSEMA) is to lead the planning and coordination of homeland security and emergency management efforts to ensure that the District of Columbia is prepared to prevent, protect against, respond to, mitigate and recover from all threats and hazards.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$397,846, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## PRODUCT/SERVICE

NIGP

## **SUPPLIES**

Furniture 425-48-10

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



#### SPENDING WITH SBEs

FY15 NOT MONITORED

FY16 \$485K

FY17 NOT MONITORED
FY18 NOT MONITORED

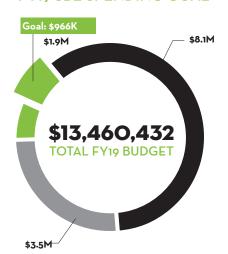
## HOUSING FINANCE AGENCY

## DEPARTMENT BUDGET CODE: HFØ

website: dchfa.org | phone: 202.777.1600 | address: 815 Florida Avenue NW, Washington DC 20001

The Housing Finance Agency (HFA) was established in 1979 as a corporate body with a legal existence separate from the Government of the District of Columbia to stimulate and expand homeownership and rental housing opportunities for low-and moderate-income families in the District.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$1,931,644**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

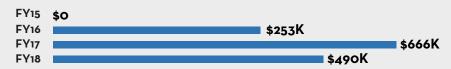
| PRODUCT/SERVICE                  | NIGP<br>CODES | PRODUCT/SERVICE      | NIGP<br>CODES |
|----------------------------------|---------------|----------------------|---------------|
| FINANCIAL SERVICES               |               | LEGAL                |               |
| Accounting Services              | 946-11-00     | Legal Services       | 961-50-40     |
| EVENT MANAGEMENT                 |               | FACILITY MANAGEMEN   | Т             |
| Event Planning Services          | 962-34-00     | Janitorial Services  | 910-39-58     |
| FINANCIAL SERVICES               |               | PROFESSIONAL SERVIC  | ES            |
| Auditing Services                | 946-20-10     | Translation Services | 969-44-00     |
| Financial Management<br>Services | 958-39-00     |                      | , , , , ,     |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                  | TOTAL     | PRODUCT/SERVICE                 | TOTAL    |
|----------------------------------|-----------|---------------------------------|----------|
| Recruitment Services             | \$57,000  | Security Services and           | \$26,522 |
| Educational/Training<br>Services | \$45,793  | Systems Transcription Services, | \$12,200 |
| Office Supplies                  | \$25,000  | Legal                           | ψ12,200  |
| Legal Consulting                 | \$175,800 |                                 |          |
| Printing Services                | \$24,000  |                                 |          |

## SPENDING WITH SBEs



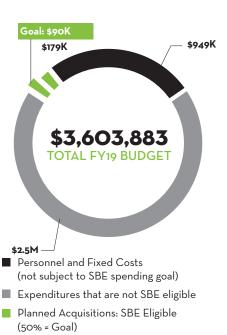
## MAYOR'S OFFICE ON LATINO AFFAIRS

### DEPARTMENT BUDGET CODE: BZØ

website: ola.dc.gov | email: ola@dc.gov | phone: 202.671.2825 | address: 2000 14th Street NW, 2nd Floor, Washington DC 20009

The mission of the Mayor's Office on Latino Affairs (MOLA) is to improve the quality of life of the District's Latino residents by addressing a broad range of social and economic needs through strategic management of public and private partnerships, expertise on policy, community relations, civic engagement, and community-based grants.





## Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

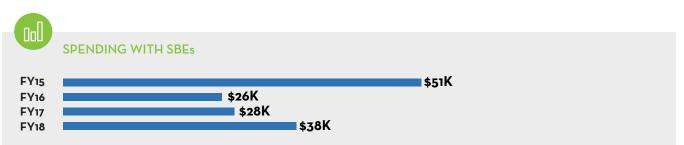
## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$179,483, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.

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## METROPOLITAN POLICE DEPARTMENT

### DEPARTMENT BUDGET CODE: FAØ

website: mpdc.dc.gov | email: mpd@dc.gov | phone: 202.727,9099 | address: 300 Indiana Avenue NW, Room 5059, Washington DC 20001

The mission of the Metropolitan Police Department (MPD) is to safeguard the District of Columbia and protect its residents and visitors by providing the highest quality police service with integrity, compassion, and a commitment to innovation that integrates people, technology, and progressive business systems.

## \$36,853,785

## FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$73,707,570**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE  | NIGP<br>CODES | PRODUCT/SERVICE                                 | NIGP<br>CODES |
|--|---------------|---|---------------|
| FACILITY MAINTENANCE                                     | E             | PROFESSIONAL SERVIC                             | ES            |
| Cleaning, Interior and<br>Exterior, New Construction     | 914-28-00     | Security Guard Services,<br>Buildings           | 9904604       |
| EDUCATIONAL SERVICE                                      | S             | TECHNOLOGY                                      |               |
| Health Educational Services TRANSPORTATION               | 948-47-00     | Implementation of Software                      | 918-29-30     |
| Maintenance and Repairs:<br>Motorcycles, Bicycles, Motor | 929-62-00     | Identification Services,<br>Automated           | 920-51-00     |
| Scooters, and Trucksters SUPPLIES                        | 727 02 00     | Maintenance and Support,<br>Software, Mainframe | 920-45-31     |
| General Office Supplies                                  | 615-60-40     |   |               |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                           | TOTAL                  | PRODUCT/SERVICE                      | TOTAL       |
|---|------------------------|--------------------------------------|-------------|
| Copier and Audio Visual<br>Maintenance    | \$762,172              | Security Services and<br>Systems     | \$3,611,040 |
| Inventory Services Investigation Services | \$488,035<br>\$400,000 | IT Services: Software<br>Maintenance | \$766,363   |
| Legal Consulting                          | \$800,000              |                                      |             |



## NOT-FOR-PROFIT HOSPITAL CORPORATION

### DEPARTMENT BUDGET CODE: HWØ

website: united-medicalcenter.com | phone: 202.574.6000 | address: 1310 Southern Avenue SE, Washington DC 20032

The mission of the Not-For-Profit Hospital Corporation (NFPHC) is dedicated to the health and well-being of individuals and communities entrusted to our care. NFPHC will be an efficient, high value, patient-focused provider of high-quality healthcare to improve the lives of District residents. We will employ innovative approaches that yield excellent experiences and will empower healthcare professionals as they work to care for our patients. We will pursue this vision through collaboration with other providers and as part of a larger District-based delivery system.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$6,000,000**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## **PRODUCT/SERVICE**

#### **PROFESSIONAL SERVICES**

Medical and Laboratory Services

948-55-00

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.

Review SBE goal calculation formula and agency



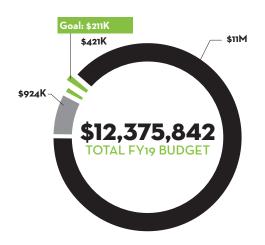
## OFFICE OF ADMINISTRATIVE HEARINGS

## DEPARTMENT BUDGET CODE: FSØ

website: oah.dc.gov | phone: 202.442.9094 | address: 441 4th Street NW, Suite 450 North, Washington DC 20001

The mission of the Office of Administrative Hearings (OAH) is to provide the District of Columbia's citizens and government agencies with a fair, efficient, and effective forum to manage, and resolve administrative disputes.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

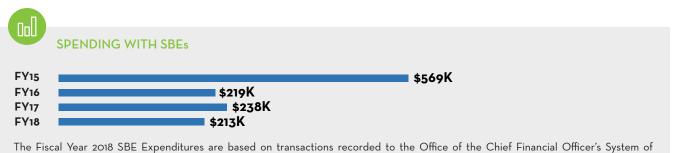
This agency's FY19 Planned Acquisitions total approximately **\$421,451**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE   | NIGP<br>CODES | PRODUCT/SERVICE                             | NIGP<br>CODES |
|---|---------------|---|---------------|
| CONSTRUCTION  |               | FINANCIAL SERVICES                          |               |
| Carpentry Services:<br>Installation, Renovation, and<br>Restoration | 910-06-11     | Financial Management<br>Services            | 958-39-00     |
| EQUIPMENT   |               | TECHNOLOGY                                  |               |
| Camera, Video Surveillance  | 840-84-28     | Programming for Database<br>Web Development | 920-40-59     |
| Keyboard and Mouse,<br>Wireless                                     | 204-48-54     | Environment                                 | 920-40-39     |
| PROFESSIONAL SERVIC   | ES            | SUPPLIES                                    |               |
| Transcription Services  | 961-72-52     | General Office Supplies                     | 615-60-40     |
| Interpreter, Sign Language  | 961-67-30     |   |               |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                      | TOTAL     | PRODUCT/SERVICE                    | TOTAL    |
|--------------------------------------|-----------|------------------------------------|----------|
| IT Services: Software<br>Maintenance | \$126,518 | Software Licensing:<br>Cloud Based | \$35,372 |



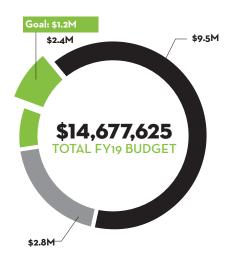
# OFFICE OF CABLE, TELEVISION, FILM, MUSIC AND ENTERTAINMENT

## DEPARTMENT BUDGET CODE: CIØ

website: film.dc.gov | email: entertainment@dc.gov | phone: 202.671.0066 | address: 1899 9th Street NE, Washington DC 20018

The mission of the Office of Cable Television, Film, Music, and Entertainment (OCTFME) is to produce and broadcast programming for the District of Columbia's public, educational, and government access (PEG) cable channels; regulate the District of Columbia's cable television service providers; provide customer service for cable subscribers; and support a sustainable creative economy and labor market in the District of Columbia.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

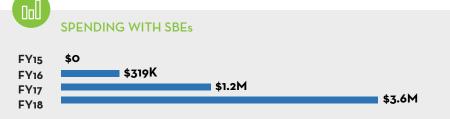
This agency's FY19 Planned Acquisitions total approximately **\$2,369,513**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                  | NIGP<br>CODES | PRODUCT/SERVICE  | NIGP<br>CODES |
|--|---------------|------------------|---------------|
| HUMAN RESOURCES                                  |               | LEGAL            |               |
| Temporary Personnel                              | 961-30-23     | Legal Consulting | 918-74-00     |
| Services   |               | SUPPLIES         |               |
| COMMUNICATIONS                                   |               | Desk Accessories | 615-33-01     |
| Broadcasting Services, Radio                     | 915-14-00     | Desk Accessories | 015-55-01     |
| Advertising Consulting                           | 918-07-00     |                  |               |
| EQUIPMENT  |               |                  |               |
| Parts and Accessories, Audio<br>Visual Equipment | 880-11-40     |                  |               |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL    | PRODUCT/SERVICE               | TOTAL       |
|--|----------|-------------------------------|-------------|
| Copier and Audio<br>Visual Maintenance | \$15,000 | Telecommunication<br>Services | \$2,142,245 |
| Social Media<br>Management Services    | \$27,922 |                               |             |



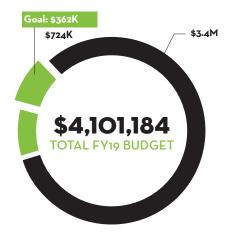
## OFFICE OF CAMPAIGN FINANCE

### DEPARTMENT BUDGET CODE: CJØ

website: ocf.dc.gov | email: ocf@dc.gov | phone: 202.671.0547 | address: 2000 14th Street NW, Suite 433, Washington DC 20009

The mission of the Office of Campaign Finance (OCF) is to regulate and provide public disclosure of the conduct, activities, and financial operations of candidates, political committees, political action committees, independent expenditure committees, and constituent service and statehood fund programs to ensure public trust in the integrity of the election process and government service.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$724,397, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## PRODUCT/SERVICE

NIGP

#### **DOCUMENT MANAGEMENT**

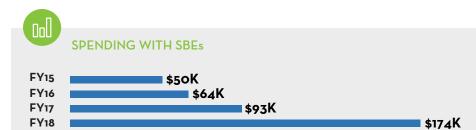
Records Management Services

958-82-00

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.

Review SBE goal calculation formula and agency



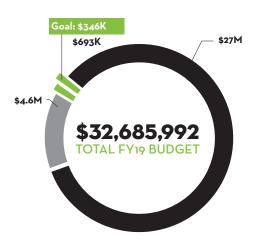
# OFFICE OF CONTRACTING AND PROCUREMENT

## DEPARTMENT BUDGET CODE: POØ

website: ocp.dc.gov | email: ocp@dc.gov | phone: 202.727.0252 | address: 441 4th Street NW, 700 South, Washington DC 20001

The Office of Contracting and Procurement's (OCP) mission is to procure quality goods and services through a streamlined procurement process that is transparent, and responsive to the needs of government agencies, and the public and ensures all purchases are conducted fairly, and impartially.

# \$346,316 EY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

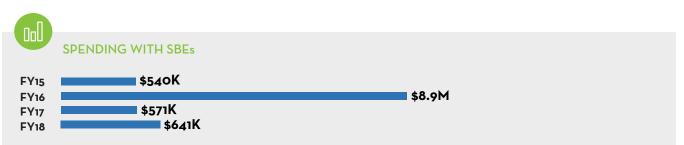
This agency's FY19 Planned Acquisitions total approximately **\$692,633**, which may include potential opportunities for SBEs. Review all FY18 planned acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE           | NIGP<br>CODES | PRODUCT/SERVICE         | NIGP<br>CODES |
|---------------------------|---------------|-------------------------|---------------|
| EQUIPMENT                 |               | TECHNOLOGY              |               |
| Copier Vending Machines,  |               | Software Maintenance    | 969-44-00     |
| Accessories and Supplies  | 600-44-00     | SUPPLIES                |               |
| Copier Maintenance and    | 0/0 // 00     | General Office Supplies | 615-60-40     |
| Repairs                   | 969-44-00     | <b>HUMAN RESOURCES</b>  |               |
| PROFESSIONAL SERVI        | CES           | Temporary Personnel     |               |
| Professional organization | 963-48-40     | Services                | 963-48-40     |
|                           |               | Professional Services   | 969-44-00     |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE TOTAL IT Services: Software Maintenance \$475,000



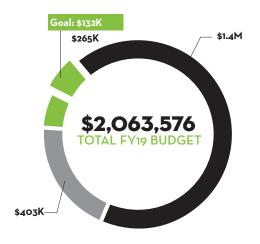
## OFFICE OF DISABILITY RIGHTS

### DEPARTMENT BUDGET CODE: JRØ

website: odr.dc.gov | email: odr@dc.gov | phone: 202.724.5055 | address: 441 4th Street NW, 729 North, Washington DC 20001

The mission of the Office of Disability Rights (ODR) is to ensure that every program, service, benefit, and activity operated or funded by the District of Columbia is fully accessible to, and usable by, qualified people with disabilities, with or without reasonable accommodations or modifications.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$264,839, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## PRODUCT/SERVICE

**HUMAN RESOURCES** 

Sign Language Personnel

961-46-74

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE

**TOTAL** 

Sign Language Personnel

\$100,000

Review SBE goal calculation formula and agency



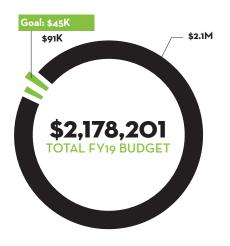
## OFFICE OF EMPLOYEE APPEALS

### DEPARTMENT BUDGET CODE: CHØ

website: oea.dc.gov | email: sheila.barfield@dc.gov | phone: 202.727.0004 | address: 955 L'Enfant Plaza SW, Suite 2500, Washington, DC 20024

The mission of the Office of Employee Appeals (OEA) is to render impartial, legally sufficient, and timely decisions on appeals filed by District of Columbia government employees. OEA has jurisdiction over appeals in which an employee has been removed as a result of an adverse action for cause, placed on enforced leave for 10 days or more, suspended for 10 days or more, reduced in grade, or been subjected to a reduction in force.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$90,823, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## PRODUCT/SERVICE

#### **HUMAN RESOURCES**

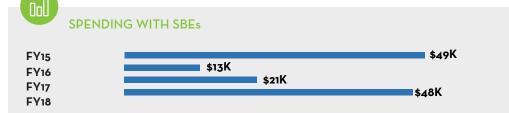
Conference Recorder and Court Reporting

803-75-85

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.





## OFFICE OF FINANCE AND RESOURCE MANAGEMENT

DEPARTMENT BUDGET CODE: ASØ

website: goc.dc.gov | phone: 202.727.0333 | address: 441 4th Street NW, Suite 890 North, Washington, DC 20001

The mission of the Office of Finance and Resource Management (OFRM) is to provide financial and resource management services to various District of Columbia government agencies. OFRM will promote the effective management of the District's resources by continuously seeking improvements in operational efficiency on behalf of the government and the residents of the District.

## **\$172,150** FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$344,301, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

.....

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

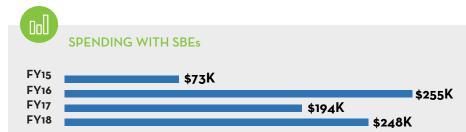
These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**PRODUCT/SERVICE TOTAL** 

Copier and Audio Visual Maintenance

\$27,900

Review SBE goal calculation formula and agency



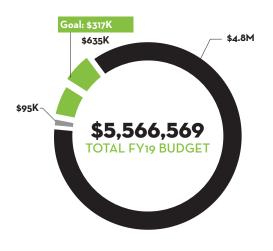
## OFFICE OF HUMAN RIGHTS

### DEPARTMENT BUDGET CODE: HMØ

website: ohr.dc.gov | email: ohr@dc.gov | phone: 202.727.4559 | address: 441 4th Street NW, 570 North, Washington DC 20001

The mission of the D.C. Office of Human Rights (OHR) is to eradicate discrimination, increase equal opportunity, and protect human rights in the city.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$634,649**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## PRODUCT/SERVICE

NIGP

**TRANSPORTATION** 

Transportation Services

962-86-84

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

### PRODUCT/SERVICE

**TOTAL** 

Fleet Management Services

\$2,507

SPENDING WITH SBEs



## OFFICE OF LOTTERY AND CHARITABLE GAMES

## DEPARTMENT BUDGET CODE: DCØ

website: lottery.dc.gov | phone: 202.645.8000 | address: 2235 Shannon Place SE, Room 5007, Washington DC 20020

The mission of the Office of Lottery and Charitable Games (OLCG) is to generate revenue for the District's General Fund through the sale of lottery games and to regulate charitable gaming.

## \$6,723,751



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$13,447,503, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                | NIGP<br>CODES | PRODUCT/SERVICE          | NIGP<br>CODES                           |
|--------------------------------|---------------|--------------------------|---|
| FINANCIAL SERVICES             |               | PROFESSIONAL SERV        | ICES                                    |
| Auditing Services              | 946-20-10     | Security Guard Services, | 990-46-04                               |
| DOCUMENT MANAGEMENT            |               | Buildings                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Lottery Ticket                 | 958-66-00     | TECHNOLOGY               |   |
| Manufacturing                  | 950-00-00     | Website Hosting, Website | 208-54-95                               |
| COMMUNICATIONS                 |               | Development Software     | 200-54-95                               |
| Advertising Agency<br>Services | 915-01-10     |                          |   |
|                                |               |                          |   |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE TOTAL

Lottery Management Services \$15,900,000

Printing Services \$2,940,000



## OFFICE OF PLANNING

## DEPARTMENT BUDGET CODE: BDØ

website: planning.dc.gov | email: planning@dc.gov | phone: 202.442.7600 | address: 1100 4th Street SW, 650 East, Washington DC 20024

The mission of the Office of Planning (OP) is to guide development of the District of Columbia, including the preservation and revitalization of our distinctive neighborhoods, by informing decisions, advancing strategic goals, encouraging the highest quality development outcomes, and engaging all communities.

# \$331,698 FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

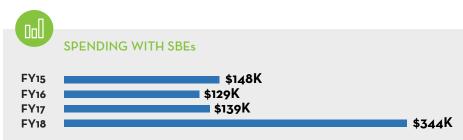
This agency's FY19 Planned Acquisitions total approximately **\$663,397**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                 | NIGP<br>CODES | PRODUCT/SERVICE                   | NIGP<br>CODES |
|---|---------------|-----------------------------------|---------------|
| TECHNOLOGY                                      |               | <b>HUMAN RESOURCES</b>            |               |
| Geographic Information<br>Systems (GIS)         | 920-33-20     | Temporary Personnel<br>Services   | 962-69-41     |
| Software,                                       |               | PROFESSIONAL SERVI                | CES           |
| Microcomputer, Business,<br>Miscellaneous, IBM  | 208-20-60     | Transcription Services            | 961-72-52     |
| Compatible                                      |               | Historical Preservation           | 906-48-00     |
| EQUIPMENT                                       |               | Urban Planning                    | 918-92-90     |
| Computer System (CPU,<br>Monitor, and Keyboard) | 204-53-27     | Consulting Archeological Services | 961-01-27     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE             | TOTAL    | PRODUCT/SERVICE              | TOTAL   |
|-----------------------------|----------|------------------------------|---------|
| Archeological<br>Consulting | \$68,000 | Fleet Management<br>Services | \$5,784 |
| Courier Services            | \$1,300  | Legal Services,<br>Attorneys | \$5,000 |



## OFFICE OF POLICE COMPLAINTS

## DEPARTMENT BUDGET CODE: FHØ

website: policecomplaints.dc.gov | phone: 202.727.3838 | address: 1400 | Street NW, Suite 700, Washington DC 20005

The mission of the Office of Police Complaints (OPC) is to increase public confidence in the police and promote positive community-police interactions.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

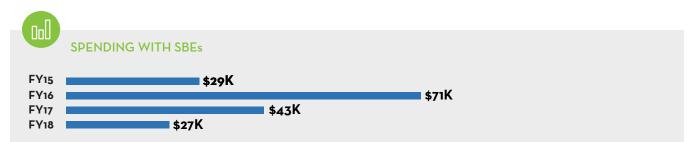
This agency's FY19 Planned Acquisitions total approximately **\$108,409**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                          | NIGP<br>CODES |
|--|---------------|
| COMPLIANCE CONSULTANT                    |               |
| Consumer Protection Arbitration Services | 961-05-30     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE              | TOTAL    | PRODUCT/SERVICE                      | TOTAL   |
|------------------------------|----------|--------------------------------------|---------|
| Fleet Management<br>Services | \$12,960 | IT Services: Software<br>Maintenance | \$3,000 |



# OFFICE OF THE ATTORNEY GENERAL FOR THE DISTRICT OF COLUMBIA

DEPARTMENT BUDGET CODE: CBØ

website: oag.dc.gov | email: oag@dc.gov | phone: 202.727.3400 | address: 441 4th Street NW, Washington DC 20001

The mission of the Office of the Attorney General (OAG) is to enforce the laws of the District of Columbia, provide legal services to the District government, and independently and objectively pursue the public interest.



**FY19 SBE SPENDING GOAL** 



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$5,722,688**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                | NIGP<br>CODES | PRODUCT/SERVICE                             | NIGP<br>CODES           |
|--|---------------|---|-------------------------|
| EQUIPMENT                                      |               | LEGAL                                       |                         |
| Accessories for Canon<br>Digital Copier Models | 600-46-75     | Legal Services, Attorneys                   | 961-49-50               |
| Maintenance of Computer Printers               | 939-21-36     | Depositions and Expert<br>Witness Testimony | 961-50-36               |
| PROFESSIONAL SERVIC                            | ES            | SUPPLIES                                    |                         |
| Genetic Parentage Testing<br>Services (DNA)    | 952-48-00     | Organizers, Desk Supplies  DOCUMENT MANAGEM | 615-33-45<br><b>ENT</b> |
| TECHNOLOGY                                     |               | Shredding Services                          | 962-27-70               |
| Data Processing Software,<br>Microcomputer     | 208-36-00     | Silledding Services                         | 902-27-70               |

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                                  | TOTAL       | PRODUCT/SERVICE                     | TOTAL       |
|--|-------------|-------------------------------------|-------------|
| Laboratory Analysis<br>Services for Human<br>DNA | \$4,188,431 | Software<br>Maintenance/<br>Support | \$2,715,670 |
| Legal Services,<br>Attorneys                     | \$5,088,720 | Transcription Services              | \$49,111    |



## OFFICE OF THE CHIEF FINANCIAL OFFICER

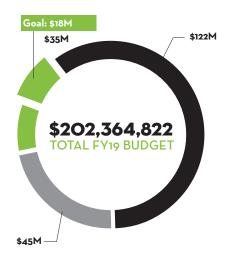
### DEPARTMENT BUDGET CODE: ATØ

website: cfo.dc.gov | email: ocfo@dc.gov | phone: 202.727.2476 | address: 1350 Pennsylvania Avenue NW, Suite 203, Washington DC 20004

The mission of the Office of the Chief Financial Officer (OCFO) is to provide financial management services to the government and the people of the District of Columbia to sustain the District's long-term fiscal and economic viability.

## \$17,506,042

## FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

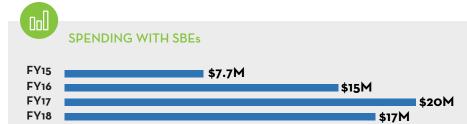
This agency's FY19 Planned Acquisitions total approximately \$35,012,085, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                    | NIGP<br>CODES | PRODUCT/SERVICE                              | NIGP<br>CODES |
|--|---------------|--|---------------|
| FINANCIAL SERVICES                                 |               | EQUIPMENT                                    |               |
| Accounting/Auditing/<br>Budget Consulting Services | 918-04-05     | Computers, Parts and Supplies                | 998-29-00     |
| Financial Advisor Services                         | 946-48-25     | TECHNOLOGY                                   |               |
| COLLECTION SERVICE                                 | S             | Information Technology Consultation Services | 20-10-04      |
| Collection Services                                | 958-39-00     | Consultation Services                        |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                                    | TOTAL       | PRODUCT/SERVICE              | TOTAL                   |
|--|-------------|------------------------------|-------------------------|
| Auditing Services                                  | \$9,000,000 | Legal Services,<br>Attorneys | \$142,736               |
| Collection Services,<br>Financial Debt             | \$4,016,725 | Attorneys                    | + // 0 -                |
| Financial Debt                                     | Ψ4,010,725  | IT Services:                 | \$1,314,313             |
| Financial Management                               | \$5,858,610 | Programmers                  | ¥1,51 <del>4</del> ,515 |
| Services   | \$5,050,010 | Records Management           | 41151 550               |
| Financial Services                                 | \$1,412,260 | Services                     | \$1,151,732             |
| Information<br>Technology<br>Consultation Services | \$520,978   |                              |                         |



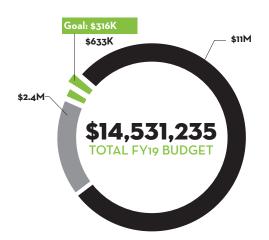
## OFFICE OF THE CHIEF MEDICAL EXAMINER

## DEPARTMENT BUDGET CODE: FXØ

website: ocme.dc.gov | email: ocme@dc.gov | phone: 202.698.9000 | address: 401 E Street SW, Washington DC 20024

The mission of the Office of the Chief Medical Examiner (OCME) is to ensure that justice is served and that the health and safety of the public is improved by conducting quality death investigations and certification and providing forensic services for government agencies, health care entities, and grieving families.

# \$316,483 FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

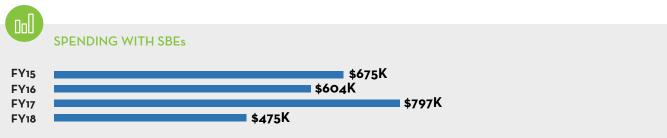
This agency's FY19 Planned Acquisitions total approximately **\$632,967**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                               | NIGP<br>CODES | PRODUCT/SERVICE            | NIGP<br>CODES |
|---|---------------|----------------------------|---------------|
| EQUIPMENT                                     |               | Autopsy and other          | 952-09-00     |
| Instrument Maintenance                        | 938-59-00     | Coroner Type Services      | ,52 0 , 00    |
| and Repair                                    | 930-59-00     | X-Ray Equipment Testing    | 992-97-00     |
| Mortuary and Morgue<br>Equipment and Supplies | 465-61-00     | and Calibration Services   | ,,,,,,,,,,    |
| Equipment and Supplies                        | 405-01-00     | WASTE MANAGEMENT           | •             |
| EQUIPMENT                                     |               | Containers, Waste          |               |
| Tests, Clinical Laboratory,                   |               | Disposal for Hospitals and | 475-70-91     |
| Drug Screening                                | 948-55-84     | Laboratories               |               |
| Professional Licensing                        |               | SUPPLIES                   |               |
| Services                                      | 952-42-00     | General Office Supplies    | 615-60-40     |
|   |               |                            |               |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                      | TOTAL     | PRODUCT/SERVICE                      | TOTAL    |
|--------------------------------------|-----------|--------------------------------------|----------|
| Laboratory Services:<br>Drug Testing | \$122,016 | IT Services: Software<br>Maintenance | \$60,704 |
| Scientific/Forensic<br>Services      | \$696,694 |                                      |          |



## OFFICE OF THE CHIEF TECHNOLOGY OFFICER

## DEPARTMENT BUDGET CODE: TOØ

website: octo.dc.gov | email: octo@dc.gov | phone: 202.727.2277 | address: 200 | Street SE, Washington DC 20003

The mission of the Office of the Chief Technology Officer (OCTO) is to direct the strategy, deployment, and management of District government technology with an unwavering commitment to information technology excellence, efficiency, and value for government, residents, businesses, and visitors.

## \$47,944,057

## **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

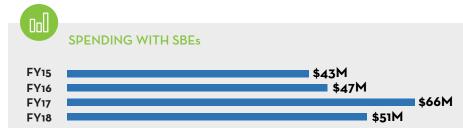
This agency's FY19 Planned Acquisitions total approximately **\$95,888,115**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                     | NIGP<br>CODES | PRODUCT/SERVICE         | NIGP<br>CODES |
|---|---------------|-------------------------|---------------|
| TECHNOLOGY  |               | SUPPLIES                |               |
| Consulting Services -<br>Implementation of Software | 918-29-30     | General Office Supplies | 615-60-40     |

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE   | TOTAL     | PRODUCT/SERVICE   | TOTAL     |
|---|-----------|---|-----------|
| Cloud Computing<br>Services   | \$569,782 | IT Services: Software<br>Maintenance                          | \$764,344 |
| IT Services:<br>Programmers   | \$460,000 | Research Services,  | \$75,000  |
| Data Entry Services,<br>Crash Records<br>Information System<br>(CRIS) | \$350,000 | Legal<br>Security Services and<br>Systems                     | \$395,750 |
| Software<br>Configuration<br>Management                               | \$649,252 | Web Portal Service,<br>Including Software<br>and Data Product | \$464,317 |



## OFFICE OF THE CITY ADMINISTRATOR

### DEPARTMENT BUDGET CODE: AEØ

website: oca.dc.gov | email: oca.eom@dc.gov | phone: 202.478.9200 | address: 1350 Pennsylvania Avenue NW, Suite 513, Washington DC 20004

The mission of the Office of the City Administrator (OCA) is to facilitate the effective and efficient implementation of the Mayor's vision and priorities by providing leadership, support, and oversight of District Government agencies.



## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$534,874**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE      | NIGP<br>CODES | PRODUCT/SERVICE   | NIGP<br>CODES |
|----------------------|---------------|---|---------------|
| EQUIPMENT            |               | TECHNOLOGY  |               |
| Maintenance Services | 938-79-50     | Strategic Technology<br>Planning and Consulting<br>Services | 918-90-75     |
|                      |               | Database Analysis   | 920-40-36     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE   | TOTAL                | PRODUCT/SERVICE   | TOTAL    |
|---|----------------------|---|----------|
| Financial Operations/<br>Audit Services<br>Desktop Publishing<br>Services | \$302,994<br>\$2,500 | Personnel/<br>Employment<br>Consulting (Human<br>Resources) | \$18,250 |
| Information<br>Technology<br>Consultation Services                        | \$80,163             |   |          |

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

Expenditures that are not SBE eligiblePlanned Acquisitions: SBE Eligible

(50% = Goal)

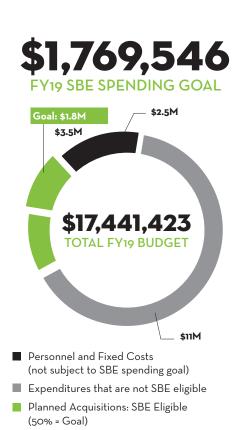


# OFFICE OF THE DEPUTY MAYOR FOR EDUCATION

DEPARTMENT BUDGET CODE: GWØ

website: dme.dc.gov | email: dme@dc.gov | phone: 202.727.3636 | address: 1350 Pennsylvania Avenue NW, Suite 307, Washington DC 20004

The Office of the Deputy Mayor for Education (ODME) is responsible for developing and implementing the Mayor's vision for academic excellence and supporting the education-related District Government agencies in creating and maintaining a high quality education continuum from birth to 24 (from early childhood to K-12 to post-secondary and the workforce).



Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$3,539,092, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                     | NIGP<br>CODES | PRODUCT/SERVICE   | NIGP<br>CODES |
|---|---------------|---|---------------|
| TECHNOLOGY  |               | HUMAN RESOURCES   |               |
| Software Design,<br>Development, and<br>Integration | 961-96-40     | Administrative and Staff<br>Level Services, Specialized | 961-96-40     |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



## OFFICE OF THE DEPUTY MAYOR FOR GREATER ECONOMIC OPPORTUNITY

### DEPARTMENT BUDGET CODE: EMØ

website: dmgeo.dc.gov | email: dmgeo.dc@dc.gov | phone: 202.545,3071 | address: 2235 Shannon Place SE, Suite 3040, Washington DC 20020

The mission of the Office of the Deputy Mayor for Greater Economic Opportunity (DMGEO) is to facilitate investment, job creation, workforce development, and entrepreneurship in underserved communities in the District of Columbia.



## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$519,823, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE   | NIGP<br>CODES | PRODUCT/SERVICE                               | NIGP<br>CODES |
|---|---------------|---|---------------|
| COMMUNICATIONS  |               | <b>EVENT MANAGEMENT</b>                       |               |
| Public Relations Services                                   | 915-03-40     | Installation and Removal<br>Services, Banners | 962-58-40     |
| PROFESSIONAL SERVI  | CES           | SUPPLIES                                      |               |
| Strategic Technology<br>Planning and Consulting<br>Services | 918-90-75     | General Office Supplies                       | 615-60-40     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.

- (not subject to SBE spending goal) ■ Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.



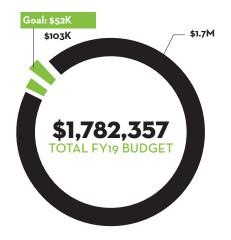
## OFFICE OF THE DEPUTY MAYOR FOR HEALTH AND HUMAN SERVICES

## DEPARTMENT BUDGET CODE: HGØ

website: dmhhs.dc.gov | email: dmhhs@dc.gov | phone: 202.727.7973 | address: 1350 Pennsylvania Avenue NW, Suite 223, Washington DC 20004

The Office of the Deputy Mayor for Health and Human Services (DMHHS) supports the Mayor in coordinating a comprehensive system of benefits, goods and services across multiple agencies to ensure that children, youth and adults, with and without disabilities, can lead healthy, meaningful and productive lives.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

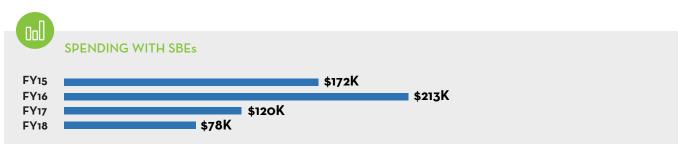
This agency's FY19 Planned Acquisitions total approximately \$103,366, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                | NIGP<br>CODES | PRODUCT/SERVICE                    | NIGP<br>CODES |
|--|---------------|------------------------------------|---------------|
| DOCUMENT MANAGEM                               | IENT          | <b>HUMAN RESOURCES</b>             |               |
| Document for Copying/<br>Reproduction Services | 966-18-18     | Personnel/Employment<br>Consulting | 918-85-00     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.





# OFFICE OF THE DEPUTY MAYOR FOR PLANNING AND ECONOMIC DEVELOPMENT

## DEPARTMENT BUDGET CODE: EBØ

website: dmped.dc.gov | email: dmped.eom@dc.gov | phone: 202.727.6365 | address: 1350 Pennsylvania Avenue NW, Suite 317, Washington DC 20004

The Office of the Deputy Mayor for Planning and Economic Development (DMPED) supports the Mayor in developing and executing the District's economic development vision.

# \$17,581,352 FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

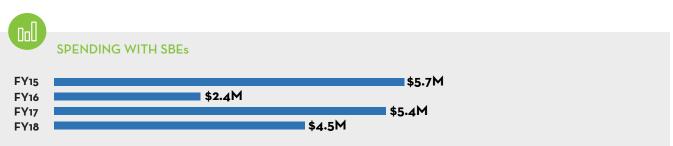
This agency's FY19 Planned Acquisitions total approximately \$35,162,705, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                               | NIGP<br>CODES | PRODUCT/SERVICE                    | NIGP<br>CODES |
|---|---------------|------------------------------------|---------------|
| PROFESSIONAL SERVICES                         |               | FACILITY MAINTENANC                | E             |
| Appraisal Services, Real                      | 946-15-38     | Facility Management<br>Services    | 958-15-39     |
| Estate  |               | FINANCIAL SERVICES                 |               |
| Contractor Compliance<br>Monitoring Services  | 909-33-00     | Financial Advisor Services         | 946-48-25     |
| -   |               | Custom Brokerage Services          | 946-38-00     |
| Economic Development,<br>Domestic and foreign | 961-28-00     | LEGAL                              |               |
| Historical Preservation                       | 910-65-30     | Litigation Consultancy<br>Services | 96-149-50     |

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE TOTAL Community Relations Services \$500,000



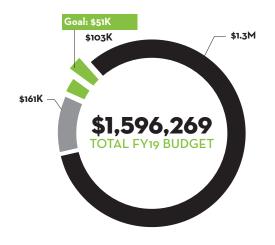
## OFFICE OF THE DEPUTY MAYOR FOR PUBLIC **SAFETY AND JUSTICE**

DEPARTMENT BUDGET CODE: FOØ

website: dmpsj.dc.gov | email: dmpsj@dc.gov | phone: 202.724.5400 | address: 1350 Pennsylvania Avenue NW, Suite 533, Washington DC 20004

The mission of the Office of the Deputy Mayor for Public Safety and Justice is to provide direction, guidance, support, and coordination to the District's public safety agencies to develop and lead interagency public safety initiatives that improve the quality of life in the District's neighborhoods.

\$51,256 **FY19 SBE SPENDING GOAL** 



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

## FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$102,512, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## PRODUCT/SERVICE



**HUMAN SERVICES** 

**Human Services** 

952-00-00

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

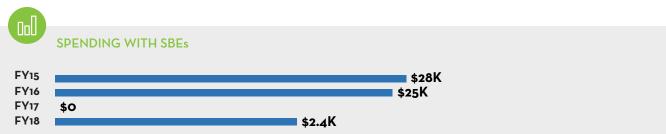
These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

## PRODUCT/SERVICE

**TOTAL** 

**Human Services** 

\$75,000



## OFFICE OF THE DISTRICT OF COLUMBIA AUDITOR

#### DEPARTMENT BUDGET CODE: ACØ

website: dcauditor.org | email: odca.mail@dc.gov | phone: 202.727.3600 | address: 717 14th Street NW, Suite 900, Washington DC 20005

The mission of the Office of the District of Columbia Auditor (ODCA) is to support the Council of the District of Columbia by making sound recommendations aimed at improving the economy, efficiency, and accountability of the District government.

\$90,048
FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

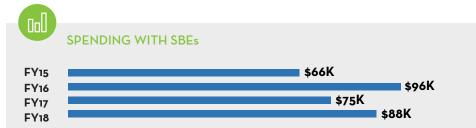
This agency's FY19 Planned Acquisitions total approximately **\$180,097**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

|  | PRODUCT/SERVICE                                   | NIGP<br>CODES | PRODUCT/SERVICE                                    | NIGP<br>CODES |
|--|---|---------------|--|---------------|
|  | FINANCIAL SERVICES                                |               | Software Licensing and<br>Related Support Services | 920-45-22     |
|  | Auditing Services EQUIPMENT                       | 946-20-10     | SUPPLIES   |               |
|  | Copy Machine Maintenance and Repair, Engineering  | 939-27-41     | General Office Supplies                            | 615-60-40     |
|  | TECHNOLOGY  |               |  |               |
|  | Hardware, Teleconference<br>Systems, Audio/Visual | 840-56-40     |  |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                           | TOTAL     | PRODUCT/SERVICE                      | TOTAL    |
|---|-----------|--------------------------------------|----------|
| Auditing Services<br>Educational Research | \$445,000 | IT Services: Software<br>Maintenance | \$33,006 |
| Services                                  | \$500,000 | Transporation Services               | \$10,000 |



## OFFICE OF THE INSPECTOR GENERAL

#### DEPARTMENT BUDGET CODE: ADØ

website: oig.dc.gov | email: oig@dc.gov | phone: 202.482.4661 | address: 717 14th Street NW, 5th Floor, Washington, DC 20005

The mission of the Office of the Inspector General (OIG) is to independently audit, inspect, and investigate matters pertaining to the District of Columbia government in order to: prevent and detect corruption, mismanagement, waste, fraud, and abuse; promote economy, efficiency, effectiveness, and accountability; inform stakeholders about issues relating to District programs and operations; and recommend and track the implementation of corrective actions.



#### FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$2,060,580**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                               | NIGP<br>CODES | PRODUCT/SERVICE  | NIGP<br>CODES |
|---|---------------|--|---------------|
| FINANCIAL SERVICES                            |               | Cloud Computing Services                               | 920-05-10     |
| Auditing Services                             | 946-20-10     | EQUIPMENT  |               |
| TRANSPORTATION                                |               | Word Processing Equipment,                             | 00405.00      |
| Trucks/Automobiles, Parts,                    | 72.70.20      | Word Processing Equipment,<br>Accessories and Supplies | 204-95-00     |
| Furniture and Accessories                     | 72-30-20      | SUPPLIES   |               |
| PROFESSIONAL SERVIC                           | ES            | General Office Supplies                                | 615-60-40     |
| Interpreter, Sign Language                    | 961-46-75     | PROFESSIONAL SERVIC                                    |               |
| TECHNOLOGY                                    |               |  |               |
| License, Application Software (Microcomputer) | 208-11-49     | Translation Services                                   | 715-90-20     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE             | TOTAL     | PRODUCT/SERVICE                                       | TOTAL     |
|-----------------------------|-----------|---|-----------|
| Audio Production            | \$407,509 | IT Services: Software                                 | \$115,644 |
| IT Services:<br>Programmers | \$523,833 | Maintenance<br>Software Licensing                     | \$191,238 |
| Legal Consulting            | \$28,860  | Management  | , , , ,   |
| Printing Services           | \$50,000  | IT Services: Training,<br>Professional<br>Development | \$117,360 |

## SPENDING WITH SBEs



## OFFICE OF THE MAYOR

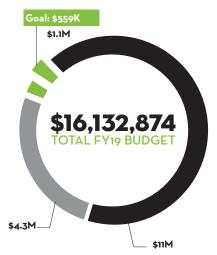
#### DEPARTMENT BUDGET CODE: AAØ

website: mayor.dc.gov | email: eom@dc.gov | phone: 202.727.2643 | address: 1350 Pennsylvania Avenue NW, Washington DC 20004

The mission of the Executive Office of the Mayor (EOM) is to serve the public by supporting the Mayor in governing, including constituent engagement and media relations.







- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

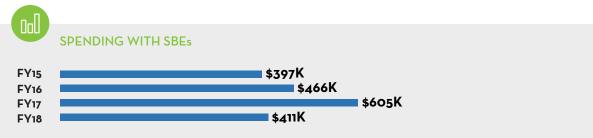
This agency's FY19 Planned Acquisitions total approximately \$1,118,754, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                    | NIGP<br>CODES | PRODUCT/SERVICE              | NIGP<br>CODES |
|------------------------------------|---------------|------------------------------|---------------|
| EQUIPMENT                          |               | EVENTS MANAGEMENT            |               |
| Photocopiers, Rental               |               | Event Planning Services      | 962-34-00     |
| or Lease, New or<br>Remanufactured | 985-26-59     | PROFESSIONAL SERVICES        |               |
| romanada oa                        |               | Dispatching Services, Police | 990-31-00     |
| SUPPLIES                           |               | HUMAN RESOURCES              |               |
| Cushions, Stadium, Vinyl<br>Cover  | 420-04-32     | Administrative Support,      | 918-06-10     |
| General Office Supplies            | 615-60-40     | Consulting Services          |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                                | TOTAL    | PRODUCT/SERVICE                      | TOTAL   |
|--|----------|--------------------------------------|---------|
| Professional Development<br>Specialty Services | \$15,000 | IT Services: Software<br>Maintenance | \$8,515 |
| Building Rental                                | \$33,524 | Software Licensing:<br>Cloud Based   | \$3,294 |



### OFFICE OF THE PEOPLE'S COUNSEL

#### DEPARTMENT BUDGET CODE: DJØ

website: opc-dc.gov | email: info@opc-dc.gov | phone: 202.727.3071 | address: 1133 15th Street NW, Suite 500, Washington DC 20005

The mission of the Office of the People's Counsel ("OPC" or "The Office") is to: advocate for the provision of safe and reliable quality utility service and equitable treatment at rates that are just, reasonable, and nondiscriminatory; assist individual consumers in disputes with utility providers; provide technical assistance, education, and outreach to consumers and rate-payers, community groups, associations, and the Consumer Utility Board; and provide legislative analysis and information to the Council of the District of Columbia on matters relating to utilities. The Office's mission further includes consideration of the District's economy and promotion of the environmental sustainability of the District.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$1,195,240**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

#### PRODUCT/SERVICE

NIGP

#### **PROFESSIONAL SERVICES**

Management Consulting Services

918-75-50

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL     | PRODUCT/SERVICE | TOTAL    |
|--|-----------|-----------------|----------|
| Auditing Services                      | \$525,000 | Vehicle Rentals | \$11,640 |
| Copier and Audio Visual<br>Maintenance | \$70,000  |                 |          |





## OFFICE OF THE SECRETARY

#### DEPARTMENT BUDGET CODE: BAØ

website: os.dc.gov | email: secretary@dc.gov | phone: 202.727.6306 | address: 1350 Pennsylvania Avenue NW, Suite 419, Washington DC 20004

The Office of the Secretary of the District of Columbia is the official resource for protocol, legal records, history, and recognitions for public, governments and the international community.



#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$331,636**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

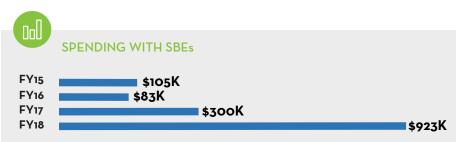
These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL     | PRODUCT/SERVICE                            | TOTAL     |
|--|-----------|--|-----------|
| Copier and Audio<br>Visual Maintenance | \$35,000  | Inventory Consulting IT Services: Software | \$224,554 |
| Storage Facility<br>Services           | \$480,646 | Maintenance                                | \$3,000   |

(50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

Expenditures that are not SBE eligiblePlanned Acquisitions: SBE Eligible

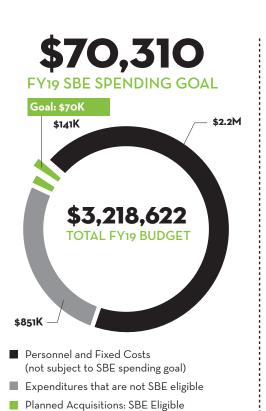


## OFFICE OF THE SENIOR ADVISOR

#### DEPARTMENT BUDGET CODE: AIØ

website: osa.dc.gov | phone: 202-724-7173 | address: 1350 Pennsylvania Avenue NW, 324, Washington DC 20004

The Office of the Senior Advisor advises the Mayor on the local, regional, federal and international affairs by providing policy analysis and advancing the legislative agenda.



#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$140,620**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE     | NIGP<br>CODES | PRODUCT/SERVICE         | NIGP<br>CODES |
|---------------------|---------------|-------------------------|---------------|
| HUMAN RESOURCES     |               | CONSTRUCTION            |               |
| Consulting Services | 961-96-40     | Welding Supply Services | 961-96-40     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

#### PRODUCT/SERVICE TOTAL

Labor and Employment Services

\$851,000

(50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.



## OFFICE OF THE STATE SUPERINTENDENT OF EDUCATION

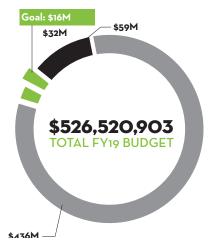
DEPARTMENT BUDGET CODE: GDØ

website: osse.dc.gov | email: osse@dc.gov | phone: 202.727.6436 | address: 810 1st Street NE, 9th Floor Washington DC 20002

The mission of the Office of the State Superintendent of Education (OSSE) is to remove barriers and create pathways so District residents receive an excellent education and are prepared for success in college, careers, and life.

## \$15,940,871

**FY19 SBE SPENDING GOAL** 



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

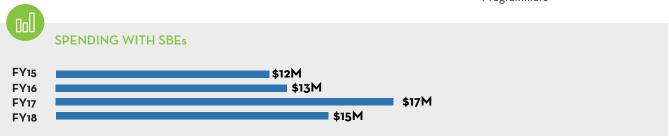
This agency's FY19 Planned Acquisitions total approximately \$31,881,743, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                            | NIGP<br>CODES | PRODUCT/SERVICE                             | NIGP<br>CODES |
|--|---------------|---|---------------|
| <b>HUMAN SERVICES</b>                      |               | LEGAL                                       |               |
| Human Services Consulting:                 |               | Legal Consulting                            | 918-74-00     |
| Mental Health Consulting  Services         | 918-67-00     | COMMUNICATIONS                              |               |
| Research and Evaluation,<br>Human Services | 952-77-00     | Communications Marketing<br>Services        | 915-22-00     |
| <b>EVENT MANAGEMENT</b>                    |               | HUMAN RESOURCES                             |               |
| Event Planning Services                    | 962-34-00     | Temporary Personnel                         | 961-30-23     |
| FINANCIAL SERVICES                         |               | Services                                    | 901-30-23     |
| Accounting/Auditing/Budget                 |               | PROFESSIONAL SERVICE                        | ES            |
| Consulting Services                        | 918-04-05     | Translation Services, English<br>to Spanish | 961-75-42     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                         | TOTAL         | PRODUCT/SERVICE              | TOTAL        |
|---|---------------|------------------------------|--------------|
| Educational and                         | ¢185 014 407  | Financial Services           | \$36,216     |
| Performing Arts Services                | \$185,914,423 | Litigation Consultancy       | \$1,018,018  |
| Financial Operations/<br>Audit Services | \$1,973,212   | Services<br>Legal Consulting | \$15,000,000 |
| Health Educational                      |               | o o                          | \$15,000,000 |
| Services                                | \$1,838,830   | IT Services:<br>Programmers  | \$30,646     |



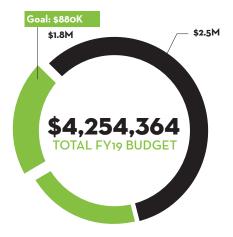
## OFFICE OF THE TENANT ADVOCATE

#### DEPARTMENT BUDGET CODE: CQØ

website: ota.dc.gov | phone: 202.719.6560 | address: 2000 14th Street NW, Room 300 North, Washington DC 20009

The mission of the Office of the Tenant Advocate (OTA) is to provide technical advice and other legal services to tenants regarding disputes with landlords; to educate and inform the tenant community about tenant rights and rental housing matters; to advocate for the rights and interests of District renters in the legislative, regulatory, and judicial contexts; and to provide financial assistance to displaced tenants for certain emergency housing and tenant relocation expenses.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

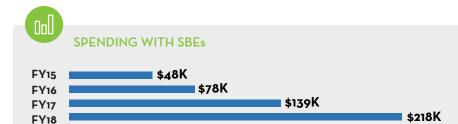
#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$1,759,522, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                  | NIGP<br>CODES | PRODUCT/SERVICE                      | NIGP<br>CODES |
|----------------------------------|---------------|--------------------------------------|---------------|
| LEGAL                            |               | PROFESSIONAL SERVICE                 | S             |
| Legal Consulting                 | 918-74-00     | 74-00 Translation Services, Multiple |               |
| EDUCATIONAL SERVICES             |               | Languages                            | 961-75-50     |
| Educational/Training<br>Services | 924-00-00     |                                      |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



### OFFICE OF UNIFIED COMMUNICATIONS

#### DEPARTMENT BUDGET CODE: UCØ

website: ouc.dc.gov | email: director.ouc@dc.gov | phone: 202.730.0524 | address: 2720 Martin Luther King Jr Avenue SE, Washington DC 20032

The mission of the Office of Unified Communications (OUC) is to provide a fast, professional, and cost-effective response to emergency (911) and non-emergency (311) calls in the District. The OUC also provides centralized, District-wide coordination and management of public safety voice radio technology and other public safety wireless and data communication systems and resources.







- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$7,812,382**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                 | NIGP<br>CODES | PRODUCT/SERVICE                                | NIGP<br>CODES |
|---|---------------|--|---------------|
| CONSTRUCTION                                    |               | <b>FACILITY MAINTENANCE</b>                    |               |
| Building Construction Services                  | 909-22-20     | Electrical Maintenance and                     | 910-82-50     |
| EQUIPMENT                                       |               | Repair Services                                | 910-02-50     |
| Computer System (CPU,                           |               | FINANCIAL SERVICES                             |               |
| Computer System (CPU,<br>Monitor, and Keyboard) | 204-53-27     | Accounting/Auditing/Budget Consulting Services | 918-04-05     |
| SUPPLIES  |               | Consulting Services                            | 7.0 04 05     |
| Furniture, Supplies and File                    | 425-48-10     | TECHNOLOGY                                     |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                              | TOTAL       | PRODUCT/SERVICE  | TOTAL       |
|--|-------------|--|-------------|
| Communication<br>Equipment Maintenance       | \$200,000   | Maintenance and<br>Repair Services, Radio<br>Communication Tower | \$75,000    |
| Cleaning, Equipment and Supplies             | \$35,000    | IT Services: Software Maintenance                                | \$357,501   |
| IT Services:<br>Communications<br>Consulting | \$1,226,938 | Networking Software<br>Maintenance                               | \$2,614,061 |
| Compliance<br>Consultant                     | \$30,000    | Software Licensing<br>Management                                 | \$815,000   |



## OFFICE OF VETERANS' AFFAIRS

#### DEPARTMENT BUDGET CODE: VAØ

website: ova.dc.gov | email: ova@dc.gov | phone: 202.724.5454 | address: 441 4th Street, NW, Suite 870 North, Washington, DC 20001

The mission of the District of Columbia Office of Veterans' Affairs (OVA) is to assist, recognize, and effectively advocate on behalf of District of Columbia veterans and their families.

## 11,059 **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$22,118, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

#### PRODUCT/SERVICE

NIGP

#### **SUPPLIES**

General Office Supplies

615-60-40

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/ qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.

Review SBE goal calculation formula and agency



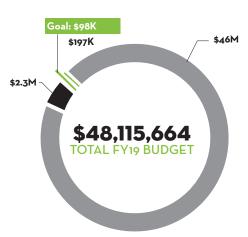
## OFFICE OF VICTIM SERVICES AND JUSTICE GRANTS

#### DEPARTMENT BUDGET CODE: FOØ

website: ovsjg.dc.gov | email: ovsjg@dc.gov | phone: 202-727-6332 | address: 441 4th Street, NW, Suite 727N, Washington, DC 20001

The mission of the Office of Victim Services and Justice Grants (OVSJG) is to develop, fund, and coordinate programs that improve public safety; enhance the administration of justice; and create systems of care for crime victims, youth, and their families in the District.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$196,921**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                    | NIGP<br>CODES           | PRODUCT/SERVICE                       | NIGP<br>CODES                           |
|------------------------------------|-------------------------|---------------------------------------|---|
| CONSTRUCTION                       |                         | <b>EVENT MANAGEMENT</b>               |   |
| Building Renovation                | 958-26-00               | Planning, Production and<br>Marketing | 962-34-00                               |
| Concreate, Asphalt Lot<br>Repaving | 914-30-00               | FURNITURE                             |   |
| Concrete Replacement               | 914-30-00               | Event Chairs                          | 998-46-00                               |
| Flooring Purchase and              | 910-09-45,              | PROPERTY MANAGEME                     | NT                                      |
| Installation                       | 360-00-00               | Janitorial Services                   | 910-39-00                               |
| RFK Memorial Design                | 906-00-00               | SECURITY SERVICES                     |   |
| Welding                            | 914-85-00               | Event Security                        | 990-46-00                               |
| DOCUMENT MANAGEM                   | 1ENT                    | WASTE MANAGEMENT                      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Archiving and Shredding            | 926-77-70,<br>962-27-00 | Recycling                             | 926-77-70,<br>962-27-00                 |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no planned acquisitions where CBEs were deemed not available/qualified as of the date this document was printed. Please visit CBEconnect.dc.gov for more information.



### OFFICE OF ZONING

#### DEPARTMENT BUDGET CODE: BJØ

website: dcoz.dc.gov | email: dcoz@dc.gov | phone: 202.727.6311 | address: 441 4th Street NW, 200 South, Washington DC 20001

The mission of the District of Columbia Office of Zoning (DCOZ) is to provide administrative, professional, and technical assistance to the Zoning Commission (ZC) and the Board of Zoning Adjustment (BZA) in support of their oversight and adjudication of zoning matters in the District of Columbia.

## \$135,664 EYIQ SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

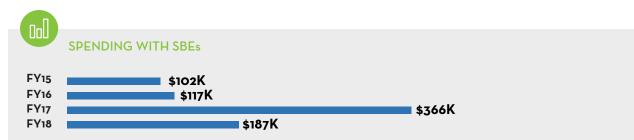
This agency's FY19 Planned Acquisitions total approximately **\$271,328**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                     | NIGP<br>CODES | PRODUCT/SERVICE  | NIGP<br>CODES |
|---|---------------|------------------|---------------|
| EQUIPMENT   |               | LEGAL            |               |
| Copy Machine Maintenance<br>and Repair, Engineering | 9392741       | Legal Consulting | 9187400       |
| TECHNOLOGY  |               |                  |               |
| Software Maintenance                                | 9204516       |                  |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                                 | TOTAL     | PRODUCT/SERVICE                             | TOTAL    |
|---|-----------|---|----------|
| Copier and Audio Visual<br>Maintenance          | \$4,000   | IT Services: Software<br>Maintenance        | \$12,000 |
| Information Technology<br>Consultation Services | \$235,000 | Translation Services,<br>Multiple Languages | \$7,000  |



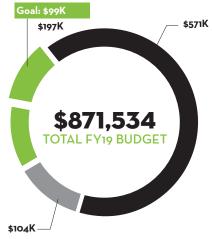
## OFFICE ON ASIAN AND PACIFIC ISLANDER AFFAIRS

#### DEPARTMENT BUDGET CODE: APØ

website: apia.dc.gov | email: oapia@dc.gov | phone: 202.727.3120 | address: 441 4th Street NW, Suite 721 North, Washington DC 20001

The mission of the Office on Asian and Pacific Islander Affairs (OAPIA) is to improve the quality of life for District Asian Americans and Pacific Islanders (AAPI) through advocacy and engagement.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately \$197,034, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE         | NIGP<br>CODES | PRODUCT/SERVICE    | NIGP<br>CODES |
|-------------------------|---------------|--------------------|---------------|
| <b>EVENT MANAGEMENT</b> |               | COMMUNICATIONS     |               |
| Event Planning Services | 962-34-00     | Marketing Services | 961-53-00     |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

#### **PRODUCT/SERVICE TOTAL Event Planning Services** \$6,000





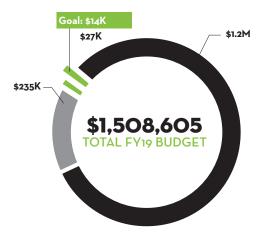
### PUBLIC EMPLOYEE RELATIONS BOARD

#### DEPARTMENT BUDGET CODE: CGØ

website: perb.dc.gov | email: perb@dc.gov | phone: 202.727.1822 | address: 1100 4th Street SW, Suite 630 East, Washington DC 20024

The District of Columbia Public Employee Relations Board (hereafter, "PERB") is an impartial, quasi-judicial, independent agency empowered with the exclusive jurisdiction to resolvelabor-management disputes between agencies of the District government, labor organizations representing employees of the various District government agencies, and employees covered by the Comprehensive Merit Personnel Act.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

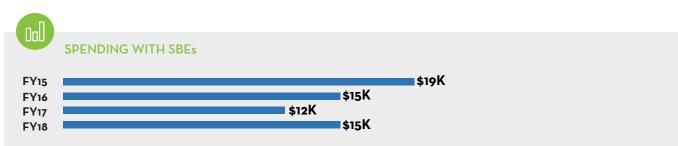
This agency's FY19 Planned Acquisitions total approximately **\$27,110**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

## PRODUCT/SERVICE LEGAL Legal Consulting 918-74-00

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE   | TOTAL                            | PRODUCT/SERVICE                                   | TOTAL    |
|---|----------------------------------|---|----------|
| Legal Consulting<br>Legal Services, Attorneys<br>Copier and Audio Visual<br>Maintenance | \$90,000<br>\$45,000<br>\$10,000 | Specialized Training,<br>Professional Development | \$42,000 |



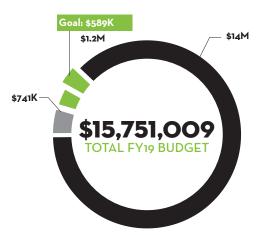
## **PUBLIC SERVICE COMMISSION**

#### DEPARTMENT BUDGET CODE: DHØ

website: dcpsc.org | email: websupport@psc.dc.gov | phone: 202.626.5100 | address: 1325 G Street NW, Suite 800, Washington DC 20005

The mission of the Public Service Commission (PSC) is to serve the public interest by ensuring that financially healthy electric, natural gas, and telecommunications companies provide safe, reliable, and quality services at reasonable rates for District of Columbia residential, business, and government customers.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

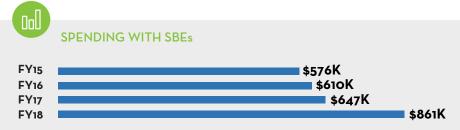
This agency's FY19 Planned Acquisitions total approximately **\$1,177,006**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| •                               |               |                                 |               |
|---------------------------------|---------------|---------------------------------|---------------|
| PRODUCT/SERVICE                 | NIGP<br>CODES | PRODUCT/SERVICE                 | NIGP<br>CODES |
| EQUIPMENT                       |               | Temporary Personnel<br>Services | 969-44-00     |
| Copier Maintenance and          | / 0           | Services                        |               |
| Repairs                         | 600-38-50     | LEGAL                           |               |
| <b>HUMAN SERVICES</b>           |               | Legal Services, Attorneys       | 961-49-50     |
| Medical (Physical)              | 948-74-50     | TECHNOLOGY                      |               |
| Examination Services            | 740 74 30     | Website Hosting Services        | 915-51-43     |
| HUMAN RESOURCES                 |               | Website Hosting Services        | 915-51-45     |
| Temporary Personnel<br>Services | 962-69-41     |                                 |               |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE              | TOTAL    | PRODUCT/SERVICE                                   | TOTAL     |
|------------------------------|----------|---|-----------|
| Electronic Monitoring        | \$17,100 | Legal Consulting                                  | \$19,584  |
| Facility Management Services | \$14,352 | Maintenance and Repair,<br>Computer Software, CIS | \$215,475 |
| Storage Facility Services    | \$8,101  | Computer Software, CIS                            | 7=10,470  |
| Fleet Management Services    | \$62.312 |   |           |



### **REAL PROPERTY TAX APPEALS COMMISSION**

#### DEPARTMENT BUDGET CODE: DAØ

website: rptac.dc.gov | email: rptac@dc.gov | phone: 202.727.6860 | address: 441 4th Street NW, Suite 360 North, Washington DC 20001

The mission of the Real Property Tax Appeals Commission (RPTAC) is to conduct fair and impartial hearings to review disputed real property tax assessments (to ensure that properties are assessed at 100 percent of market value) and to resolve claims of improper real property classifications and homestead (domicile) and senior eligibility issues.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$39,972**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

PRODUCT/SERVICE

NIGP

PRODUCT/SERVICE

NIGP

#### **DOCUMENT MANAGEMENT**

Computer System (CPU, Monitor, and Keyboard)

962-24-17

**DOCUMENT MANAGEMENT** 

Desk Accessories

#### **DOCUMENT MANAGEMENT**

Software Maintenance

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

#### PRODUCT/SERVICE

TOTAL

IT Services: Software Maintenance

\$110,000



#### SPENDING WITH SBEs

FY15 FY16 \$37K FY17 \$20K FY18 \$25K \$116K

### SPECIAL EDUCATION TRANSPORTATION

#### DEPARTMENT BUDGET CODE: GOØ

website: osse.dc.gov | email: osse.dot@dc.gov | phone: 202.724.8600 | address: 1050 1st Street NE 2nd Floor, Washington DC 20002

The mission of Special Education Transportation, also known as the Office of the State Superintendent of Education, Division of Student Transportation (OSSE-DOT), is to provide safe, reliable, and efficient transportation services that positively support learning opportunities for eligible students from the District of Columbia. The agency's work is designed to achieve four main objectives: Safety, Efficiency, Reliability, and Customer Focus.





- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

This agency's FY19 Planned Acquisitions total approximately **\$9,566,963**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| NIGP<br>CODES | PRODUCT/SERVICE        | NIGP<br>CODES  |
|---------------|------------------------|--|
|               | SUPPLIES               |  |
| 906-25-00     | Desk Accessories       | 615-33-01  |
| S             | 2 60.17 10 60 60 11 60 | 013 33 01  |
| 920-30-25     |                        | 948-64-52  |
|               | 0 11                   | 940-04-52  |
|               |                        |  |
| 208-37-50     | Cleaning               | 200-85-98  |
|               | 906-25-00              | SUPPLIES  906-25-00 ES  920-30-25  HUMAN RESOURCES  Nurse Staffing, Supplemental  APPAREL  Uniforms, Specialized |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

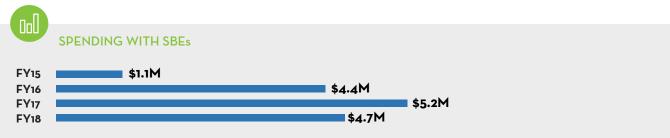
These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

#### PRODUCT/SERVICE

TOTAL

Financial Services

\$20,000



### UNIVERSITY OF THE DISTRICT OF COLUMBIA

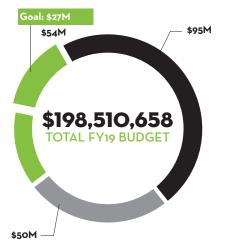
#### DEPARTMENT BUDGET CODE: GFØ

website: udc.edu | email: udc-communications@udc.edu | phone: 202.274.5000 | address: 4200 Connecticut Ave NW, Washington DC 20008

The University of the District of Columbia (UDC) is an urban land grant institution of higher education. Through its community college, flagship, and graduate schools, UDC offers affordable post-secondary education to District of Columbia residents at the certificate, baccalaureate, professional, and graduate levels. These programs prepare students for immediate entry into the workforce, the next level of education, specialized employment opportunities, and life-long learning.

## \$26,813,230

FY19 SBE SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

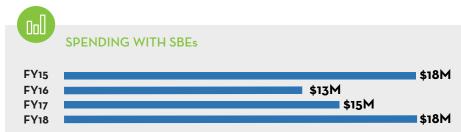
This agency's FY19 Planned Acquisitions total approximately **\$53,626,461**, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE              | NIGP<br>CODES          | PRODUCT/SERVICE                               | NIGP<br>CODES |
|------------------------------|------------------------|---|---------------|
| FINANCIAL SERVICES           |                        | FACILITY MAINTENANG                           | CE            |
| Accounting Services SUPPLIES | 946-11-00              | Electrical Maintenance and<br>Repair Services | 910-82-50     |
| Books, Library               | 715 10 77              | HUMAN SERVICES                                |               |
| General Office Supplies      | 715-10-37<br>615-60-40 | Health Care  LANDSCAPING                      | 7158430       |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                        | TOTAL        | PRODUCT/SERVICE                       | TOTAL            |
|--|--------------|---------------------------------------|------------------|
| Advertising/Public<br>Relations        | \$80,000     | Software Licensing:<br>Cloud Based    | \$3,005,000      |
| Financial Services                     | \$37,567,249 | Training, Professional                | <b>#</b> /15 000 |
| Laboratory Services                    | \$150,000    | Training, Professional<br>Development | \$615,000        |
| Copier and Audio<br>Visual Maintenance | \$650,000    | Transporation Services                | \$10,000         |
| IT Certification Program Services      | \$845,000    |                                       |                  |



## WASHINGTON CONVENTION AND SPORTS AUTHORITY

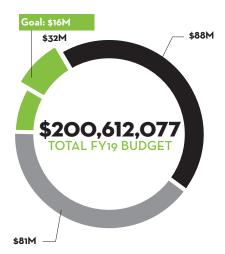
DEPARTMENT BUDGET CODE: ESØ

website: eventsdc.com | phone: 202.249.3000 | address: 801 Mt. Vernon Place NW, Washington DC 20001

The mission of Events DC is to promote the District as a location for conventions, trade shows, meetings, sports, entertainment and recreational events; promote tourism and leisure travel to the District; and encourage and support youth activities, including through sports. Through these activities, Events DC serves as an economic engine for the Nation's Capital.

## \$15,928,952

#### **FY19 SBE SPENDING GOAL**



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at CBEconnect.dc.gov.

#### FY19 PLANNED ACQUISTIONS (SELECT HIGHLIGHTS)

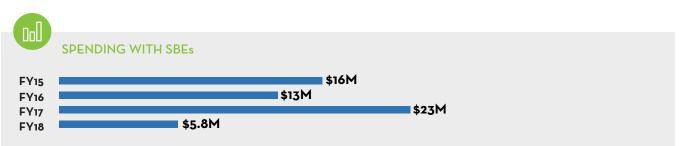
This agency's FY19 Planned Acquisitions total approximately \$31,857,904, which may include potential opportunities for SBEs. Review all FY19 Planned Acquisitions at CBEconnect.dc.gov.

| PRODUCT/SERVICE                                      | NIGP<br>CODES | PRODUCT/SERVICE                                      | NIGP<br>CODES |  |
|--|---------------|--|---------------|--|
| CONSTRUCTION   |               | Door Automatic Operator<br>Installation, Maintenance | 07/07.00      |  |
| Carpet/Flooring Installation and/or Removal Services | 910-09-45     | and Repair   | 936-23-00     |  |
| and/or Removal Services Concrete, Precast            | 750-30-00     | PROFESSIONAL SERVI                                   | CES           |  |
| FACILITY MAINTENANCE                                 |               | Energy Conservation<br>Consulting                    | 918-41-30     |  |
| Electrical Maintenance and<br>Repair Services        | 910-82-50     | COMMUNICATIONS                                       |               |  |
| Heating, Ventilating and Air<br>Conditioning (HVAC)  | 914-50-00     | Marketing Services                                   | 961-53-42     |  |

#### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of FY19 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

| PRODUCT/SERVICE                             | TOTAL       | PRODUCT/SERVICE                           | TOTAL        |  |
|---|-------------|---|--------------|--|
| Financial Services                          | \$4,220,566 | Rehabilitation Services                   | \$20,000     |  |
| Bicycle Racks                               | \$100,000   | Facilities Management                     | \$42,370,866 |  |
| Fleet Services                              | \$100,000   | Services                                  | φ42,3/0,000  |  |
| Elevator/ Escalator<br>Maintenance Services | \$1,469,414 | Copier and Audio Visual<br>Maintenance    | \$200,000    |  |
| Event Planning Services                     | \$50,000    | Painting Supplies                         | \$40,000     |  |
| Floral Designing and<br>Arranging Services  | \$30,000    | Art Restoration/<br>Preservation Services | \$300,000    |  |



## CBE HIGHLIGHTS



**DINESH K. SHARMA** President and CEO- Washington Business Group

Washington Business Group is excited to celebrate 20 years in 2019. Throughout we have been a proud Certified Business Enterprise (CBE) based in Ward 8 working on equitable development projects. Working with the Department of Small and Local Business Development, we are also excited to support the growth of new local businesses in the Ward. Something is cooking at Wheeler Road, due in part to DSLBD grant funding we received to create an equitable food incubator. 2019 will be a great year for Washington Business Group and local Ward 8 food businesses!"

## CBE HIGHLIGHTS



**ANTHONY HALES JR** President - Hales Government Solutions

The DCPTAC has been instrumental in helping my firm grow its business in the District by advising on sensitive matters and helping to guide our firm in the right direction on expansion. When we were dealing with a dispute with a client earlier this year, they stepped in right away and helped us achieve a quick resolution. Our business has grown over 700% since we started working with the PTAC office."



# REGIONAL PARTNER AGENGIES

This year, the Green Book has expanded to include partners that share the goal of economic growth and prosperity for our region. These regional partners include DC Water, Metropolitan Washington Airports Authority (MWAA), Pepco, Washington Gas, and Washington Metropolitan Area Transit Authority (WMATA).

In the following pages you will find projected acquisitions for Fiscal Year 2019 and total spend with DC businesses in previous years.



website: dcwater.com | phone: 202-787-2020 | address: 5000 Overlook Avenue, S.W., Washington, DC 20032

The District of Columbia Water and Sewer Authority (DC Water) is committed to promoting economic and business development in the District of Columbia and the region it services. DC Water actively encourages and supports the participation of certified local businesses, local small business enterprises, and disadvantaged (minority- and women-owned) business enterprises in its contracting and procurement activities, at all tier levels. Its mission is to foster the growth and competitiveness of the local, small, and disadvantaged business community; to help remove barriers to their participation on DC Water procurements; and to assist the development of firms that can compete on an equal footing in the market place and have a positive impact on the regional economy.

\$119,000,000

**FY 2017 SPEND WITH DC-BASED BUSINESSES** 

#### **PRODUCT/SERVICE**

Potomac Interceptor LZ07

STS-Sanitary Interceptor/Trunk/ Force Sewers

CLT-DC Clean Rivers Project

WPF- Water Pumping Facilities

WSF- Water Storage Facilities

ALU-Facility Land Use

**BPW-Plantwide Projects** 

SOG-Sanitary On-Going Projects

STS-Sanitary Interceptor/Trunk/ Force Sewers

DPF- Stormwater Pumping Facilities

DOG- Stormwater On-Going Projects

#### PRODUCT/SERVICE

Gravity Thickeners Project

**ALU-Facility Land Use** 

WDS- Water Distribution Systems

SPF-Sanitary Pumping Facilities

CSO- Combined Sewer Projects

DTS- Stormwater Trunk/Force Sewers

DLD- Stormwater Extensions/ Local Drainage

**BLP-Liquid Processing Projects** 

SCS- Sanitary Collection Sewers

Banking - Financial Category

Internal Audit Outsourcing - Financial Category

Third Party Administrator - Benefits Category

Pest Services - Facilities Category

Cafeteria - Facilities Category

#### **PRODUCT/SERVICE**

**HVAC-Plumbing - Facilities Category** 

Merchant Credit Card - Financial Category

Temporary Personnel Services -Temporary Staffing Category

Window Washing - Facilities Category

Fencing Requirement - Facilities Category

Trainers for new Apprentice Program - Training Category

Senior Underwriters/Co-Managers -Financial Category

OpenText Software Upgrade & Managed Services

Hauling & Disposal of Construction/ Excavation Spoils & Catch Basin



#### METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

website: www.mwaa.com | phone: 703-417-8672 | address: 1 Aviation Circle, Washington, DC 20001-6000

The Metropolitan Washington Airports Authority (Authority) LDBE Program provides opportunities to local small business firms without regard to race or sex. These LDBE firms are eligible for any Authority contract that requires LDBE participation. An LDBE is defined as a small business concern, which is organized for profit and located within a 100-mile radius of Washington, DC's Zero Mile Marker. The average annual gross receipts, based on the firm's last three years of receipts, must not exceed the small business size standard established by the Authority for the services or goods that will be provided in an Authority contract. The receipts of all affiliates are counted in determining size.

\$102,300,000

**FY 2019 PLANNED ACQUISITIONS** 

#### PRODUCT/SERVICE

Accounts Receivable Collection Services

Investment Banking Services

Campus Utility Distribution & Central Plant Improvements

Pump Station Improvement

Weather Facility Demolition, IAD

Electrical Substation, Motor Control Centers, and Panelboard Replacement

Taxilane Reconstruction and Widening

Traffic Management Infrastructure

P2-Historic Resources Interpretive Exhibit

Fast Food Restaurant Concession (Revenue Contract)

Maintain Industrial Waste Treatment Operations

Service and maintain Oil Water Separator

Street Light Poles

Miscellaneous Building Repair & Alteration Construction Services

Computerized Maintenance Management System

**HVAC Bag Filters** 

Uniform Services for DCA & IAD Mechanic Shops

#### **PRODUCT/SERVICE**

Vehicle Movement Area Transponders (VMΔTs)

Personal Effects Management and Operations

Warehouse Stock Lamps for Terminals Assessment, Cleaning and Restoration of HVAC Systems

Crash Attenuators, Tow-Behind

Flatbed Stakebody Trucks

Guardrail Maintenance and Repair Services

Inspection Services of Parking and Shuttle Bus Contractor Performance

Passenger Boarding Bridge Recovery Maintenance - 2018

Procurement of Parking Shuttles

Rental Car Concession Contracts (revenue generating contract)

Scissor Lift

Skid Steer Loader

Small Dump Truck

Sport Utility Vehicles

Tool Kat Vehicle

Underground Utility Services

Utility Body Trucks

Variable Message Boards (2)

Warehouse stock for terminal doors

Warehouse stock lounge and planemate filters

Warehouse stock Sauer Danfoss parts to support Mobile Lounges

#### PRODUCT/SERVICE

Wheeled Excavator

Condenser Water Pumps Replacement at the Utility Plant

Convert UST to AST at Bus Maintenance Facility

Gas Phase Filtration Media

Plane-Mate HED Lift Controller System Upgrade

Portable Generator, 750kW

Warehouse stock safety supplies

Warehouse stock to support lock shop supplies

New Communications Duct Under Route #28

Warehouse Stock to support the Air & Ground Power Units for Jet-Bridges

Ammunition

Third Party Ambulance Billing Service

Mobile App, Food Ordering and Delivery

News Broadcast Service Concession

Motor Vehicle Record (MVR) License Verification Services

Copier Maintenance Services

Express Delivery/Shipping Services

Audio Visual (A/V) Support

IT Hardware

Beacons

Valet Parking Software and Hardware



#### WASHINGTON GAS

website: washingtongas.com | phone: 703-750-4420 | address: 6801 Industrial Road, Springfield, VA 22151

Washington Gas Light Company's (WGL) economic development initiative is focused on supporting regional growth and prosperity through the improvement of our region's energy security, infrastructure, transportation, housing and economic resiliency. A robust natural gas infrastructure is critical to meeting these needs. Partnering with the public and private sector, WGL is committed to fostering regional economic growth through serving the energy needs of our community.

\$30,185,736

**FY 2018 SPEND WITH DC-BASED BUSINESSES** 

#### PRODUCT/SERVICE

**ALU-Facility Land Use** 

Banking - Financial Category

**BLP-Liquid Processing Projects** 

**BPW-Plantwide Projects** 

Cafeteria - Facilities Category

CLT-DC Clean Rivers Project

CSO- Combined Sewer Projects

DLD- Stormwater Extensions/ Local Drainage

DOG- Stormwater On-Going Projects

**DPF- Stormwater Pumping Facilities** 

DTS- Stormwater Trunk/Force Sewers

Fencing Requirement - Facilities Category

#### PRODUCT/SERVICE

Gravity Thickeners Project (Public Outreach Meeting Scheduled for November 29th)

Hauling & Disposal of Construction/ Excavation Spoils & Catch Basin Debris

**HVAC-Plumbing - Facilities Category** 

Internal Audit Outsourcing - Financial Category

Merchant Credit Card - Financial Category

OpenText Software Upgrade & Managed Services

Pest Services - Facilities Category

Potomac Interceptor LZ07 (Public Outreach Meeting Scheduled for October 30th)

SCS-Sanitary Collection Sewers

#### PRODUCT/SERVICE

Senior Underwriters/Co-Managers - Financial Category

SOG-Sanitary On-Going Projects

SPF-Sanitary Pumping Facilities

STS-Sanitary Interceptor/Trunk/ Force Sewers

Temporary Personnel Services -Temporary Staffing Category

Third Party Administrator - Benefits Category

Trainers for new Apprentice Program -Training Category

WDS- Water Distribution Systems

Window Washing - Facilities Category

WPF- Water Pumping Facilities

WSF- Water Storage Facilities



#### WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY

**phone:** 202-962-1234 | **address:** 600 Fifth Street, N.W., Washington, D.C. 20001

The Washington Metropolitan Area Transit Authority (WMATA) is responsible for 91 Metrorail stations and 117 miles of track, along with managing 1,500 buses 24 hours a day, seven days a week. Building and maintaining our transit system is done with financial assistance from the Federal Transit Administration (FTA). Through the Disadvantage Business Enterprise (DBE) program, it is WMATA's policy that DBEs have an equal opportunity to receive and participate in federally-assisted contracts. WMATA's advance procurement planning structures contract requirements to facilitate competition by small business concerns; taking all reasonable steps to eliminate obstacles to their participation, including unnecessary; and unjustified bundling of contract requirements that may preclude small business participation in procurements as prime contractors or subcontractors. WMATA also ensures that no contractors or vendors are discriminated against on the basis of race, color, national origin, sex or any other unlawful basis in the award and performance of contracts and subcontracts. WMATA procurements are designed to remove artificial barriers to participation on federally-assisted contracts and create a level playing field on which DBEs can compete fairly.

\$668,134,508

**FY 2019 PLANNED ACQUISITIONS** 

#### PRODUCT/SERVICE

Commercial and Business Institution Construction

Pipeline Transportation of Natural Gas

Commercial and Industrial Machine and Equipment

Other Heavy and Civil Engineering Construction

Structural Steel and Precast Concrete Contractors ; Other Building Equipment Contractors

Site preparation Contractors, Other Specialty Trade Contr.

#### PRODUCT/SERVICE

Plumbing, Heating & A/C

Roofing Contractors

Industrial Building Construction, Commercial Construction

**Employment Placement Agency** 

Interior Design Services, Other Specialized Design Services

Turbine and Turbin Generator Manufacturing

Repair and Maintenance, Temporary Help Services

#### PRODUCT/SERVICE

Metal Tank Manufacturing

Power and Communication Line, Fiber Optic Cable Manufac.

Commercial and Industrial Electrical Lighting, Other Lighting

Motor vehicle Electrical Equipment Manufacturing

Fiber Optic, Electronic Connector manufacturing

Speed Changer Industrial High Gear

Switchgear and Switchboard Manufacturing



website: pepco.com | phone: 202-331-6292 | address: 701 Ninth Street, NW Washington, DC 20068

The District of Columbia Power Line Undergrounding (DC PLUG) initiative is a partnership between the District and Pepco to improve the reliability and resiliency of the District of Columbia electric system by placing select systems underground. The Task Force determined that improvements to the District of Columbia's electric distribution system to enhance its resiliency and reduce power outages caused by storms would require new investment. The Task Force identified a funding process that allowed the District government to use its authority to significantly lower the cost of borrowing and to work in conjunction with Pepco's traditional funding and rate recovery mechanism, reducing the impact on District of Columbia utility customers, as the most prudent method for funding these improvements.

\$77,628,494

**FY 2017 SPEND WITH DC-BASED BUSINESSES** 

## CBE HIGHLIGHTS



**THOMAS ADAMS** CEO -Moor Analytics

I had a really good experience using DSLBD's new DES System while completing my CBE application. The new system is very user friendly and the email notifications about the application are instant. Also, the Save & Resume feature is amazing, making it easy to pick up where you left off and continue the application process. Great Job DSLBD!"

#### CBE HIGHLIGHTS



**ASHANTI YUSUF** - Privet Demeure, Inc.

DC PTAC has provided several proposal writing workshops for small businesses which informed us how to determine the feasibility to go after solicitation; how to properly prepare for the proposal by reading the solicitation carefully, preparing a compliance matrix, preparing the price proposal, and writing a technical proposal. These tools and tips were instrumental in allowing me to feel comfortable and confident to seek solicitations and submit proposals. With the increased knowledge and comfort ability of preparing and submitting proposals, I was able to submit 4 proposals during 2017 and receive 1 acceptance."



#### APPENDIX A

## **DES CERTIFICATION PORTAL**





Compatible with Chrome, Safari, and all other commonly used browsers



Certification
application process
reduced from 16
steps to 8 steps



Recertification process streamlined significantly



Mobile-ready for cell phones and tablets (iOS and Android)

### **DES FAQS**

#### I am interested in CBE certification, what steps do I take?

To learn about the CBE requirements and obtain a checklist of required documents it is recommended that you take the CBE Wizard using CBE Connect (http://cbeconnect.dc.gov). After learning about the program, to apply, you will need to access the DES Certification Portal to submit your application.

#### How do I access the DES Certification Portal?

To access the DES Certification Portal go to the DSLBD website at https://dslbd.dc.gov. From the menu, select Get Certified. Next select New Applicants (at the bottom of the page). Select the register in the new DES system link or type URL (https://des.dslbd.dc.gov/Registration).

I am an existing CBE and would like to make changes to my certificate or complete my recertification application in the new system; how do I log into the new DES Certification Portal?

Contact the DES System Administrator at DES.Support@dc.gov to request access to the DES. Please provide your first and last name, business name and CBE Number in the email.

### APPENDIX B

| NOTES |  |  |
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#### DEPARTMENT OF SMALL AND LOCAL BUSINESS DEVELOPMENT

441 4th Street, NW, Suite 850 North, Washington, DC 20001

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